WACD Financial Report Comments March 31, 2022

Statement of Financial Position - ASSETS

• <u>Net Assets</u>: Net Income for March was \$241,473.44

| Executive Net Income (as of 03/31/22) | \$ -11,380.74 |
|---------------------------------------|------------------|
| PMC Net Income (as of 03/31/22) | \$ 301,586.69 |
| Unrealized Gains (Edward Jones) | \$ -48,729.51 |
| Net Income | \$ 241,473.44 |

- <u>Current Assets PMC</u>: PMC assets (checking and savings) at Banner Bank are \$309,972.02 and PMC Savings at Edward Jones is \$539,680.64 (PMC transfer \$100,000 from Banner Bank to our savings account at Edward Jones. The other account at Edward Jones is identified as IRS Deposits (\$53,296.38). This money is a refunded from the IRS for payment on the 990-T. We are collaborating with our new accountant to resolve this issue.
- Aged Receivables for PMC: \$176,001.29

| 0 - 30 Days | \$ 151,453.38 |
|--------------|------------------|
| 31 – 60 Days | \$ 19,751.36 |
| 61 – 90 Days | \$ 4,796.55 |
| Over 90 Days | \$ |

| 2022 Deposits | \$ | 3,917.25 |
|---------------------|-------------|-----------|
| 2022 Orders Shipped | <u>\$17</u> | 72,084.04 |
| | \$17 | 76,001.29 |

- <u>Prepaid Expenses PMC:</u> Per the recommendation from our accountant, we created a new Prepaid Expenses this is for prepayment of our 2019 payment to the IRS. Larson Gross estimated what our 2019 income tax liability would be and recommended that it be paid quarterly to avoid penalties next year when we submit our 990T form.
- <u>Long Term Investments</u>: As of March 31st, the value of the Long-Term Investments was \$1,366,150.91.

Statement of Financial Position - LIABILITIES AND ASSETS

• <u>Current Liabilities – PMC:</u> Unrecognized Tax Benefit Liability – Our previous accountant did not file the 990-T. Given that the statute of limitations does not begin until a 990-T is filed, then this liability will stay on the books in case the IRS decides to go back and audit us.

Executive Operations Profit and Loss:

- Revenue is at 82.87% and expenses are at 73.62% of the Fiscal Year 2021-22 budget. The Executive Operations had a YTD net loss of -\$11,380.74.
- A payment of \$25,000 was made to WACD Executive Operations.
- Bad Debt Expense North Yakima Conservation District was the only district that did not pay their dues.

• Fiscal Year-to-Date Breakdown of Consulting Services:

| Martin Flynn Public Affairs | | \$ 15,000.00 |
|-------------------------------|-------|-----------------|
| Josh Monaghan Consulting, LLC | | \$ 1,000.00 |
| DEI Consultant | | \$ 10,000.00 |
| | TOTAL | \$ 26,000.00 |

- WACD incurred automobile expenses that were not included in the budget.
- Annual Meeting

| | Budgeted | Actual | | Difference | |
|------------|-------------|--------|-----------|------------|-----------|
| Revenue | \$25,000.00 | \$ | 13,040.00 | -\$ | 11,960.00 |
| Expenses | \$15,000.00 | \$ | 31,317.63 | -\$ | 16,317.63 |
| Net Income | \$10,000.00 | -\$ | 18,277.63 | | |

Executive Operations Income Statement Summary:

| | Cur | Current Fiscal Year | | Prior Fiscal Year | | |
|------------|-----|---------------------|----|----------------------------|--|----------------|
| | (7 | (7/21 – 03/22) | | (7/21 – 03/22) (7/20 – 03/ | | (7/20 – 03/21) |
| Revenues | \$ | 285,914.31 | \$ | 244,219.31 | | |
| Expenses | \$ | 297,295.05 | \$ | 237,802.95 | | |
| Net Income | \$ | -11,380.74 | \$ | 6,416.36 | | |

Plant Materials Center Profit and Loss

- Revenue is at 101.49% and expenses are at 79.49% of the Fiscal Year 2021-22 budget. The Plant Materials Center had a YTD net gain \$301,583.69 (this number does not include the unrealized gain from Edward Jones).
- Expenses:
 - Fuel, farm and nursery supplies, and repair and maintenance expenses are up due to price increases. These expenses will continue to increase until the end of the fiscal year.

- Bank / Credit Cards Charges has exceeded the budgeted expense. This is due to more customers paying with credit cards.
- Brokered stock is slightly over budget but that will be reflected in the operating revenue. We will not be purchasing any additional brokered stock this fiscal year,
- Packaging supplies are slightly over budget we will not need to purchase any additional supplies this fiscal year.
- The chemicals and inbound shipping are slightly over budget.
- Seasonal Labor has exceeded the original budget and will continue to until the end of the fiscal year. The overage is due to:
 - With COVID, the labor shortage and the weather, it took approximately 3 weeks longer to complete harvest. We still have field clean up, planting and weeding.
 - With the labor shortage and addition to the minimum wage increase in January, we were having to pay our seasonal labor a more competitive wage to what other farms in the area were paying. Had we not increased wages, we would not have been able to finish harvest. We contact a few local employment agencies and labor contractors, but they were unable to find us any workers.
- Payroll taxes for the most part on un budget except for the State Unemployment Tax (SUTA). While this rate did not increase from 2021, the tax is based on the total gross wages, which has increased from last year.

| | Current Fiscal Year | | Prior Fiscal Year |
|---------------------------------|---------------------|----------------|-------------------|
| | | (7/21 – 03/22) | (7/20-03/21) |
| Revenues | \$ | 1,282,800.70 | \$ 936,525.64 |
| Expenses | \$ | 981,271.01 | \$ 911,543.73 |
| Net Income* | \$ | 301,583.69 | \$ 24,981.91 |
| Unrealized Gains (Edward Jones) | \$ | -48,792.51 | \$ 233,289.25 |
| Net Income | \$ | 252,854.18 | \$ 258,271.25 |

Plant Materials Center Income Statement Summary:

*Total does not include Unrealized Gains or Losses from Edward Jones

Plant Sales: Budget - \$1,209,000.00

| Month | Total | | % Of Budget | # Of Orders |
|------------|-------|--------------|-------------|-------------|
| March 2022 | \$ | 1,507,075.45 | 125% | 489 |
| March 2021 | \$ | 1,103,802.00 | 100% | 505 |

| March 2022 | Total | # Of Orders | % Of Sales |
|--------------------|-----------------|-------------|------------|
| District | \$ 358,734.52 | 48 | 24% |
| Non-District Sales | \$ 1,135,285.18 | 441 | 76% |

WACD Financial Report Comments – March 2022

Washington Association of Conservation Districts Statement of Financial Position March 31, 2022

ASSETS

| A | ASSE | ГS | |
|--|------|---|--------------|
| <u>Current Assets - PMC</u> PMC Checking (Banner Bank) PMC Savings (Banner Bank) IRS Deposits (Edward Jones) PMC Savings (Edward Jones) | \$ | 261,050.78 49,821.24 53,297.89 539,680.64 | |
| Total PMC Current Assets | - | | 903,850.55 |
| <u>Current Assets - EXEC</u> WACD Checking (Wells Fargo) WACD Savings (Wells Fargo) | - | 41,298.92 123,383.08 | |
| Total EXEC Current Assets | | | 164,682.00 |
| <u>Other Current Assets - PMC</u> Inventory Value (June 30 2020) | - | 140,056.74 | |
| Total Other Current Assets | | | 140,056.74 |
| <u>Aged Receivables - PMC</u> PMC Accounts Receivable | - | 176,001.29 | |
| Total PMC Aged Receivable | | | 176,001.29 |
| Prepaid Expenses - PMC Prepaid Expenses (PMC) - 990T | | 12,000.00 | |
| Total PMC Prepaid Expense | | | 12,000.00 |
| Accounts Receivables - EXEC | - | | |
| Total WACD Accounts Receivable | | | 0.00 |
| Prepaid Expenses - EXEC | - | | |
| Total EXEC Prepaid Expense | | | 0.00 |
| Total Current Assets | | | 1,396,590.58 |
| Property and Equipment - PMC Machinery (PMC) Automobiles (PMC) Computer Equipment (PMC) Pole Building (PMC) Lease Improvements (PMC) Accum. Depreciation Machinery Accum. Depreciation Auto Accum. Depreciation Computers Accum. Depreciation Buildings Accum. Depreciation Lease Impr | | $\begin{array}{c} 402,278.52\\ 7,200.00\\ 4,438.95\\ 14,794.65\\ 40,100.12\\ (314,938.99)\\ (7,209.12)\\ (3,045.15)\\ (3,476.85)\\ (5,429.80)\end{array}$ | |
| Total Property and Equipment - PMC | | | 134,712.33 |
| <u>Property and Equipment - EXEC</u> Automobiles (EXEC) Accum. Depreciation - Auto | - | 22,466.30 (22,466.30) | |
| Total Property and Equipment - EXEC | - | | 0.00 |
| Total Property and Equipment | | | 134,712.33 |

For Management Purposes Only

Washington Association of Conservation Districts Statement of Financial Position March 31, 2022

| Long Term Investments - PMC Long Term Invt (Edward Jones) | 1,366,150.91 | | |
|---|--|------|--------------|
| Total Long Term Investments | | _ | 1,366,150.91 |
| Total Assets | | \$ = | 2,897,453.82 |
| LIABILITIES AN | ID NET ASSETS | | |
| Current Liabilities - PMCAccounts Payable (PMC)Accrued Vacation (PMC)Customer Deposit (Plants) 2022Customer Deposit (Plants) 2023Due to IRSFederal Taxes (941 - Office)Federal Taxes (943 - Nursery)FUTA Taxes (Federal)SUTA Taxes (State)L&I TaxesWA Paid Family LeaveSimple IRAUnrecognized Tax Benefit LiabiWashington Sales Tax | $\begin{array}{c} 33.53\\ 20,270.45\\ 67,386.66\\ 136,389.69\\ 46,385.00\\ 3,434.68\\ 6,266.92\\ 1,019.90\\ 1,374.69\\ 9,140.92\\ 974.07\\ 551.83\\ 73,000.00\\ 13,642.22\\ \end{array}$ | | |
| Total PMC Current Liabilities | | | 379,870.56 |
| <u>Current Liabilities - EXEC</u> FUTA Taxes (Federal) SUTA Taxes (State) L&I Taxes Simple IRA WA Paid Family Leave Accrued Vacation (EXEC) | 84.00 274.68 232.34 221.52 194.64 23,130.38 | | |
| Total WACD Current Liabilities | | | 24,137.56 |
| Total Current Liabilities <u>Net Assets</u> | | | 404,008.12 |
| <u>Unrestricted Net Assets</u> Unrestricted Net Assets Net Income* | 1,016,043.81 241,473.44 | | |
| Total Unrestricted Net Assets | | | 1,257,517.25 |
| <u>Restricted Net Assets - EXEC</u> Leadership Development Funds | 2,019.10 | | |
| Total WACD Restricted Net Assets | | | 2,019.10 |
| <u>Restricted Net Assets - PMC</u> Operations Reserve Account Executive Reserve Account Capital Reserve Account <u>Prior Year Inventory Adjustment - PMC</u> | 470,921.00 99,221.00 455,974.85 | | |
| Prior Year Inventory Total PMC Restricted Net Assets | 207,792.50 | | 1,233,909.35 |
| Total I Wie Restricted Net Assets | | | 1,435,707.55 |

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Washington Association of Conservation Districts Statement of Financial Position March 31, 2022

Total Liabilities & Net Assets

2,897,453.82

\$

*Net Income is the difference between the revenue and expenses (YEAR TO DATE ACTUALS) as shown on the Income Statement compared with Budget for Executive Operations and the Plant Materials Center

Exeuctive Operations Profit and Loss March 31, 2022

| RevenuesWACD - Annual Meeting\$0.00\$WACD - District Dues0.00WACD - Interest Income1.05Transfer from Reserve Accounts0.00WACD - Other Income0.00WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | ear to Date Actual | Fiscal Year Budget | % of Budget |
|---|-----------------------|-----------------------|----------------|
| WACD - District Dues0.00WACD - Interest Income1.05Transfer from Reserve Accounts0.00WACD - Other Income0.00WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 13,040.00 \$ | 25,000.00 | 52.16 |
| WACD - Interest Income1.05Transfer from Reserve Accounts0.00WACD - Other Income0.00WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 157,000.05 | 157,000.00 | 100.00 |
| Transfer from Reserve Accounts0.00WACD - Other Income0.00WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 9.26 | 15.00 | 61.73 |
| WACD - Other Income0.00WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 0.00 | 23,000.00 | 0.00 |
| WACD - Executive Operations25,000.00WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 415.00 | 0.00 | 0.00 |
| WACD - WSCC Contract2,175.00Total Revenues27,176.05 | 75,000.00 | 75,000.00 | 100.00 |
| | 40,450.00 | 65,000.00 | 62.23 |
| Expanses | 285,914.31 | 345,015.00 | 82.87 |
| Expenses | | | |
| Bad Debt Expense 0.00 | 3,488.89 | 3,888.89 | 89.71 |
| Communications 106.06 | 2,091.68 | 5,000.00 | 41.83 |
| Education & Registrations 0.00 | 0.00 | 1,000.00 | 0.00 |
| Insurance Expense 9.66 | 2,218.94 | 2,300.00 | 96.48 |
| IT Support & Technology 381.15 | 4,120.91 | 5,000.00 | 82.42 |
| Licenses & Memberships 0.00 | 85.50 | 3,001.00 | 2.85 |
| Office Supplies 0.00 | 127.67 | 600.00 | 21.28 |
| Bank / Credit Card Charges 27.00 | 442.79 | 550.00 | 80.51 |
| Postage 18.90 | 21.30 | 150.00 | 14.20 |
| Training and Development 0.00 | 0.00 | 5,000.00 | 0.00 |
| Travel, Meals & Meetings 2,870.90 | 12,510.28 | 53,000.00 | 23.60 |
| Office Rent 1,075.00 | 9,475.00 | 12,200.00 | 77.66 |
| Automobile Expense 0.00 | 1,529.37 | 0.00 | 0.00 |
| Automobile Insurance 0.00 | 471.78 | 0.00 | 0.00 |
| Employee Medical Benefits 3,042.90 | 26,472.25 | 36,325.00 | 72.88 |
| Wages (Staff) 19,012.38 | 144,248.26 | 190,627.24 | 75.67 |
| Payroll Tax - FICA/Med. 1,454.45 | 11,041.37 | 13,600.00 | 81.19 |
| Payroll Tax - FUTA 10.50 | 94.58 | 95.00 | 99.56 |
| Payroll Tax - L&I 85.34 | 471.26 | 696.00 | 67.71 |
| Payroll Tax - SUTA 66.19 | 490.25 | 816.00 | 60.08 |
| Simple IRA (Retirement) 570.38 | 4,390.02 | 5,686.00 | 77.21 |
| Printing 0.00 | 0.00 | 800.00 | 0.00 |
| Lobbying Services 3,000.00 | 12,000.00 | 18,000.00 | 66.67 |
| Consulting Services 0.00 | 26,000.00 | 30,500.00 | 85.25 |
| Annual Meeting Expenses 0.00 | 31,317.63 | 15,000.00 | 208.78 |
| Wages - Accrued Vacation 1,811.26 | 4,185.32 | 0.00 | 0.00 |
| Total Expenses 33,542.07 | 297,295.05 | 403,835.13 | 73.62 |
| Net Income \$ (6,366.02) \$ | (11,380.74) \$ | (58,820.13) | 19.35 |

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Executive Operations Income Statement For the Nine Months Ending March 31, 2022

| Pavanuas | | Monthly Total March 2022 | Monthly Total March 2021 | Current FY 7/1/21 - 06/30/22 | | Previous FY 7/1/20 - 06/30/21 |
|--|----|-----------------------------|-----------------------------|---------------------------------|-----|----------------------------------|
| <u>Revenues</u> WACD - Annual Meeting | \$ | 0.00 | \$ 0.00 | \$ | | \$ 11,300.00 |
| WACD - District Dues | | 0.00 | 0.00 | 157,000.05 | | 175,000.05 |
| WACD - Interest Income | | 1.05 | 1.04 | 9.26 | | 9.26 |
| WACD - Other Income | | 0.00 | 0.00 | 415.00 | | 960.00 |
| WACD - Executive Operations | | 25,000.00 | 0.00 | 75,000.00 | | 0.00 |
| WACD - WSCC Contract | _ | 2,175.00 | 1,012.50 | 40,450.00 | _ | 56,950.00 |
| Total Revenues | _ | 27,176.05 | 1,013.54 | 285,914.31 | - | 244,219.31 |
| Expenses | | | | | | |
| Bad Debt Expense | | 0.00 | 0.00 | 3,488.89 | | 3,888.89 |
| Communications | | 106.06 | 299.68 | 2,091.68 | | 3,084.24 |
| Insurance Expense | | 9.66 | 2,115.66 | 2,218.94 | | 2,192.94 |
| IT Support & Technology | | 381.15 | 1,163.06 | 4,120.91 | | 3,708.04 |
| Licenses & Memberships | | 0.00 | 0.00 | 85.50 | | 0.00 |
| Office Supplies | | 0.00 | 0.00 | 127.67 | | 248.29 |
| Bank / Credit Card Charges | | 27.00 | 21.00 | 442.79 | | 456.12 |
| Postage | | 18.90 | 15.00 | 21.30 | | 66.43 |
| Travel, Meals & Meetings | | 2,870.90 | 1,489.93 | 12,510.28 | | 2,291.10 |
| Office Rent | | 1,075.00 | 975.00 | 9,475.00 | | 10,948.00 |
| Automobile Expense | | 0.00 | 0.00 | 1,529.37 | | 1,019.52 |
| Automobile Insurance | | 0.00 | 0.00 | 471.78 | | 432.43 |
| Employee Medical Benefits | | 3,042.90 | 2,860.13 | 26,472.25 | | 23,828.82 |
| Wages (Staff) | | 19,012.38 | 13,767.86 | 144,248.26 | | 130,899.78 |
| Payroll Tax - FICA/Med. | | 1,454.45 | 1,053.26 | 11,041.37 | | 10,013.98 |
| Payroll Tax - FUTA | | 10.50 | 0.00 | 94.58 | | 83.99 |
| Payroll Tax - L&I | | 85.34 | 75.04 | 471.26 | | 494.89 |
| Payroll Tax - SUTA | | 66.19 | 67.46 | 490.25 | | 631.77 |
| Simple IRA (Retirement) | | 570.38 | 413.04 | 4,390.02 | | 3,923.48 |
| Lobbying Services | | 3,000.00 | 3,975.00 | 12,000.00 | | 9,975.00 |
| Consulting Services | | 0.00 | 0.00 | 26,000.00 | | 19,025.00 |
| Annual Meeting Expenses | | 0.00 | 0.00 | 31,317.63 | | 2,446.09 |
| Wages - Accrued Vacation | | 1,811.26 | 1,167.64 | 4,185.32 | | 8,135.15 |
| Depreciation Expense | _ | 0.00 | 0.00 | 0.00 | | 9.00 |
| Total Expenses | _ | 33,542.07 | 29,458.76 | 297,295.05 | _ | 237,802.95 |
| Net Income | \$ | (6,366.02) | \$ (28,445.22) | \$ 6 (11,380.74 |) : | \$ 6,416.36 |

Plant Material Center Profit and Loss March 31, 2022

| Operating Revenues | Actuals for March 31, 2022 | | Year to Date Actual | | Fiscal Year Budget | % of Budget |
|--|-------------------------------|----|------------------------|----|-----------------------|-----------------|
| Brokered Plants | \$ 59,545.97 | \$ | 73,856.28 | \$ | 75,000.00 | 98.48 |
| Contract Growing | 9,771.55 | Ψ | 13,381.30 | Ψ | 8,000.00 | 167.27 |
| Plant Sales | 359,777.52 | | 1,146,643.77 | | 1,125,000.00 | 101.92 |
| Plug Sales | 0.00 | | 0.00 | | 300.00 | 0.00 |
| Interest Income | 21.81 | | 176.61 | | 425.00 | 41.56 |
| Restocking Fee | 349.67 | | 434.42 | | 100.00 | 434.42 |
| Other Income | 25.50 | | 3,726.12 | | 1,500.00 | 248.41 |
| Packaging/Storage Fee | 90.00 | | 660.00 | | 600.00 | 110.00 |
| Shipping Charges Reimbursed | 18,348.69 | - | 43,922.20 | | 53,000.00 | 82.87 |
| Total Operating Revenues | 447,930.71 | - | 1,282,800.70 | | 1,263,925.00 | 101.49 |
| Edward Jones Investment Account | | | | | | |
| Unrealized Gain/Loss | (13,187.71) | | (48,729.51) | | 0.00 | |
| Total Revenues | 434,743.00 | - | 1,234,071.19 | | 1,263,925.00 | |
| | | | | | | |
| Expenses | | | | | | |
| Accounting Expenses | 460.00 | | 5,265.00 | | 7,200.00 | 73.13 |
| Advertising | 164.00 | | 1,248.00 | | 2,500.00 | 49.92 |
| Bank / Credit Card Charges | 2,269.43 | | 11,482.45 | | 9,500.00 | 120.87 |
| Brokered Stock Communications | 0.00 213.58 | | 65,204.02 1,721.95 | | 60,000.00 2,500.00 | 108.67 68.88 |
| Education & Registrations | 0.00 | | 1,721.93 | | 1,000.00 | 19.10 |
| Executive Operations | 25,000.00 | | 75,000.00 | | 75,000.00 | 100.00 |
| Farm and Nursery Supplies | 1,040.11 | | 8,649.73 | | 8,000.00 | 108.12 |
| Fuel | 0.00 | | 3,079.19 | | 4,500.00 | 68.43 |
| Insurance Expense | 441.47 | | 4,813.90 | | 6,300.00 | 76.41 |
| IT Support & Technology | (11.41) | | 2,216.26 | | 4,000.00 | 55.41 |
| Lease Payment | 0.00 | | 0.00 | | 1.00 | 0.00 |
| Licenses & Memberships | 255.06 | | 1,902.28 | | 2,500.00 | 76.09 |
| Office Supplies | 343.12 | | 1,690.91 | | 2,000.00 | 84.55 |
| Packaging Supplies | 400.32 | | 21,094.25 | | 20,000.00 | 105.47 |
| Postage | 0.00 | | 301.82 | | 600.00 | 50.30 |
| Property Tax Bonoir & Maintenance Bldg | 0.00 | | 1,412.72 | | 3,235.00 | 43.67 |
| Repair & Maintenance - Bldg Repair & Maintenance - Equip. | 0.00 62.36 | | 130.88 | | 2,000.00 4,000.00 | 6.54 114.86 |
| Taxes - B&O Tax | 1,684.95 | | 4,594.45 3,226.79 | | 7,000.00 | 46.10 |
| Training and Development | 0.00 | | 0.00 | | 5,000.00 | 0.00 |
| Travel. Meals and Meetings | 0.00 | | 281.25 | | 2,000.00 | 14.06 |
| Utilities | 1,294.13 | | 8,104.53 | | 9,800.00 | 82.70 |
| Management Fee (State of WA) | 0.00 | | 15.38 | | 125.00 | 12.30 |
| Investment Management Fees | 1,370.82 | | 13,692.57 | | 17,000.00 | 80.54 |
| Cold Storage | 0.00 | | 0.00 | | 14,000.00 | 0.00 |
| Shipping - Inbound | 1,470.00 | | 3,220.00 | | 2,900.00 | 111.03 |
| Shipping - Outbound | 15,083.04 | | 37,103.74 | | 48,000.00 | 77.30 |
| Chemicals | 0.00 | | 45,899.39 | | 45,000.00 | 102.00 |
| Fertilizer | 0.00 | | 0.00 | | 10,000.00 | 0.00 |
| Seeds | 1,618.75 | | 49,580.85 | | 53,000.00 | 93.55 |
| Transplants | 0.00 | | 0.00 | | 30,000.00 | 0.00 |
| Employee Medical Benefits | 7,492.29 | | 65,375.61 | | 90,200.00 | 72.48 |
| Wages - Staff Wages Staff Overtime | 20,506.24 0.00 | | 226,092.80 21.53 | | 350,641.00 300.00 | 64.48 7.18 |
| Wages - Staff Overtime Wages - Seasonal Labor | 48,327.81 | | 21.55 254,141.92 | | 250,000.00 | 101.66 |
| Wages - Seasonal Labor Wages - Labor Contractor | 48,527.81 | | 0.00 | | 5,000.00 | 0.00 |
| Simple IRA (Retirement) | 626.33 | | 6,916.16 | | 10,519.00 | 65.75 |

For Management Purposes Only

Plant Material Center Profit and Loss March 31, 2022

| | | Actuals for arch 31, 2022 | Year to Date Actual | Fiscal Year Budget | % of Budget |
|-----------------------------|------|---------------------------|------------------------|-----------------------|----------------|
| Payroll Tax - FICA/Medicare | | 5,506.40 | 36,832.33 | 44,000.00 | 83.71 |
| Payroll Tax - FUTA | | (10.50) | 907.79 | 1,500.00 | 60.52 |
| Payroll Tax - L&I | | 2,137.62 | 15,051.39 | 21,000.00 | 71.67 |
| Payroll Tax - SUTA | | 246.83 | 2,711.58 | 2,500.00 | 108.46 |
| Wages - Accrued Vacation | | (1,346.62) | 1,280.91 | 0.00 | 0.00 |
| VISA (WACD) | | 354.11 | 354.11 | 0.00 | 0.00 |
| IRS Penalty | _ | 0.00 | 407.57 | 0.00 | 0.00 |
| Total Expenses | _ | 137,000.24 | 981,217.01 | 1,234,321.00 | 79.49 |
| Net Income | \$ _ | 297,742.76 | \$ 252,854.18 | \$ 29,604.00 | |

Plant Materials Center Income Statement For the Nine Months Ending March 31, 2022

| | Monthly Total March 2022 | Monthly Total March 2021 | Current FY 7/1/21 - 06/30/22 | Previous FY 7/1/20 - 06/30/21 |
|---------------------------------|-----------------------------|-----------------------------|---------------------------------|----------------------------------|
| Revenues | | | | |
| Brokered Plants | \$ 59,545.97 | \$ 36,383.47 | \$ 73,856.28 | \$ 60,407.57 |
| Contract Growing | 9,771.55 | 9,195.86 | 13,381.30 | 9,195.86 |
| Plant Sales | 359,777.52 | 289,220.48 | 1,146,643.77 | 822,469.58 |
| Interest Income | 21.81 | 17.17 | 176.61 | 372.59 |
| | | | | |
| Restocking Fee | 349.67 | 0.00 | 434.42 | 78.97 |
| Other Income | 25.50 | 1,298.51 | 3,726.12 | 1,680.85 |
| Packaging/Storage Fee | 90.00 | 75.00 | 660.00 | 600.00 |
| Shipping Charges Reimbursed | 18,348.69 | 16,437.30 | 43,922.20 | 41,685.66 |
| Finance Income | 0.00 | 0.00 | 0.00 | 34.56 |
| Total Operating Revenues | 447,930.71 | 352,627.79 | 1,282,800.70 | 936,525.64 |
| Edward Jones Investment Account | | | | |
| Unrealized Gain/Loss | (13,187.71) | 20,597.63 | (48,729.51) | 233,289.34 |
| | | | | · · · |
| Total Revenues | 434,743.00 | 373,225.42 | 1,234,071.19 | 1,169,814.98 |
| Expenses | | | | |
| Accounting Expenses | 460.00 | 100.00 | 5,265.00 | 4,375.00 |
| | | | , | |
| Advertising | 164.00 | 320.00 | 1,248.00 | 1,088.00 |
| Bank / Credit Card Charges | 2,269.43 | 1,677.19 | 11,482.45 | 5,221.24 |
| Brokered Stock | 0.00 | 35,753.14 | 65,204.02 | 69,821.15 |
| Cleaning Supplies | 0.00 | 39.03 | 0.00 | 551.19 |
| Communications | 213.58 | 122.05 | 1,721.95 | 1,048.19 |
| Education & Registrations | 0.00 | 0.00 | 191.00 | 55.00 |
| Executive Operations | 25,000.00 | 0.00 | 75,000.00 | 0.00 |
| Farm and Nursery Supplies | 1,040.11 | 413.89 | 8,649.73 | 4,227.95 |
| Fuel | 0.00 | 639.75 | 3,079.19 | 3,308.32 |
| Insurance Expense | 441.47 | 427.92 | 4,813.90 | 5,036.56 |
| IT Support & Technology | (11.41) | 70.00 | 2,216.26 | |
| | | | | 1,032.23 |
| Licenses & Memberships | 255.06 | 0.00 | 1,902.28 | 1,775.95 |
| Office Supplies | 343.12 | 493.44 | 1,690.91 | 1,832.09 |
| Packaging Supplies | 400.32 | 755.88 | 21,094.25 | 20,871.73 |
| Postage | 0.00 | 177.35 | 301.82 | 461.15 |
| Property Tax | 0.00 | 1,412.96 | 1,412.72 | 3,232.23 |
| Repair & Maintenance - Bldg | 0.00 | 0.00 | 130.88 | 340.14 |
| Repair & Maintenance - Equip. | 62.36 | 82.65 | 4,594.45 | 2,938.37 |
| Taxes - B&O Tax | 1,684.95 | 1,402.37 | 3,226.79 | 2,671.88 |
| Travel. Meals and Meetings | 0.00 | 113.57 | 281.25 | 227.14 |
| Utilities | 1,294.13 | 1,255.56 | 8,104.53 | 6,842.28 |
| Management Fee (State of WA) | , | · · · · · · | | |
| e | 0.00 | 0.00 | 15.38 | 0.00 |
| Investment Management Fees | 1,370.82 | 1,347.70 | 13,692.57 | 12,281.55 |
| Cold Storage | 0.00 | 3,472.70 | 0.00 | 3,532.70 |
| Shipping - Inbound | 1,470.00 | 1,296.75 | 3,220.00 | 2,836.25 |
| Shipping - Outbound | 15,083.04 | 15,356.83 | 37,103.74 | 38,446.57 |
| Chemicals | 0.00 | 547.50 | 45,899.39 | 42,568.08 |
| Fertilizer | 0.00 | 2,213.97 | 0.00 | 3,613.97 |
| Seeds | 1,618.75 | 1,056.93 | 49,580.85 | 49,428.98 |
| Transplants | 0.00 | 29,456.00 | 0.00 | 29,456.00 |
| Employee Medical Benefits | 7,492.29 | 7,083.91 | 65,375.61 | 56,504.08 |
| Wages - Staff | 20,506.24 | 26,668.52 | 226,092.80 | 230,666.92 |
| | | | | |
| Wages - Staff Overtime | 0.00 | 0.00 | 21.53 | 0.00 |
| Wages - Seasonal Labor | 48,327.81 | 41,963.70 | 254,141.92 | 217,935.55 |
| Wages - Labor Contractor | 0.00 | 840.40 | 0.00 | 1,491.71 |
| Simple IRA (Retirement) | 626.33 | 867.26 | 6,916.16 | 7,857.39 |
| Payroll Tax - FICA/Medicare | 5,506.40 | 5,250.35 | 36,832.33 | 34,318.12 |
| Payroll Tax - FUTA | (10.50) | 246.50 | 907.79 | 1,164.75 |
| | | | | |

For Management Purposes Only

Plant Materials Center Income Statement For the Nine Months Ending March 31, 2022

| | Monthly Total March 2022 | Monthly Total March 2021 | Current FY 7/1/21 - 06/30/22 | Previous FY 7/1/20 - 06/30/21 |
|--------------------------|-----------------------------|-----------------------------|---------------------------------|----------------------------------|
| Payroll Tax - L&I | 2,137.62 | 3,257.35 | 15,051.39 | 16,315.29 |
| Payroll Tax - SUTA | 246.83 | 386.64 | 2,711.58 | 2,036.08 |
| Wages - Accrued Vacation | (1,346.62) | 800.92 | 1,280.91 | (4,544.74) |
| Depreciation Expense | 0.00 | 3,011.82 | 0.00 | 27,106.38 |
| VISA (WACD) | 354.11 | 0.00 | 354.11 | 0.00 |
| IRS Penalty | 0.00 | 0.00 | 407.57 | 1,570.31 |
| Total Expenses | 137,000.24 | 190,382.50 | 981,217.01 | 911,543.73 |
| Net Income | \$ 297,742.76 | \$ 182,842.92 | \$ 252,854.18 | \$ 258,271.25 |

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1082 - WACD Checking (Wells Fargo) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | 42,626.97 |
|------------------------------|-------------|
| Add: Cash Receipts | 30,200.00 |
| Less: Cash Disbursements | (30,614.97) |
| Add (Less) Other | (913.08) |
| Ending GL Balance | 41,298.92 |
| Ending Bank Balance | 41,298.92 |
| Add back deposits in transit | |
| Total deposits in transit | |
| (Less) outstanding checks | |
| Total outstanding checks | |
| Add (Less) Other | |
| Total other | |
| Unreconciled difference | 0.00 |
| Ending GL Balance | 41,298.92 |
| | |

Initiate Business Checking[™]

March 31, 2022 ■ Page 1 of 4

WA ASSOC. OF CONSERVATION DISTRICTS 16564 BRADLEY RD BOW WA 98232-9719

Questions?

Available by phone 24 hours a day, 7 days a week: We accept all relay calls, including 711 **1-800-CALL-WELLS** (1-800-225-5935)

En español: 1-877-337-7454

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Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120) P.O. Box 6995 Portland, OR 97228-6995

Your Business and Wells Fargo

Visit wellsfargo.com/digitalbusinessresources to explore tours, articles, infographics, and other resources on the topics of money movement, account management and monitoring, security and fraud prevention, and more.

Account options

A check mark in the box indicates you have these convenient services with your account(s). Go to wellsfargo.com/biz or call the number above if you have questions or if you would like to add new services.

WA ASSOC. OF CONSERVATION DISTRICTS Washington account terms and conditions apply

Business Online Banking Online Statements Business Bill Pay Business Spending Report Overdraft Protection

Account number:

For Direct Deposit use

For Wire Transfers use

Routing Number (RTN): 125008547

Routing Number (RTN): 121000248

| ÷ | |
|---|--|
| ÷ | |
| ÷ | |
| ÷ | |
| ÷ | |

| Statement period activity summary | | | | | |
|-----------------------------------|-------------|--|--|--|--|
| Beginning balance on 3/1 | \$43,024.77 | | | | |
| Deposits/Credits | 30,200.00 | | | | |
| Withdrawals/Debits | - 31,925.85 | | | | |
| Ending balance on 3/31 | \$41,298.92 | | | | |

Overdraft Protection

- Your account is linked to the following for Overdraft Protection:
- Savings 000001864361066



Transaction history

| | Check | | Deposits/ | Withdrawals/ | Ending daily |
|------------|--------------|--|-------------|--------------|--------------|
| Date | Number | Description | Credits | Debits | balance |
| 3/1 | | WF Direct Pay-Payment- Wsu Energy Program #22-0285-Tran ID | | 152.00 | |
| | | Dp30403168 | | | |
| 3/1 | | WF Direct Pay-Payment- March 2022 Rent-Tran ID Dp30403170 | | 1,075.00 | |
| 3/1 | | WF Direct Pay-Payment- Invoice #2022-04 Wacd-Tran ID Dp30403172 | | 3,000.00 | |
| 3/1 | | Edward Jones Investment 022822 18838P883864211 | | 443.04 | 38,354.73 |
| | | Washington Association | | | |
| 3/4 | 8738 | Check | | 397.80 | 37,956.93 |
| 3/8 | | Direct Pay Individual Pymt Trans | | 2.00 | |
| 3/8 | | Direct Pay Monthly Base | | 10.00 | |
| 3/8 | | Direct Pay Nonwf Bus Pymt Trans | | 15.00 | 37,929.93 |
| 3/10 | | Deposit | 3,025.00 | | 40,954.93 |
| 3/14 | | WF Direct Pay-Payment- Payroll March 15 2022-Tran ID | | 5,711.04 | 35,243.89 |
| | | Dp31432614 | | | |
| 3/16 | | Edward Jones Investment 031522 18838P883864211 | | 443.04 | 34,800.85 |
| | | Washington Association | | | |
| 3/25 | | Deposit | 27,175.00 | | 61,975.85 |
| 3/28 | 8741 | Check | | 100.00 | |
| 3/28 | 8742 | Check | | 2,770.90 | 59,104.95 |
| 3/30 | | WF Direct Pay-Payment- Payroll March 31 2022-Tran ID | | 5,710.50 | |
| | | Dp32541760 | | | |
| 3/30 | | WF Direct Pay-Payment- March Reimbursements-Tran ID | | 12,095.53 | 41,298.92 |
| | | Dp32541764 | | | |
| Ending bal | ance on 3/31 | | | | 41,298.92 |
| Totals | | | \$30,200.00 | \$31,925.85 | |

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Summary of checks written(checks listed are also displayed in the preceding Transaction history)

| Number | Date | Amount | Number | Date | Amount | Number | Date | Amount |
|--------|------|--------|--------|------|--------|--------|------|----------|
| 8738 | 3/4 | 397.80 | 8741 * | 3/28 | 100.00 | 8742 | 3/28 | 2,770.90 |

* Gap in check sequence.

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

| Fee period 03/01/2022 - 03/31/2022 | Standard monthly service fee \$10.00 | You paid \$0.00 |
|--|--------------------------------------|-----------------|
| How to avoid the monthly service fee Have any ONE of the following account requirements | Minimum required | This fee period |
| Average ledger balance | \$1,000.00 | \$41,194.00 ÷ |
| Minimum daily balance | \$500.00 | \$34,800.85 ÷ |

C1/C1



Account transaction fees summary

| | Units | Excess | Service charge per | Total service |
|------------|-----------------------|--------------------------------|--|--|
| Units used | included | units | excess units (\$) | charge (\$) |
| 0 | 5,000 | 0 | 0.0030 | 0.00 |
| 14 | 100 | 0 | 0.50 | 0.00 |
| | Units used 0 14 | Units used included 0 5,000 | Units used included units 0 5,000 0 | Units used included units excess units (\$) 0 5,000 0 0.0030 |

Total service charges

Other Wells Fargo Benefits

Our National Business Banking Center customer service number 1-800-CALL-WELLS (1-800-225-5935) hours of operation have temporarily changed to 7:00 a.m. to 11:00 p.m. Eastern Time, Monday through Saturday and Sunday 9:00 a.m. to 10:00 p.m. Eastern Time. Access to our automated banking system, the ability to report a fraud claim on your business credit or debit card, and access to report a lost or stolen business card will continue to be available 24 hours a day, 7 days per week. Thank you for banking with Wells Fargo. We appreciate your business.

MIMPORTANT ACCOUNT INFORMATION

Effective March 31, 2022, the sentence "Incoming wire transfers, electronic direct deposits, cash deposited at a teller window and at a Wells Fargo ATM, and the first \$400 of a day's check deposits at a teller window and at a Wells Fargo ATM will be available on the day we receive the deposits" in the first paragraph of the "Your ability to withdraw funds" section under the "Availability of funds policy" in the Deposit Account Agreement will be replaced by "Incoming wire transfers, electronic direct deposits, cash deposited at a teller window and at a Wells Fargo ATM, and the first \$400 of a day's check deposits at a teller window, at a Wells Fargo ATM, and with the Wells Fargo Mobile Banking app will be available on the day we receive the deposits."

WA. Assoc. of Conservation Districts Account Reconciliation As of Apr 30, 2022 1086 - WACD Savings (Wells Fargo) Bank Statement Date: April 30, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | | 123,383.08 |
|------------------------------|---|---------------------------------------|
| Add: Cash Receipts | | |
| Less: Cash Disbursements | | |
| Add (Less) Other | | |
| Ending GL Balance | - | 123,383.08 |
| Ending Bank Balance | - | 123,383.08 |
| Add back deposits in transit | | |
| Total deposits in transit | | |
| (Less) outstanding checks | | |
| Total outstanding checks | | |
| Add (Less) Other | | |
| Total other | | |
| Unreconciled difference | - | 0.00 |
| Ending GL Balance | | 123,383.08 |
| | - | · · · · · · · · · · · · · · · · · · · |

Business Market Rate Savings

March 31, 2022
Page 1 of 4

WA ASSOC. OF CONSERVATION DISTRICTS 16564 BRADLEY RD BOW WA 98232-9719

Questions?

Available by phone 24 hours a day, 7 days a week: We accept all relay calls, including 711 **1-800-CALL-WELLS** (1-800-225-5935)

En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120) P.O. Box 6995 Portland, OR 97228-6995

Your Business and Wells Fargo

Visit wellsfargo.com/digitalbusinessresources to explore tours, articles, infographics, and other resources on the topics of money movement, account management and monitoring, security and fraud prevention, and more.

| atement period activity summary | |
|---------------------------------|--------------|
| Beginning balance on 3/1 | \$123,382.03 |
| Deposits/Credits | 1.05 |
| Withdrawals/Debits | - 0.00 |
| Ending balance on 3/31 | \$123,383.08 |

Interest summary

| Interest paid this statement | \$1.05 |
|---------------------------------------|--------------|
| Average collected balance | \$123,382.03 |
| Annual percentage yield earned | 0.01% |
| Interest earned this statement period | \$1.05 |
| Interest paid this year | \$3.04 |
| Total interest paid in 2021 | \$12.34 |

Account number:

WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use Routing Number (RTN): 125008547

For Wire Transfers use Routing Number (RTN): 121000248



Transaction history

| Date | Description | Deposits/ Credits | Withdrawals⁄ Debits | Ending daily balance |
|--------|------------------|----------------------|------------------------|-------------------------|
| 3/31 | Interest Payment | 1.05 | | 123,383.08 |
| Ending | balance on 3/31 | | | 123,383.08 |
| Totals | | \$1.05 | \$0.00 | |

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

| Fee period 03/01/2022 - 03/31/2022 | Standard monthly service fee \$5.00 | You paid \$0.00 |
|--|-------------------------------------|-----------------|
| How to avoid the monthly service fee | Minimum required | This fee period |
| Have any ONE of the following account requirements Minimum daily balance | \$300.00 | \$123,382.03 ÷ |
| Total automatic transfers from an eligible Wells Fargo business checking account | \$25.00 | \$0.00 |

YC/YC

Account transaction fees summary

| | | Units | Excess | Service charge per | Total service |
|----------------------------|-----------|----------|--------|--------------------|---------------|
| Service charge description | Unitsused | included | units | excess units (\$) | charge (\$) |
| Deposited Items | 0 | 20 | 0 | 0.50 | 0.00 |
| Cash Deposited (\$) | 0 | 5,000 | 0 | 0.0030 | 0.00 |
| Total service charges | | | | | \$0.00 |

Total service charges

Other Wells Fargo Benefits

Our National Business Banking Center customer service number 1-800-CALL-WELLS (1-800-225-5935) hours of operation have temporarily changed to 7:00 a.m. to 11:00 p.m. Eastern Time, Monday through Saturday and Sunday 9:00 a.m. to 10:00 p.m. Eastern Time. Access to our automated banking system, the ability to report a fraud claim on your business credit or debit card, and access to report a lost or stolen business card will continue to be available 24 hours a day, 7 days per week. Thank you for banking with Wells Fargo. We appreciate your business.

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1000 - PMC Checking (Banner Bank) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | | | | 148,217.95 |
|------------------------------|--|--|---|--------------|
| Add: Cash Receipts | | | | 382,853.90 |
| Less: Cash Disbursements | | | | (124,536.24) |
| Add (Less) Other | | | _ | (145,484.83) |
| Ending GL Balance | | | _ | 261,050.78 |
| Ending Bank Balance | | | = | 304,348.00 |
| Add back deposits in transit | | | | |
| | Mar 31, 2022 Mar 31, 2022 Mar 31, 2022 | Andrew 00412G Jason 042072 Shawn 003911 | 600.00 55.48 435.90 | |
| Total deposits in transit | | | | 1,091.38 |
| (Less) outstanding checks | Feb 24, 2022 Feb 28, 2022 Mar 11, 2022 Mar 15, 2022 Mar 15, 2022 Mar 15, 2022 Mar 15, 2022 Mar 24, 2022 Mar 24, 2022 Mar 24, 2022 Mar 25, 2022 Mar 25, 2022 Mar 29, 2022 Mar 29, 2022 Mar 29, 2022 Mar 29, 2022 Mar 30, 2022 Mar 31, 2022 | 27264 27286 27318 27322 27323 27324 27343 27349 27350 27357 27358 27360 27361 27363 27364 27365 27366 27366 27367 27368 27369 27370 27372 27374 27375 27378 27378 27380 27383 27385 27386 27387 27388 27389 27390 27391 | (77.00) (703.33) (152.25) (97.92) (356.67) (335.59) (1,050.31) (150.64) (187.05) (2,724.62) (10,387.17) (545.33) (559.31) (287.23) (507.15) (936.19) (255.06) (4,579.00) (36.18) (684) (231.23) (1,284.85) (1,323.73) (656.25) (1,377.08) (1,215.36) (1,162.77) (1,122.60) (220.39) (3,160.14) (1,902.19) (2,129.34) (2,044.66) | |
| Total outstanding checks | | | | (44,388.60) |
| Add (Less) Other | | _ | | |
| Total other | | | | |
| Unreconciled difference | | | - | 0.00 |
| Ending GL Balance | | | = | 261,050.78 |



10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

Washington Assoc Of Conservation Dist 16564 Bradley Rd Bow WA 98232-9702 Statement of Account

| Statement Date | 03/31/22 |
|----------------|------------------|
| Page | 1 of 1 |
| Account Number | XXXXXXXXXXXX4588 |

(509) 527-3636 I (800) 272-9933 Toll-Free

Fee changes for business accounts take effect May 2.

SUMMARY OF ACCOUNTS

Business Savings

XXXXXXXXXXXX4588

\$49,821.24 The following fee changes take effect on May 2, 2022:
\$2 Temporary Checks (Sheet of 4)
\$25 Returned Wire Fee
\$125 Legal Process Fee (was \$100)
Questions? Call 800-272-9933
(7 a.m. to 7 p.m. PT weekdays)

XXXXXXXXXXXX4588

SAVINGS ACCOUNT

Business Savings

| Account Title: Washington Assoc | c Of Conservation Dist | |
|---------------------------------|------------------------|----------|
| Account Number | XXXXXXXXXXXX4588 | Statem |
| Previous Balance | \$49,818.79 | Days in |
| Deposits/Credits | \$.00 | Average |
| Checks/Debits | \$.00 | Average |
| Service Charge | \$.00 | Interest |
| Interest Paid | \$2.45 | Annual |
| Current Balance | \$49,821.24 | 2022 In |
| | | |

| Statement Dates | 1/01/22 thru 3/31/22 |
|--------------------------------|----------------------|
| Days in the statement period | 90 |
| Average Ledger | \$49,818.79 |
| Average Collected | \$49,818.79 |
| Interest Earned | \$2.45 |
| Annual Percentage Yield Earned | 0.02% |
| 2022 Interest Paid | \$2.45 |

Deposits and Additions

3/31 Interest Deposit

Amount 2.45

* * * * * * * * * * * END OF STATEMENT * * * * * * * * * * *



BANNER BANK BANK 10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

Statement of Account

| 03/31/22 | Statement Date |
|------------------|----------------|
| 2 of 4 | Page |
| XXXXXXXXXXXX5697 | Account Number |

(509) 527-3636 I (800) 272-9933 Toll-Free

| 3/07 | Deposit | | | 15,369.40 |
|------|------------------|--------------------|----------------------------|-----------|
| 3/07 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,343.17 |
| 3/08 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 695.84 |
| 3/09 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 889.14 |
| 3/10 | Deposit | | | 6,686.41 |
| 3/10 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 2,092.07 |
| 3/11 | Deposit | | | 48,281.97 |
| 3/14 | Deposit | | | 68,071.51 |
| 3/14 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,918.59 |
| 3/15 | Deposit | | | 1,057.48 |
| 3/15 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,127.24 |
| 3/15 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,201.12 |
| 3/16 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 6,019.59 |
| 3/17 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 236.30 |
| 3/21 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,494.78 |
| 3/22 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 98.11 |
| 3/23 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 934.46 |
| 3/24 | Deposit | | | 34,421.74 |
| 3/24 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 976.81 |
| 3/25 | Deposit | | | 34,176.23 |
| 3/25 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 2,933.43 |
| 3/25 | Metro Ge | neral Ch CCD 00000 | 15876 5930636311 | 18,523.84 |
| | RMR*IV*0000015 | 876**0018523.84\ | | |
| 3/28 | Deposit | | | 13,709.73 |
| 3/28 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 9,302.44 |
| 3/29 | Deposit | | | 44,286.37 |
| 3/29 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,280.94 |
| 3/30 | BANKCARD | MERCH DEP CCD | 948907957098888 1246825337 | 1,093.57 |
| 3/31 | Deposit | | | 29,763.11 |
| 3/31 | BANKCARD | | 948907957098888 1246825337 | 2,656.93 |
| 3/31 | WA ASSOC. OF | CON DEPOSIT CCE | DP32626822 BIZEDP | 12,095.53 |
| 3/31 | Interest Deposit | | | 18.82 |
| | | | | - |

Withdrawals and Deductions

| Date | Description | Amount |
|------|--|-------------|
| 3/01 | EDWARD JONES INVESTMENT PPD 4496699001 | -870.91 |
| 3/02 | BANKCARD MERCH FEES CCD 948907957098888 1246825337 | -2,269.43 |
| 3/02 | IRS USATAXPYMT CCD 270246143789352 3387702000 | -2,914.14 |
| 3/02 | IRS USATAXPYMT CCD 270246194252863 3387702000 | -4,237.06 |
| 3/04 | IRS USATAXPYMT CCD 270246381924217 3387702000 | -6,477.24 |
| 3/16 | EDWARD JONES INVESTMENT PPD 4496699001 | -969.77 |
| 3/16 | IRS USATAXPYMT CCD 270247582098014 3387702000 | -3,229.82 |
| 3/16 | IRS USATAXPYMT CCD 270247565779110 3387702000 | -6,026.65 |
| 3/25 | IRS USATAXPYMT CCD 270248464501570 3387702000 | -187.22 |
| 3/25 | EDWARD JONES INVESTMENT PPD 4496699001 | -100,000.00 |
| 3/28 | WA DEPT REVENUE TAX PYMT CCD 8511179 9916001118 | -18,321.41 |

Checks In Number Order

| Date | Check No | Amount | Date | Check No | Amount |
|------|----------|----------|------|----------|--------|
| 3/16 | 27137 | 1,004.34 | 3/04 | 27196* | 203.00 |
| 3/16 | 27173* | 1,222.60 | 3/03 | 27208* | 120.00 |



10 South First Avenue BANNER
BANKP.O. Box 907Walla Walla, WA 99362-0265 P.O. Box 907 bannerbank.com

Statement of Account

| Statement Date | 03/31/22 |
|----------------|------------------|
| Page | 3 of 4 |
| Account Number | XXXXXXXXXXXX5697 |

(509) 527-3636 I (800) 272-9933 Toll-Free

Checks In Number Order (Continued)

| Date Check No | | Amount | Date | Check No | Amount |
|---------------|--------|-----------|--------------|----------|-----------|
| 3/03 | 27212* | 160.00 | 3/21 | 27314 | 395.58 |
| 3/16 | 27238* | 1,224.64 | 3/18 | 27315 | 102.73 |
| 3/03 | 27256* | 89.25 | 3/15 | 27316 | 750.00 |
| 3/07 | 27259* | 25,719.00 | 3/18 | 27317 | 598.94 |
| 3/01 | 27260 | 560.36 | 3/17 | 27319* | 869.39 |
| 3/01 | 27261 | 30,389.02 | 3/21 | 27320 | 728.53 |
| 3/14 | 27263* | 36.39 | 3/21 | 27321 | 1,140.10 |
| 3/01 | 27265* | 908.91 | 3/21 | 27325* | 1,188.74 |
| 3/31 | 27266 | 217.25 | 3/21 | 27326 | 1,252.72 |
| 3/03 | 27267 | 108.63 | 3/16 | 27327 | 434.50 |
| 3/16 | 27268 | 471.19 | 3/18 | 27328 | 926.49 |
| 3/03 | 27269 | 108.63 | 3/31 | 27329 | 1,151.20 |
| 3/01 | 27270 | 518.68 | 3/16 | 27330 | 1,273.69 |
| 3/07 | 27271 | 258.10 | 3/15 | 27331 | 1,090.65 |
| 3/03 | 27272 | 100.00 | 3/21 | 27332 | 1,202.18 |
| 3/07 | 27273 | 651.76 | 3/22 | 27333 | 651.76 |
| 3/01 | 27276* | 501.69 | 3/15 | 27334 | 1,040.02 |
| 3/01 | 27278* | 487.49 | 3/21 | 27335 | 1,148.11 |
| 3/01 | 27279 | 1,009.99 | 3/16 | 27337* | 1,053.71 |
| 3/11 | 27281* | 667.98 | 3/15 | 27338 | 651.76 |
| 3/01 | 27282 | 493.59 | 3/18 | 27339 | 640.73 |
| 3/11 | 27283 | 602.66 | 3/15 | 27340 | 325.88 |
| 3/11 | 27284 | 635.58 | 3/16 | 27341 | 1,377.92 |
| 3/01 | 27287* | 714.88 | 3/17 | 27342 | 1,880.80 |
| 3/01 | 27288 | 454.99 | 3/16 | 27344* | 1,764.93 |
| 3/04 | 27289 | 3,166.25 | 3/17 | 27345 | 1,968.84 |
| 3/04 | 27299 | 1,458.36 | 3/16 | 27345 | 2,250.49 |
| 3/01 | 27290 | 1,644.28 | 3/22 | 27347 | 3,162.18 |
| 3/02 | 27291 | | 3/16 | 27348 | |
| 3/01 | 27292 | 1,682.08 | | 27351* | 180.78 |
| | | 1,555.75 | 3/29 3/31 | | 3,430.00 |
| 3/09 | 27296* | 23.08 | | 27352 | 65.27 |
| 3/14 | 27298* | 80.00 | 3/29 | 27353 | 1,067.71 |
| 3/09 | 27299 | 2,266.29 | 3/29 | 27354 | 148.02 |
| 3/09 | 27300 | 21.60 | 3/28 | 27355 | 1,221.77 |
| 3/22 | 27301 | 1,560.00 | 3/31 | 27356 | 89.25 |
| 3/08 | 27302 | 434.50 | 3/29 | 27359* | 1,100.37 |
| 3/08 | 27303 | 164.00 | 3/28 | 27362* | 25,000.00 |
| 3/11 | 27304 | 36.18 | 3/30 | 27371* | 722.57 |
| 3/09 | 27305 | 360.00 | 3/31 | 27373* | 1,250.69 |
| 3/15 | 27306 | 39.05 | 3/31 | 27376* | 1,067.87 |
| 3/08 | 27307 | 201.59 | 3/31 | 27377 | 1,250.69 |
| 3/17 | 27308 | 112.58 | 3/31 | 27379* | 1,355.10 |
| 3/15 | 27309 | 1,284.29 | 3/31 | 27381* | 1,064.15 |
| 3/15 | 27311* | 404.94 | 3/31 | 27382 | 1,216.63 |
| 3/23 | 27312 | 22.59 | 3/31 | 27384* | 1,228.37 |
| 3/14 | 27313 | 58.75 | 3/31 | 27392* | 1,276.72 |

*Denotes missing check numbers.



Statement of Account

| Statement Date | 03/31/22 |
|----------------|------------------|
| Page | 4 of 4 |
| Account Number | XXXXXXXXXXXX5697 |

(509) 527-3636 I (800) 272-9933 Toll-Free

Daily Balance Summary

| 03/01 186,117. 03/02 175,373. 02/02 175.641 | | 03/11 | 227,181.34 | 00/00 | |
|---|-----|-------|------------|-------|------------|
| , | 00 | | LL1,101.04 | 03/23 | 261,540.77 |
| 00/00 175 541 | .99 | 03/14 | 296,996.30 | 03/24 | 296,939.32 |
| 03/03 175,541. | .76 | 03/15 | 294,795.55 | 03/25 | 252,385.60 |
| 03/04 183,865. | .66 | 03/16 | 278,330.11 | 03/28 | 230,854.59 |
| 03/07 173,949. | .37 | 03/17 | 273,734.80 | 03/29 | 270,675.80 |
| 03/08 173,845. | .12 | 03/18 | 271,465.91 | 03/30 | 271,046.80 |
| 03/09 172,063. | .29 | 03/21 | 265,904.73 | 03/31 | 304,348.00 |
| 03/10 180,841. | .77 | 03/22 | 260,628.90 | | , |

Date Rate

| Date | Rate | | | | | | | | | | | | | | | | | | | | |
|------|-----------|-------|-----|---|---|-----|-------|------|-----|-----|-----|---|---|---|---|---|---|---|---|---|---|
| 2/28 | 0.100000% | | | | | | | | | | | | | | | | | | | | |
| | * * | * * 1 | * * | * | * | * 1 | * ENC |) OF | STA | TEM | ENT | * | * | * | * | * | * | * | * | * | * |

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1010 - PMC Savings (Banner Bank) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | 49,818.79 | |
|------------------------------|-----------|--|
| Add: Cash Receipts | | |
| Less: Cash Disbursements | | |
| Add (Less) Other | 2.45 | |
| Ending GL Balance | 49,821.24 | |
| Ending Bank Balance | 49,821.24 | |
| Add back deposits in transit | | |
| Total deposits in transit | | |
| (Less) outstanding checks | | |
| Total outstanding checks | | |
| Add (Less) Other | | |
| Total other | | |
| Unreconciled difference | 0.00 | |
| Ending GL Balance | 49,821.24 | |
| | | |



10 South First Avenue P.O. Box 907 Walla Walla, WA 99362-0265 bannerbank.com

Washington Assoc Of Conservation Dist 16564 Bradley Rd Bow WA 98232-9702 Statement of Account

| Statement Date | 03/31/22 |
|----------------|------------------|
| Page | 1 of 4 |
| Account Number | XXXXXXXXXXXX5697 |

(509) 527-3636 I (800) 272-9933 Toll-Free

Fee changes for business accounts take effect May 2.

SUMMARY OF ACCOUNTS

Complete Business Int Checking

XXXXXXXXXXXX5697

\$304,348.00 The following fee changes take effect on May 2, 2022: \$2 Temporary Checks (Sheet of 4) \$25 Returned Wire Fee \$125 Legal Process Fee (was \$100) Questions? Call 800-272-9933 (7 a.m. to 7 p.m. PT weekdays)

CHECKING ACCOUNT

XXXXXXXXXXX5697

Complete Business Int Checking

| Account Title: Washington As | soc Of Conservation Dist | | |
|------------------------------|--------------------------|--------------------------------|----------------------|
| Account Number | XXXXXXXXXXXX5697 | Statement Dates | 3/01/22 thru 3/31/22 |
| Previous Balance | 223,317.24 | Days in the statement period | 31 |
| 35 Deposits/Credits | 386,490.88 | Average Ledger | 237,038.86 |
| 11 Debits | 145,503.65 | Average Collected | 221,631.78 |
| 96 Checks | 159,975.29 | | |
| Service Charge | .00 | Interest Earned | 18.82 |
| Interest Paid | 18.82 | Annual Percentage Yield Earned | 0.10% |
| Current Balance | 304,348.00 | 2022 Interest Paid | 63.30 |

Deposits and Additions

| Date | Description | | | Amount |
|------|-------------|------------------|---------------------------|-----------|
| 3/01 | BANKCARD | MERCH DEP CCD 94 | 48907957098888 1246825337 | 4,406.65 |
| 3/02 | BANKCARD | MERCH DEP CCD 94 | 48907957098888 1246825337 | 321.71 |
| 3/03 | BANKCARD | MERCH DEP CCD 94 | 48907957098888 1246825337 | 854.28 |
| 3/04 | Deposit | | | 17,828.57 |
| 3/04 | BANKCARD | MERCH DEP CCD 94 | 48907957098888 1246825337 | 341.82 |



Portfolio for Washington Association of

Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273

Statement Period Feb 26 - Mar 25, 2022

Page i of i

WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719

Experience our online educational resource

The Edward Jones Financial Fitness site can help you and your family make informed financial decisions at every stage of life. With topics like smart investing for teenagers, opening a first bank account, buying a home and caring for an aging parent, this interactive resource provides a customized experience to meet your unique financial needs. Check it out at edwardjones.com/financialfitness.

Portfolio Summary

Total Portfolio Value

\$1,959,129.44

| 1 Month Ago | \$1,873,687.43 |
|-------------|----------------|
| 1 Year Ago | \$1,634,178.65 |
| 3 Years Ago | \$1,136,427.15 |
| 5 Years Ago | \$814,318.95 |
| | |

Important tax form information

Edward Jones has furnished all final Consolidated 1099 Tax Statements for the 2021 tax year. You can view, print, download and share your Edward Jones tax forms through Online Access. Your local Edward Jones team can also share your tax forms electronically with your tax professional at your instruction. Contact your Edward Jones office for details. For more information about your Edward Jones tax forms, visit edwardjones.com/taxcenter.

| Accounts | Account Holder | Account Number | Value 1 Year Ago | Current Value |
|--|---------------------------|-------------------|---------------------|------------------|
| Corporate Account Select | Washington Association of | | \$206,021.30 | \$539,680.64 |
| Corporate Account Advisory Solutions Fund Model | Washington Association of | | \$1,374,863.82 | \$1,366,150.91 |
| Corporate Account Select | Washington Association of | | \$53,293.53 | \$53,297.89 |
| Total Accounts | - | | \$1,634,178.65 | \$1,959,129.44 |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Important disclosures: such as Statement of Financial Condition, Conditions that Govern Your Account, Account Safety, Errors, Complaints, Withholding, Free Credit Balance, Fair Market Value or Terminology; relating to your account(s) are available on the last page of this package or at www.edwardjones.com/statementdisclosures.

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1022 - Long Term Invt (Edward Jones) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | 1,380,709.34 |
|------------------------------|--------------|
| Add: Cash Receipts | |
| Less: Cash Disbursements | |
| Add (Less) Other | (14,558.43) |
| Ending GL Balance | 1,366,150.91 |
| Ending Bank Balance | 1,366,150.91 |
| Add back deposits in transit | |
| Total deposits in transit | |
| (Less) outstanding checks | |
| Total outstanding checks | |
| Add (Less) Other | |
| Total other | |
| Unreconciled difference | 0.00 |
| Ending GL Balance | 1,366,150.91 |
| | |



Statement Date Feb 26 - Mar 25, 2022

Page 1 of 4

Washington Association of Conservation Districts

Helping to keep you secure

The relationship between you and Edward Jones is built on trust. We have several security measures in place, from security and scam detection training for employees to real-time analysis of cyber threat intelligence from the FBI and Secret Service, to help protect your accounts and personal information. Online Access offers additional features to further protect your information and financial transactions. Your local team can provide additional details.

Corporate - Advisory Solutions Fund Model

Portfolio Objective - Account: Balanced Growth and Income

For more information about the Advisory Solutions program go to www.edwardjones.com/advisorybrochures.

| Account Value | | | 1/- | |
|---------------|-----|--------|------|----|
| | ACC | 101 In | i va | ue |

| \$1,366,150.91 | |
|----------------|----------------|
| 1 Month Ago | \$1,380,709.34 |
| 1 Year Ago | \$1,374,863.82 |
| 3 Years Ago | \$1,107,877.55 |
| 5 Years Ago | \$785,985.31 |

| Value Summary | | |
|-------------------------------|----------------|----------------|
| | This Period | This Year |
| Beginning value | \$1,380,709.34 | \$1,452,481.99 |
| Assets added to account | 0.00 | 0.00 |
| Assets withdrawn from account | 0.00 | 0.00 |
| Fees and charges | -1,370.82 | -4,475.26 |
| Change in value | -13,187.61 | -81,855.82 |
| Ending Value | \$1,366,150.91 | |

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u>.

| Your Personal Rate of Return for | This Quarter | Year to Date | Last 12 Months | 3 Years Annualized | 5 Years Annualized |
|--|--------------|--------------|-------------------|-----------------------|-----------------------|
| Assets Held at Edward Jones | -6.01% | -6.01% | 0.15% | 7.45% | 6.08% |
| Performance Benchmarks | | | | | |
| Large US Cap Equities (S & P 500) | -4.35% | -4.35% | 17.85% | 19.53% | 16.23% |
| International Equities (S & P 700) | -5.84% | -5.84% | 0.51% | 9.08% | 7.71% |
| Taxable Fixed Income (Bloomberg Aggregate) | -6.89% | -6.89% | -5.36% | 1.38% | 1.95% |

Statement Date Feb 26 - Mar 25, 2022

Page 2 of 4

Rate of Return (continued)

Your Personal Rate of Return: Your Personal Rate of Return measures the investment performance of your account. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing Your Personal Rate of Return is important to help ensure you're on track to achieving your financial goals.

Performance Benchmarks: Your Personal Rate of Return should be compared to the return necessary to achieve your financial goals. However, we understand many investors would like to compare their Personal Rate of Return to market indexes. Keep in mind this may not be an accurate comparison, as your Personal Rate of Return incorporates the timing of your specific additions and withdrawals and your specific investment mix, while published returns of market indexes do not.

These market indexes are used as a general measure of market performance for several major asset classes. Market indexes assume reinvestment of all distributions and do not take into account brokerage fees, taxes or investment management fees.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan.1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Rate of Return information on account statements uses the dollar-weighted calculation. Time-weighted Rate of Return numbers for Advisory Solutions Fund and UMA accounts can be found on your Quarterly Performance Report through Online Account Access. If you are not an Online Access user, visit edwardjones.com/access to sign up.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit edwardjones.com/performance.

Rate of Return Indexes Disclosure

S&P 500 Index: A broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. While many of the stocks are among the largest, this index also includes many relatively small companies. It is a float adjusted capitalization-weighted index (stock price times number of publicly available shares outstanding), calculated on a total return basis with dividends reinvested.

S&P 700 Index: The S&P 700 index measures the non-United States component of global equity markets. The index covers all regions included in the S&P Global 1200 (Europe, Japan, Canada, Australia, Asia, and Latin America) except for the United States which is represented by the S&P 500. The index is market-cap weighted and based in U.S. dollars.

Bloomberg Aggregate Bond Index: Measures the performance of government, mortgage-backed, asset-backed and corporate securities with at least one year to maturity.

Asset Details (as of Mar 25, 2022)

additional details at www.edwardjones.com/access

Assets Held At Edward Jones

| | Current | Beginning | | | Ending |
|--------------|------------|-----------|----------|-------------|---------|
| | Yield/Rate | Balance | Deposits | Withdrawals | Balance |
| Money Market | 0.01%* | \$7.06 | \$3.30 | | \$10.36 |

* The average yield on the money market fund for the past seven days.

| Exchange Traded & | | | | Unrealized | |
|-------------------------------|--------|----------|------------|------------|-----------|
| Closed End Funds | Price | Quantity | Cost Basis | Gain/Loss | Value |
| Vanguard FTSE All-World Ex US | 124.45 | 215 | 27,487.75 | -731.00 | 26,756.75 |



Statement Date Feb 26 - Mar 25, 2022

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Asset Details (continued)

| | | | | Unrealized | |
|--------------------------------|-------|------------|------------|------------|----------------|
| Mutual Funds | Price | Quantity | Cost Basis | Gain/Loss | Value |
| Blackrock High Yield Bond K | 7.37 | 9,274.867 | 68,546.68 | -190.91 | 68,355.77 |
| Bridge Builder Core Bond | 9.66 | 25,409.657 | 261,235.48 | -15,778.19 | 245,457.29 |
| Bridge Builder Core Plus Bond | 9.58 | 32,679.117 | 335,332.63 | -22,266.69 | 313,065.94 |
| Bridge Builder INTL Equity | 12.18 | 7,410.795 | 82,049.10 | 8,214.38 | 90,263.48 |
| Bridge Builder Large Growth | 21.18 | 6,819.204 | 102,086.50 | 42,344.24 | 144,430.74 |
| Bridge Builder Large Value | 17.39 | 13,193.543 | 154,047.12 | 75,388.59 | 229,435.71 |
| Bridge Builder Small/Mid Grw | 14.47 | 2,628.404 | 32,620.96 | 5,412.05 | 38,033.01 |
| Bridge Builder Small/Mid Value | 14.56 | 5,497.414 | 57,076.90 | 22,965.45 | 80,042.35 |
| Dfa INTL Small Company I | 20.29 | 682.29 | 11,770.21 | 2,073.45 | 13,843.66 |
| Dodge & Cox INTL Stock | 47.41 | 1,219.272 | 47,333.77 | 10,471.92 | 57,805.69 |
| JPM U.S. Govt Mny Mkt Capital | 1.00 | 8,185.49 | | | 8,185.49 |
| NB Genesis I | 66.70 | 398.131 | 22,560.82 | 3,994.52 | 26,555.34 |
| TRP International Stock I | 18.35 | 1,302.961 | 21,475.48 | 2,433.85 | 23,909.33 |
| Total Account Value | II | | | | \$1,366,150.91 |

Cost basis is the amount of your investment for tax purposes and is used to calculate gain or loss upon sale or other disposition of a security. It is not a measure of performance. The cost basis amounts on your statement should not be relied upon for tax preparation purposes. Cost basis information may be from outside sources and has not been verified for accuracy. Refer to your official tax documents for information about reporting cost basis. Consult a qualified tax advisor or an attorney regarding your situation. If you believe the cost basis information is inaccurate, contact Client Relations.

| Inve | stment and Other Activity by Date | | |
|------|--|-----------|-----------|
| Date | Description | Quantity | Amount |
| 3/01 | Dividend on JPM U.S. Govt Mny Mkt Capital on 9,559.41 Shares at Daily Accrual Rate | | \$0.20 |
| 3/01 | Reinvestment into JPM U.S. Govt Mny Mkt Capital @ 1.00 | 0.2 | -0.20 |
| 3/01 | Dividend on Bridge Builder Core Bond on 25,365.459 Shares at Daily Accrual Rate | | 444.63 |
| 3/01 | Reinvestment into Bridge Builder Core Bond @ 10.06 | 44.198 | -444.63 |
| 3/01 | Dividend on Bridge Builder Core Plus Bond on 32,626.979 Shares at Daily Accrual Rate | | 518.77 |
| 3/01 | Reinvestment into Bridge Builder Core Plus Bond @ 9.95 | 52.138 | -518.77 |
| 3/01 | Dividend on Blackrock High Yield Bond K on 9,240.161 Shares at Daily Accrual Rate | | 260.64 |
| 3/01 | Reinvestment into Blackrock High Yield Bond K @ 7.51 | 34.706 | -260.64 |
| 3/07 | Redeemed JPM U.S. Govt Mny Mkt Capital @ 1.00 | -1,374.12 | 1,374.12 |
| 3/07 | Program & Portfolio Strat Fees | | -1,374.12 |
| 3/21 | Fee Offset | | 3.30 |

Statement Date Feb 26 - Mar 25, 2022

Money Market Detail by Date

| Date | Transaction | Description | Deposits | Withdrawals | Balance |
|-------|-------------|-------------|----------|-------------|---------|
| 3/22 | Deposit | | 3.30 | | \$10.36 |
| Total | | | \$3.30 | | |

Your Relationship and Mailing Group(s)

Relationship - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

Mailing Group - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

| Account Number | Account Owner(s) | Account Type | Mailing Group Address |
|----------------|---------------------------|--|--|
| XXX-XX301-1-4 | Washington Association of | Corporate Account Select | WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719 |
| XXX-XX866-1-1 | Washington Association of | Corporate Account Advisory Solutions Fund Model | |
| XXX-XX970-1-9 | Washington Association of | Corporate Account Select | |
| XXX-XX014-1-5 | Washington Association of | Corporate Account Select | |
| XXX-XX747-1-9 | Washington Association | Corporate Account Select | |

For more information on this relationship or mailing group(s), please visit www.edwardjones.com/disclosures. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.

For more information about the Advisory Solutions program, see the applicable program brochure at www.edwardjones.com/advisorybrochures .

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1010.30 - PMC Savings (Edward Jones) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | 439,680.53 |
|------------------------------|------------|
| Add: Cash Receipts | |
| Less: Cash Disbursements | |
| Add (Less) Other | 100,000.11 |
| Ending GL Balance | 539,680.64 |
| Ending Bank Balance | 539,680.64 |
| Add back deposits in transit | |
| Total deposits in transit | |
| (Less) outstanding checks | |
| Total outstanding checks | |
| Add (Less) Other | |
| Total other | |
| Unreconciled difference | 0.00 |
| Ending GL Balance | 539,680.64 |
| | |



Statement Date Feb 26 - Mar 25, 2022

Page 1 of 2

Washington Association of Conservation Districts

Partnering for Positive Impact: 2022 Purpose, Inclusion and Citizenship Report

As we celebrate 100 years of history and look to the next 100 years, Edward Jones continues to put our purpose into action, making a positive impact for our clients, colleagues and communities. Our recently released 2022 Purpose, Inclusion and Citizenship Report, Partnering for Positive Impact, outlines our goals, progress and commitments. To learn more, visit www.edwardjones.com/positiveimpact.

Corporate - Select

Portfolio Objective - Account: Preservation of Principal

| Account Value | | Value Summary | | |
|---------------|--------------|-------------------------------|--------------|--------------|
| | | | This Period | This Year |
| \$539,680.64 | | Beginning value | \$439,680.53 | \$339,680.15 |
| , , | | Assets added to account | 100,000.00 | 200,000.00 |
| | | Assets withdrawn from account | -0.04 | -0.16 |
| 1 Month Ago | \$439,680.53 | Fees and charges | 0.00 | 0.00 |
| 1 Year Ago | \$206,021.30 | Change in value | 0.15 | 0.65 |
| 3 Years Ago | \$28,549.60 | Ending Value | \$539,680.64 | |
| 5 Years Ago | \$28,333.64 | | | |

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u> .

| Asset Details (as of Mar 25, | 2022) | additional details at www.edwardjones.com/access | | | |
|------------------------------|-------|--|------------|-------------------------|--------------|
| Assets Held At Edward Jones | | TT | | | |
| | | | | | Balance |
| Cash | | | | | \$100,042.80 |
| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| Federated Tr US Trsy Oblg Is | 1.00 | 439,637.84 | | | 439,637.84 |
| Total Account Value | | | | | \$539,680.64 |

Cost basis is the amount of your investment for tax purposes and is used to calculate gain or loss upon sale or other disposition of a security. It is not a measure of performance. The cost basis amounts on your statement should not be relied upon for tax preparation purposes. Cost basis information may be from outside sources and has not been verified for accuracy. Refer to your official tax documents for information about reporting cost basis. Consult a qualified tax advisor or an attorney regarding your situation. If you believe the cost basis information is inaccurate, contact Client Relations.

Statement Date Feb 26 - Mar 25, 2022

Page 2 of 2

| Investment and Other Activity by Date | | | | |
|---------------------------------------|--|----------|---------------|--|
| Date | Description | Quantity | Amount | |
| 3/02 | Buy Federated Tr US Trsy Oblg Is @ 1.00 | 100,000 | -\$100,000.00 | |
| 3/21 | Interest at the Rate of 0.010% from 02-21-22 to 03-20-22 | | 0.15 | |
| 3/21 | Tax Withheld Federal Tax Withholding | | -0.04 | |
| 3/25 | Electronic Transfer from Banner Bank | | 100,000.00 | |

Your Relationship and Mailing Group(s)

<u>Relationship</u> - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

<u>Mailing Group</u> - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

| Account Number | Account Owner(s) | Account Type | Mailing Group Address |
|----------------|---------------------------|--|--|
| XXX-XX301-1-4 | Washington Association of | Corporate Account Select | WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719 |
| XXX-XX866-1-1 | Washington Association of | Corporate Account Advisory Solutions Fund Model | |
| XXX-XX970-1-9 | Washington Association of | Corporate Account Select | |
| XXX-XX014-1-5 | Washington Association of | Corporate Account Select | |
| XXX-XX747-1-9 | Washington Association | Corporate Account Select | |

For more information on this relationship or mailing group(s), please visit <u>www.edwardjones.com/disclosures</u>. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.



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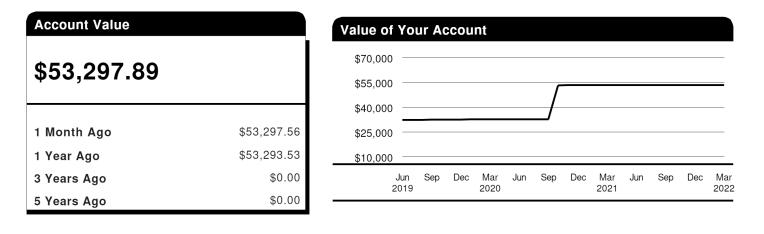
Washington Association of Conservation Districts

Let us partner with your other experts

When it comes to your finances, the value of professional advice cannot be overestimated. That's why we believe it's critical to work with your attorney, accountant and other trusted professionals. Be sure to share your other professionals' contact information with your financial advisor. Together with their knowledge and resources, we can tailor a holistic strategy for you.

Corporate - Select

Portfolio Objective - Account: Preservation of Principal



| Value Summary | | |
|-------------------------------|-------------|-------------|
| | This Period | This Year |
| Beginning Value | \$53,297.56 | \$53,296.83 |
| Assets Added to Account | 0.00 | 0.00 |
| Assets Withdrawn from Account | 0.00 | 0.00 |
| Fees and Charges | 0.00 | 0.00 |
| Change In Value | 0.33 | 1.06 |
| Ending Value | \$53,297.89 | |

For more information regarding the Value Summary section, please visit <u>www.edwardjones.com/mystatementguide</u>.

| Rate of Return | | | | | |
|----------------------------------|--------------|--------------|-------------------|-----------------------|-----------------------|
| Your Personal Rate of Return for | This Quarter | Year to Date | Last 12 Months | 3 Years Annualized | 5 Years Annualized |
| Assets Held at Edward Jones | 0.00% | 0.00% | 0.01% | | |

WA. Assoc. of Conservation Districts Account Reconciliation As of Mar 31, 2022 1010.10 - IRS Deposits (Edward Jones) Bank Statement Date: March 31, 2022

Filter Criteria includes: Report is printed in Detail Format.

| Beginning GL Balance | 53,297.56 |
|------------------------------|-----------|
| Add: Cash Receipts | |
| Less: Cash Disbursements | |
| Add (Less) Other | 0.33 |
| Ending GL Balance | 53,297.89 |
| Ending Bank Balance | 53,297.89 |
| Add back deposits in transit | _ |
| Total deposits in transit | |
| (Less) outstanding checks | _ |
| Total outstanding checks | |
| Add (Less) Other | _ |
| Total other | |
| Unreconciled difference | 0.00 |
| Ending GL Balance | 53,297.89 |
| | |

Account Holder(s) Washington Association of Account Number Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273

Statement Date Feb 26 - Mar 25, 2022

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Rate of Return (continued)

Your Personal Rate of Return: Your Personal Rate of Return measures the investment performance of your account. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing Your Personal Rate of Return is important to help ensure you're on track to achieving your financial goals.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan.1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Rate of Return information on account statements uses the dollar-weighted calculation. Time-weighted Rate of Return numbers for Advisory Solutions Fund and UMA accounts can be found on your Quarterly Performance Report through Online Account Access. If you are not an Online Access user, visit edwardjones.com/access to sign up.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit edwardjones.com/performance.

Asset Details (as of Mar 25, 2022)

additional details at www.edwardjones.com/access

Assets Held At Edward Jones

| | | | | Balance |
|------------------------------|-------|-----------|-------------|-----------------|
| Cash | | | | \$0.16 |
| Mutual Funds | Price | Quantity | Value | Rate of Return* |
| AB Government Money Market A | 1.00 | 53,297.73 | 53,297.73 | 0.40% |
| Total Account Value | | | \$53,297.89 | |

*Your Rate of Return for each individual asset above is as of March 25, 2022. Returns greater than 12 months are annualized.

Your Rate of Return in the Asset Details section above measures the investment performance of each of your individual assets. It incorporates the timing of your additions and withdrawals and reflects commissions and fees paid. Reviewing your Rate of Return is important to help ensure you're on track to achieving your financial goals.

The performance of your investments is tracked since they have been held in the current account, but no earlier than Jan. 1, 2009. Certain events, including a transfer of an investment between accounts, share class conversion, or change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated.

Information used to calculate performance may have been obtained from third parties and Edward Jones cannot guarantee the accuracy of such information.

For the most current information, contact your financial advisor or visit www.edwardjones.com/performance.

Statement Date Feb 26 - Mar 25, 2022

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| Inve | Investment and Other Activity by Date | | | | | | |
|------|---|----------|--------|--|--|--|--|
| Date | Description | Quantity | Amount | | | | |
| 3/01 | Dividend on AB Government Money Market A on 53,297.4 Shares at Daily Accrual Rate | | \$0.33 | | | | |
| 3/01 | Reinvestment into AB Government Money Market A @ 1.00 | 0.33 | -0.33 | | | | |

Your Relationship and Mailing Group(s)

<u>Relationship</u> - You have asked us to combine the accounts listed below for planning purposes as we work with you to achieve your financial goals. This means that information about these accounts and your goals and objectives may be shared with and accessible by each owner and authorized party in the relationship, including through Edward Jones Online Access and Edward Jones reports.

<u>Mailing Group</u> - You have also asked us to combine certain information about the accounts listed below into the mailing group(s) below for delivery purposes. Information for accounts within the same mailing group may be included in one envelope and mailed to the mailing group address. We may still send certain information directly to the account owners, as we believe appropriate.

| Account Number | Account Owner(s) | Account Type | Mailing Group Address |
|----------------|---------------------------|--|--|
| XXX-XX301-1-4 | Washington Association of | Corporate Account Select | WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719 |
| XXX-XX866-1-1 | Washington Association of | Corporate Account Advisory Solutions Fund Model | |
| XXX-XX970-1-9 | Washington Association of | Corporate Account Select | |
| XXX-XX014-1-5 | Washington Association of | Corporate Account Select | |
| XXX-XX747-1-9 | Washington Association | Corporate Account Select | |

For more information on this relationship or mailing group(s), please visit <u>www.edwardjones.com/disclosures</u>. If you wish to make changes to either the relationship(s) or mailing group(s), please contact your financial advisor.

WA. Assoc. of Conservation Districts Aged Payables As of Mar 31, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

| Vendor ID | Vendor | Invoice/C | Date Due | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due | |
|--------------|--------------------------------|----------------------|-------------------|--------|---------|---------|--------------|----------------|--|
| SE125 | Sedro Woolley Auto Parts, Inc. | 4967-372 4967-373 | 4/6/22 4/14/22 | 22.35 | | | | 22.35 11.18 | |
| SE125 | Sedro Woolley Auto Parts, Inc. | | | 33.53 | | | | 33.53 | |
| Report Total | | | | 33.53 | | = | | 33.53 | |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|---|------------------------------|----------|---------|---------|--------------|------------------|
| AS549 | Asotin County CD (Jennifer Zipse) Jennifer Zipse 509-552-8117 | 22-533-Final | 85.85 | | | | 85.85 |
| AS549 | Asotin County CD (Jennifer Zipse) | | 85.85 | | | | 85.85 |
| J831 | Buttonwood Farm (Lyubov Bofviva) Lyubov Bofviva 206-227-0674 | 22-054-Final | 675.00 | | | | 675.00 |
| U831 | Buttonwood Farm (Lyubov Bofviva) | | 675.00 | | | | 675.00 |
| 070 | Calypso Restoration Steve Sahlin 360-840-5182 | 22-184-Final 22-293-Final | 344.05 | 616.36 | | | 616.36 344.05 |
| 4070 | Calypso Restoration | | 344.05 | 616.36 | | | 960.41 |
| \$300 | Cascadia Edible Landscapes Michael Seliga-Soulseed 206-708-9298 | 22-227-Final | 134.01 | | | | 134.01 |
| A300 | Cascadia Edible Landscapes | | 134.01 | | | | 134.01 |
| -50 | Center for Ecodynamic Restoration Robin Dobson 509-365-2543 | 22-330-Final | 887.88 | | | | 887.88 |
| 450 | Center for Ecodynamic Restoration | | 887.88 | | | | 887.88 |
| 1576 | Chehalis Tribe Ben Amidon 360-709-1850 | 22-404-Final | 685.88 | | | | 685.88 |
| H576 | Chehalis Tribe | | 685.88 | | | | 685.88 |
| 4608 | Chickadee Forestry LLC Malloree Weinheimer 703-627-9763 | 22-334-Final | 1,217.71 | | | | 1,217.71 |
| H608 | Chickadee Forestry LLC | | 1,217.71 | | | | 1,217.71 |
| 4610 | Chilton Logging, Inc Joe Berry 503-660-8760 | 22-383-Final | 720.25 | | | | 720.25 |
| CH610 | Chilton Logging, Inc | | 720.25 | | | | 720.25 |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|--|--------------|----------|-----------|---------|--------------|------------|
| CI0785 | City of Bellingham (Ryan Robie) Ryan Robie 360-778-7000 | 22-531-Final | 983.42 | | | | 983.42 |
| 10785 | City of Bellingham (Ryan Robie) | | 983.42 | | | | 983.42 |
| 10920 | City of Gresham (Mike Wallace) Mike Wallace 503-618-2246 | 22-261-Final | 7,785.85 | | | | 7,785.85 |
| 10920 | City of Gresham (Mike Wallace) | | 7,785.85 | | | | 7,785.85 |
| 1105 | City of Olympia Riley Stark 360-522-6006 | 22-457-Final | | 407.13 | | | 407.13 |
| 11105 | City of Olympia | | | 407.13 | | | 407.13 |
| 1120 | City of Portland (Toby Query) Toby Query 503-823-4205 | 22-249-Final | | 12,469.75 | | | 12,469.75 |
| I1120 | City of Portland (Toby Query) | | | 12,469.75 | | | 12,469.75 |
| 280 | City of Vancouver (Tim Esary) Tim Esary 360-487-8283 | 22-465-Final | 1,454.19 | | | | 1,454.19 |
| 1280 | City of Vancouver (Tim Esary) | | 1,454.19 | | | | 1,454.19 |
| .1370 | Clark's Native Tree's Coco Zheng 360-435-9473 | 22-566-Final | 2,695.06 | | | | 2,695.06 |
| L1370 | Clark's Native Tree's | | 2,695.06 | | | | 2,695.06 |
| D1789 | Cowlitz Indian Tribe (Cynthia Callah Cynthia Callahan 360-353-9257 | 22-206-Final | 1,376.05 | | | | 1,376.05 |
| O1789 | Cowlitz Indian Tribe (Cynthia Callah | | 1,376.05 | | - | _ | 1,376.05 |
| 508 | Diane Emerson 206-567-5492 | 22-344-Final | 129.75 | | | | 129.75 |
| 01508 | Diane Emerson | | 129.75 | | | | 129.75 |

Aged Receivables As of Mar 31, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|--------------|--|------------------------------|--------------------|---------|----------------------|--------------|----------------------|
| | | | | | | | |
| 00550 | Doak Creek Native Plant Nursery Cynthia Lafferty 541-484-9206 | 22-493-Final Alder | 124.95 -117.69 | | | | 124.95 -117.69 |
| 0550 | Doak Creek Native Plant Nursery | | 7.26 | | | | 7.26 |
| 2140 | Ecological Land Services (E Brassfie Eric Brassfield 360-578-1371 ext 10 | 22-537-Final 22-197-Final | 536.04 3,282.53 | | | | 536.04 3,282.53 |
| C140 | Ecological Land Services (E Brassfie | | 3,818.57 | | | | 3,818.57 |
| 0182 | Forterra (Ash Lehto) | | | | | | |
| D190 | Forterra (Christine Stephens) Christine Stephens 206-204-8065 | 22-268-Final 22-415-Final | | | 617.11 68.68 | | 617.11 68.68 |
| O190 | Forterra (Christine Stephens) | | | | 685.79 | | 685.79 |
| 480 | Friends of the Trees Botanicals, LLC Michael Pilarski 360-643-9178 | 22-422-Final | 244.33 | | | | 244.33 |
| R480 | Friends of the Trees Botanicals, LLC | | 244.33 | | | | 244.33 |
| R 264 | Grays Harbor CD (Charly Kearns) Charles Kearns 360-249-8532 | 22-017-Final 22-372-Final | | | 2,050.31 2,060.45 | | 2,050.31 2,060.45 |
| R264 | Grays Harbor CD (Charly Kearns) | | | | 4,110.76 | | 4,110.76 |
| R300 | Grays Harbor CD (Tom Kollasch) Tom Kollasch 360-589-1033 | 22-065-Final | | 834.15 | | | 834.15 |
| R300 | Grays Harbor CD (Tom Kollasch) | | | 834.15 | | | 834.15 |
| R360 | Green City, Inc. | | | | | | |
| GU520 | Guide Nursery (Gerry Vrieling) Gerry Vrieling | 22-174-Invoice #1 | 1,383.54 | | | | 1,383.54 |

Gerry Vrieling

Aged Receivables As of Mar 31, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

| ustomer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|---------|---|----------------|----------|---------|---------|--------------|------------|
| | 360-398-7706 | | | | | | |
| U520 | Guide Nursery (Gerry Vrieling) | | 1,383.54 | | | | 1,383.54 |
| A050 | Habitat Restoration Specialists Derek Beauchemin 206-459-0586 | 22-337-Final | 263.51 | | | | 263.51 |
| A050 | Habitat Restoration Specialists | | 263.51 | | | | 263.51 |
| A140 | Harold M. Miller Landscape Nursery Harold Miller 503-399-1599 | 22-582-Deposit | 1,586.00 | | | | 1,586.00 |
| A140 | Harold M. Miller Landscape Nursery | | 1,586.00 | | | | 1,586.00 |
| 0390 | Hood River SWCD Kris Schaedel 541-386-4588 | 22-288-Final | 303.10 | | | | 303.10 |
| 0390 | Hood River SWCD | | 303.10 | | | | 303.10 |
| 940 | Inland NW Land Conservancy Rose Richardson 509-475-9236 | 22-500-Final | 694.40 | | | | 694.40 |
| 040 | Inland NW Land Conservancy | | 694.40 | | | | 694.40 |
| 74 | Jason Dunsmoor 360-942-7270 | 22-275-Final | 91.66 | = | | | 91.66 |
| .174 | Jason Dunsmoor | | 91.66 | | | | 91.66 |
| 176 | Jason Griffith Jason Griffith 360-607-9402 | 22-286-Final | 499.57 | | | | 499.57 |
| 176 | Jason Griffith | | 499.57 | | | | 499.57 |
| .74 | Jefferson Land Trust (Carrie Clendan Carrie Clendani 360-379-9501 | 22-173-Final | 323.27 | | | | 323.27 |
| 274 | Jefferson Land Trust (Carrie Clendan | | 323.27 | | | | 323.27 |

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| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|---|--|------------------------------|---------|---------|--------------|------------------------------|
| KE150 | Kent's Garden and Nursery Nancy Henshaw 360-384-4433 | 22-078-Final | 1,472.45 | | | | 1,472.45 |
| KE150 | Kent's Garden and Nursery | | 1,472.45 | | | | 1,472.45 |
| \$1270 | King CD (Marinn Carpenter) Marinn Carpenter 425-282-1897 | Ludtke | 850.00 | | | | 850.00 |
| KI270 | King CD (Marinn Carpenter) | | 850.00 | | | | 850.00 |
| \$1510 | Kitsap CD (Brian Stahl) Brian Stahl 360-204-5529 ext 112 | 22-019-Final | 16,481.50 | | | | 16,481.50 |
| KI510 | Kitsap CD (Brian Stahl) | | 16,481.50 | | | | 16,481.50 |
| K1540 | Kitsap CD (Jesse Adams) Jesse Adams 360-204-5529 ext 128 | 22-083-Final | 2,231.50 | | | | 2,231.50 |
| KI540 | Kitsap CD (Jesse Adams) | | 2,231.50 | | | | 2,231.50 |
| 1572 | Kitsap County Public Works Ken Tallman 360-522-2390 | 22-207-Final | 1,203.61 | | | | 1,203.61 |
| KI572 | Kitsap County Public Works | | 1,203.61 | | | | 1,203.61 |
| 1620 | Kittitas County CD (Wendy Mee) Wendy Mee 509-925-3352 ext 204 | 22-243-Final | 687.86 | | | | 687.86 |
| KI620 | Kittitas County CD (Wendy Mee) | | 687.86 | | | | 687.86 |
| LI290 | Lincoln County Conservation District Dean White 509-725-4181 | 22-070-Final 22-488-Final 22-489-Final | 1,298.87 445.34 508.07 | | | | 1,298.87 445.34 508.07 |
| LI290 | Lincoln County Conservation District | | 2,252.28 | | | | 2,252.28 |
| LI308 | Lisa Hasselman Lissa Hasselman 206-409-5050 | 22-253-Final | 29.81 | | | | 29.81 |
| LI308 | Lisa Hasselman | | 29.81 | | | | 29.81 |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|---------------|---|------------------------------|----------------------|----------|---------|--------------|----------------------|
| | | | | | | | |
| LO473 | Lower Columbia Estuary Partnership | | | | | | |
| LO490 | Lower Columbia Fish Enhancement (Brice Crayne | 22-386-Final 22-490-Final | 1,482.52 1,965.55 | | | | 1,482.52 1,965.55 |
| | 360-882-6671 | 22-287-Final | 743.84 | | | | 743.84 |
| .0490 | Lower Columbia Fish Enhancement (| | 4,191.91 | | | | 4,191.91 |
| LU580 | Lummi Natural Resources (Chris Pha Chris Phair 360-384-2329 | 22-230-Final | 4,299.00 | | | | 4,299.00 |
| LU580 | Lummi Natural Resources (Chris Pha | | 4,299.00 | | | | 4,299.00 |
| MI445 | Mid Sound Fisheries Enhancement G Erik Rigaux 240-425-3837 | 22-554-Final | 1,884.97 | | | | 1,884.97 |
| MI445 | Mid Sound Fisheries Enhancement G | | 1,884.97 | | | | 1,884.97 |
| 10740 | Mtns to Sound Greenway (Dan Hintz Dan Hintz 206-735-1027 | 22-190-Final | 3,516.19 | | | | 3,516.19 |
| MO740 | Mtns to Sound Greenway (Dan Hintz | | 3,516.19 | | | | 3,516.19 |
| VA050 | Native Grounds Nursery Mike Nehls 541-954-0148 | 22-217-Final | | 3,185.51 | | | 3,185.51 |
| NA050 | Native Grounds Nursery | | | 3,185.51 | | | 3,185.5 |
| VA060 | Native Habitat NPO Catie Morse 831-566-3093 | 22-191-Final | 141.04 | | | | 141.04 |
| NA060 | Native Habitat NPO | | 141.04 | | | | 141.04 |
| VO46 0 | Nooksack Salmon Enhancement (Dar | | | | | | |
| NO462 | Nooksack Salmon Enhancement (Eli) | | | | | | |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|--|--------------|-----------|---------|---------|--------------|------------|
| NO470 | Nooksack Salmon Enhancement (Ja James van der Voort 360-715-0283 | 22-544-Final | 1,097.95 | | | | 1,097.95 |
| NO470 | Nooksack Salmon Enhancement (Ja | | 1,097.95 | | | | 1,097.95 |
| NO560 | North Olympic Salmon Coalition (Sa Sarah Doyle 360-379-8051 | 22-419-Final | 316.84 | | | | 316.84 |
| NO560 | North Olympic Salmon Coalition (Sa | | 316.84 | | | | 316.84 |
| NO600 | North Yakima Conservation District Brian Schmidt 509-454-5736 x 8557 | 22-468-Final | 618.03 | | | | 618.03 |
| NO600 | North Yakima Conservation District | | 618.03 | | | | 618.03 |
| PA062 | Pacific Forest Management (Colin B) | | | | | | |
| PII790 | Pineneedle Farms, Inc Paul Richardson 705-277-9333 | 22-057-Final | 12,975.02 | | | | 12,975.02 |
| PII790 | Pineneedle Farms, Inc | | 12,975.02 | | | | 12,975.02 |
| RE202 | Rebecca Lowell | 22-296-Final | 122.28 | | | | 122.28 |
| E202 | 360-336-6288 Rebecca Lowell | | 122.28 | | | | 122.28 |
| RU635 | Rustication CHC Paxton Rembert 360-303-0888 | 22-463-Final | 120.55 | | | | 120.55 |
| RU635 | Rustication CHC | | 120.55 | | | | 120.55 |
| A105 | San Juan County Public Works (Caro Carolina Ramos 360-370-0513 | 22-097-Final | 967.82 | | | | 967.82 |
| A105 | San Juan County Public Works (Caro | | 967.82 | | | | 967.82 |
| A110 | San Juan County Public Works (Bryo | 22-177-Final | 27.99 | | | | 27.99 |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|--|---|--------------------------------|---------|---------|--------------|--------------------------------|
| | Bryon Rot 360-370-7593 | | | | | | |
| SA110 | San Juan County Public Works (Bryo | | 27.99 | | | | 27.99 |
| SH470 | Shawn Bergman | | | | | | |
| | C | | | | | | |
| SK600 | Skagit Conservation District Joe Holtcamp 360-428-4313 | 22-052-Final | 4,506.40 | | | | 4,506.40 |
| SK600 | Skagit Conservation District | | 4,506.40 | | | | 4,506.40 |
| SK740 | Skagit River System Coop. (Brenda Brenda Clifton 360-770-5375 | 22-547-Deposit 22-274-Final | 2,331.25 2,908.00 | | | | 2,331.25 2,908.00 |
| 5K740 | Skagit River System Coop. (Brenda | | 5,239.25 | | | | 5,239.25 |
| 500910 | Sound Native Plants (Ben Alexander) Ben Alexander 360-352-4122 | 22-328-Final | 412.14 | | | | 412.14 |
| SO0910 | Sound Native Plants (Ben Alexander) | | 412.14 | | | | 412.14 |
| 500920 | Sound Native Plants (Chad Stemm) Chad Stemm 360-909-2669 | 22-186-Final | 1,886.70 | | | | 1,886.70 |
| SO0920 | Sound Native Plants (Chad Stemm) | | 1,886.70 | | | | 1,886.70 |
| SO0950 | Sound Salmon Solutions (Kyle Koch) Kyle Koch 425-252-6686 | 22-156-Final 22-157-Invoice #1 22-157-Final | 325.40 4,350.03 2,329.47 | | | | 325.40 4,350.03 2,329.47 |
| SO0950 | Sound Salmon Solutions (Kyle Koch) | | 7,004.90 | | | | 7,004.90 |
| 0980 | South Douglas Conservation District Carol Cowling 509-745-9160 | 22-194-Final | 248.40 | | | | 248.40 |
| O980 | South Douglas Conservation District | | 248.40 | | | | 248.40 |
| SP1040 | Spokane CD (Ben Peterson) Ben Peterson 509-535-7274 | 22-001-Final 22-075-Final | 6,482.99 9,934.24 | | | | 6,482.99 9,934.24 |

Aged Receivables As of Mar 31, 2022 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due |
|----------|--|-----------------------------------|--------------------|---------|---------|--------------|--------------------|
| SP1040 | Spokane CD (Ben Peterson) | | 16,417.23 | | | | 16,417.23 |
| SP1085 | Spokane County Environmental Nicki Feiten 509-477-7520 | 22-196-Final | 2,568.14 | | | | 2,568.14 |
| SP1085 | Spokane County Environmental | | 2,568.14 | | | | 2,568.14 |
| SQ1130 | Squalicum Mountain Enterprises, Inc Brad Newell 360-961-2512 | 22-562-Final | 343.40 | | | | 343.40 |
| SQ1130 | Squalicum Mountain Enterprises, Inc | | 343.40 | | | | 343.40 |
| ST1210 | Stephanie Hanson Stephanie Hanson 253-448-5990 | 22-066-Final | 1,004.52 | | | | 1,004.52 |
| ST1210 | Stephanie Hanson | | 1,004.52 | | | | 1,004.52 |
| ST1350 | Stevens County CD (Linda Workman Linda Workman 509-684-7579 | 22-139-Final | 2,978.91 | | | | 2,978.91 |
| ST1350 | Stevens County CD (Linda Workman | | 2,978.91 | | | | 2,978.91 |
| TH150 | The Carbon Capture Foundation Norman Dick 360-751-3142 | 22-462-Final | | 108.71 | | | 108.71 |
| TH150 | The Carbon Capture Foundation | | | 108.71 | | | 108.71 |
| TH180 | The Lands Council (Kat Hall) Kat Hall 509-838-4912 | 22-340-Invoice #1 22-340-Final | 1,637.37 273.64 | | | | 1,637.37 273.64 |
| TH180 | The Lands Council (Kat Hall) | | 1,911.01 | | | | 1,911.01 |
| TH190 | The Nature Conservancy (Kyle) | | | | | | |
| TI420 | Timberline Silvics | | | | | | |

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| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due | |
|----------|--|-----------------------------------|----------------------|----------|---------|--------------|----------------------|--|
| TR620 | Tree Best Reforesters, Inc. Tim O'Neill 503-623-2028 | 22-405-Final | | 2,129.75 | | | 2,129.75 | |
| TR620 | Tree Best Reforesters, Inc. | | | 2,129.75 | | | 2,129.75 | |
| FU880 | Tulalip Tribes (Nick Johnson) Nick Johnson 360-716-4370 | 22-193-Invoice #1 22-193-Final | 1,098.70 6,780.80 | | | | 1,098.70 6,780.80 | |
| TU880 | Tulalip Tribes (Nick Johnson) | | 7,879.50 | | | | 7,879.50 | |
| FU890 | Turnbull National Wildlife Refuge | | | | | | | |
| JN030 | Underwood CD (Jan Thomas) Jan Thomas 509-637-7004 | 22-396-Final | 2,361.75 | | | | 2,361.75 | |
| JN030 | Underwood CD (Jan Thomas) | | 2,361.75 | | | | 2,361.75 | |
| JS310 | USDA CRGNSA (Brett Carre) Brett Carre 541-308-1718 | 22-062-Final | 213.25 | | | | 213.25 | |
| JS310 | USDA CRGNSA (Brett Carre) | | 213.25 | | | | 213.25 | |
| WA230 | Wapati Land Management, LLC Steve Hilton 360-503-5329 | 22-588-Final | 2,915.91 | | | | 2,915.91 | |
| WA230 | Wapati Land Management, LLC | | 2,915.91 | | | | 2,915.91 | |
| WA300 | Watershed Garden Works Scott Edwards 360-423-6456 | 22-061-Final | 469.28 | | | | 469.28 | |
| WA300 | Watershed Garden Works | | 469.28 | | | | 469.28 | |
| WH710 | Whatcom Conservation District (Emi Emily Hirsch 360-354-2035 ext 3 | 22-029-Final | 6,010.00 | | | | 6,010.00 | |
| WH710 | Whatcom Conservation District (Emi | | 6,010.00 | | | | 6,010.00 | |
| WI970 | Wildlands Nursery (Ryan Watts) Ryan Watts | 22-496-Final | 3,203.93 | | | | 3,203.93 | |

| Customer | Customer Bill To Contact Telephone 1 | Invoice/CM # | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 days | Amount Due | |
|-------------|--|--------------|------------|-----------|----------|--------------|------------|--|
| | 509-588-4328 | | | | | | | |
| WI970 | Wildlands Nursery (Ryan Watts) | | 3,203.93 | | | | 3,203.93 | |
| Report Tota | | | 151,453.38 | 19,751.36 | 4,796.55 | | 176,001.29 | |
| | | | | = | | | | |

SICK AND ANNUAL LEAVE - March 2022

| SICK LEAVE | | | | | | | | | | |
|------------------|----------|---------|---------|-------|-------|-----------|--|--|--|--|
| | Ending | | | | | Sick | | | | |
| | Balance | Accrued | YTD | Taken | YTD | Remaining | | | | |
| Name | 02/28/22 | March | Accrued | March | Taken | 03/31/22 | | | | |
| Ryan Baye | 178 | 8 | 24 | 0 | 8 | 186 | | | | |
| Jim Brown | 971 | 8 | 24 | 0 | 17 | 979 | | | | |
| Jacquie Gautheir | 72 | 8 | 24 | 7 | 7 | 73 | | | | |
| John Knox | 92 | 8 | 24 | 19 | 43 | 81 | | | | |
| Lori Mclaughlin | 161.5 | 8 | 24 | 2 | 32.5 | 167.5 | | | | |
| Bill Mulder | 342 | 8 | 24 | 16 | 18 | 334 | | | | |
| Maria Rivera | 4 | 8 | 24 | 12 | 28 | 0 | | | | |
| Tom Salzer | 162 | 8 | 24 | 6 | 6 | 164 | | | | |

| ANNUAL LEAVE | | | | | | | | | | |
|------------------|-----------|-----------|---------|---------|-------|-----------|-----------|--------------|--|--|
| | Personnal | | | | | Vacation | | | | |
| | Balance | Holiday & | Accrued | YTD | Taken | | Remaining | | | |
| Name | 02/28/22 | Holiday | March | Accrued | March | YTD Taken | 03/31/22 | Liability | | |
| Ryan Baye | 214 | 24 | 12 | 36 | 0 | 10 | 226 | \$ 7,211.50 | | |
| Jim Brown | 265 | 24 | 12 | 36 | 0 | 0 | 277 | \$ 14,471.18 | | |
| Jacquie Gautheir | 82 | 24 | 10 | 30 | 0 | 0 | 92 | \$ 2,259.52 | | |
| John Knox | 80 | 8 | 8 | 24 | 0 | 0 | 88 | \$ 2,755.20 | | |
| Lori Mclaughlin | 257 | 0 | 12 | 36 | 1.5 | 1.5 | 267.5 | \$ 9,916.23 | | |
| Bill Mulder | 224.5 | 16 | 12 | 36 | 0 | 5.5 | 236.5 | \$ 6,787.20 | | |
| Maria Rivera | 8 | | 8 | 24 | 0 | 0 | 16 | \$ 291.68 | | |
| Tom Salzer | 256.5 | 24 | 16 | 48 | 14 | 14 | 258.5 | \$ 15,918.88 | | |

\$ 43,400.82

This is the amount that on the Statement of Financial Position (March)

\$ 23,130.38 WACD \$ 20,270.45 PMC \$ 43,400.82