

WACD Financial Report Comments January 2021

Statement of Financial Position - ASSETS

- Net Assets: Net Income July through January **-\$60,361.16.**
 - Executive Net Income (as of 01/31/21) \$ 58,533.53
 - Unrealized Gains (Edward Jones as of 01/31/21) \$182,447.56
 - Funded from Reserve Accounts (01/31/21) -\$ 10,558.00
 - PMC Net Income (as of 01/31/21) -\$290,784.25*
-\$ 60,361.16

** The Plant Materials Center will not post a positive cash flow until February or March 2021.*

- Current Assets – PMC: PMC assets (checking and savings) at Banner Bank are \$82,171.56 and PMC Savings at Edward Jones is \$206,021.30.
- Current Assets – Executive: Executive assets (checking and savings) at Wells Fargo are \$223,642.17.
- Aged Receivables for PMC: \$90,000.78

0 - 30 Days	\$ 79,534.14
31 - 60 Days	\$ 3,247.99
61 - 90 Days:	\$ 922.65
Over 90 Days	\$ 6,296.00

2021 Deposits	\$23,872.38
2021 Sales Orders Shipped	<u>\$66,128.40</u>
	\$90,000.78

- Aged Receivables for Executive: \$812.50

0 - 30 Days	\$ 812.50 – WSCC Contract
31 - 60 Days	
61 - 90 Days:	
Over 90 Days	

Received noticed from Adams CD that they did not pay their dues. This will be reflected on the Executive Operations Profit and Loss under Bad Debt Expense.

- Prepaid Expenses – PMC: Per the recommendation from our accountant, we created a new Prepaid Expenses – this is for prepayment of our 2019 payment to the IRS. Larson Gross

estimated what our 2019 income tax liability would be and recommended that it be paid quarterly to avoid penalties next year when we submit our 990T form.

- Long Term Investments: As of January 31st, the value of the Long-Term Investments was \$1,326,844.92(down from \$1,336,954.01 in December).

Statement of Financial Position – LIABILITIES AND ASSETS

- Prepaid Expenses - Executive: This is for a deposit for the 2021 annual meeting.
- Current Liabilities – PMC:
 - Unrecognized Tax Benefit Liability – Our previous accountant did not file the 990-T. Given that the statute of limitations does not begin until a 990-T is filed, then this liability will likely stay on the books in case the IRS decides to go back and audit us.

Executive Operations Profit and Loss:

- Revenue is at 73.44% and expenses are at 56.71% of the Fiscal Year 2020-21 budget. The Executive Operations has a Fiscal Year net income of \$58,533.53.
- Bad Debt Expense – This was a recommendation from our accountant to record bad debt from customers/districts who do not pay their bills. This year, Adams Conservation District was the only district that did not pay their dues.
- Employee Medical Benefits for the month of January was higher to a delay in our health care provider releasing billing for January and February.
- Annual Meeting – Net income for the annual meeting fell short by \$1,146.09

	Budgeted	Actual
Revenue	\$15,000.00	\$11,300.00
Expenses	\$ 5,000.00	\$ 2,446.09
Net Income	\$10,000.00	\$ 8,853.91

- Fiscal Year-to-Date Breakdown of Consulting Services:

Martin Flynn Public Affairs	\$ 18,000.00
Larson Gross	\$ 475.00
James L. Huckabay and Associates	\$ 550.00
TOTAL	\$ 19,025.00

Plant Materials Center Profit and Loss

- Revenue is at 24.27% and expenses are at 49.63% of the Fiscal Year 2020-21 budget. The Plant Materials Center had a Fiscal Year loss of \$290,784.25 (this number does not include the unrealized gain from Edward Jones). Please note that revenue posted on the Income Statement and P&L report reflects revenue received and does not reflect the total value of sales that have been booked.
- Accounting Expenses – We have been working with our accountant to determine our correct filing with the IRS. It is realistic that additional costs will be incurred.
- Licenses and Memberships has exceeded the budget. Overage is due to two employees needing to take classes to keep their chemical licenses current.
- Packaging Supplies have exceeded the budget and additional supplies will need to be purchased in February.
- Seasonal Labor is up from last year due to the 2020 increase in minimum wage.
- IRS Penalty – We received a letter from the IRS claiming that we had an unpaid balance on our 2019 990T that included \$1210 in penalties and \$391 in interest charges. Jim spoke with the IRS and explained that we had filed an extension for the return and made advance payments on anticipated taxes in the amount of \$14,700 on 3/13/20 and \$4,900 on 6/15/20 for a total of \$19,600 which was shown on the CP161 letter. The person at the IRS informed us that payments needed to be made quarterly, but we made the payments according to the dates outlined by our accountants. Staff is working with Larson Gross and the IRS to clear up this issue. Payment was made so that additional fees would occur. The PMC has started the process to get a Tax Advocate to look into this issue more as well as the full refund of taxes paid on the 2018 990T.
- Payroll expenses have increase from last year but are within budget. The increase is due to minimum wage and payroll tax increases.
- All of the other expenses are in line with where they need to be.
- **Plant Sales: Budget Goal - \$1,100,900.00**

	Total	% of Budget	# of Orders
January 2021	\$ 962,740.24	87%	362
January 2020	\$1,014,799.79	92%	338

January 2021	Total	# of Orders
District	\$ 236,323.35	46
Non-District Sales	\$ 726,416.89	316

Washington Association of Conservation Districts
Statement of Financial Position
January 31, 2021

ASSETS

Current Assets - PMC

PMC Checking (Banner Bank)	\$ 32,364.40
PMC Savings (Banner Bank)	49,807.16
IRS Deposits (Edward Jones)	53,292.81
PMC Savings (Edward Jones)	206,021.30

Total PMC Current Assets 341,485.67

Current Assets - EXEC

WACD Checking (Wells Fargo)	100,273.42
WACD Savings (Wells Fargo)	123,368.75

Total EXEC Current Assets 223,642.17

Other Current Assets - PMC

Inventory Value (June 30 2020)	140,056.74
--------------------------------	------------

Total Other Current Assets 140,056.74

Aged Receivables - PMC

PMC Accounts Receivable	90,000.78
-------------------------	-----------

Total PMC Aged Receivable 90,000.78

Prepaid Expenses - PMC

Prepaid Expenses (PMC) - 990T	7,769.00
-------------------------------	----------

Total PMC Prepaid Expense 7,769.00

Accounts Receivables - EXEC

WACD Accounts Receivable	812.50
--------------------------	--------

Total WACD Accounts Receivable 812.50

Prepaid Expenses - EXEC

Prepaid Expenses (Exec)	1,500.00
-------------------------	----------

Total EXEC Prepaid Expense 1,500.00

Total Current Assets 805,266.86

Property and Equipment - PMC

Machinery (PMC)	402,278.52
Automobiles (PMC)	7,200.00
Computer Equipment (PMC)	4,438.95
Pole Building (PMC)	14,794.65
Lease Improvements (PMC)	40,100.12
Accum. Depreciation Machinery	(301,909.09)
Accum. Depreciation Auto	(7,200.00)
Accum. Depreciation Computers	(2,930.15)
Accum. Depreciation Buildings	(3,318.87)
Accum. Depreciation Lease Impr	(4,316.02)

Total Property and Equipment - PMC 149,138.11

Property and Equipment - EXEC

Automobiles (EXEC)	22,466.30
Accum. Depreciation - Auto	(22,457.30)

Total Property and Equipment - EXEC 9.00

Washington Association of Conservation Districts
Statement of Financial Position
January 31, 2021

Total Property and Equipment		149,147.11
<u>Long Term Investments - PMC</u>		
Long Term Invt (Edward Jones)	1,326,844.92	
Total Long Term Investments		1,326,844.92
Total Assets	\$	2,281,258.89

LIABILITIES AND NET ASSETS

<u>Current Liabilities - PMC</u>		
Accrued Vacation (PMC)	\$ 20,497.68	
Customer Deposit (Plants) 2021	220,029.63	
Due to IRS	46,385.00	
Federal Taxes (941 - Office)	2,825.39	
Federal Taxes (943 - Nursery)	6,337.81	
FUTA Taxes (Federal)	439.39	
SUTA Taxes (State)	362.49	
L&I Taxes	4,586.68	
WA Paid Family Leave	187.46	
Simple IRA	436.89	
Unrecognized Tax Benefit Liabi	73,000.00	
Washington Sales Tax	5,917.19	
Total PMC Current Liabilities		381,005.61
<u>Current Liabilities - EXEC</u>		
FUTA Taxes (Federal)	68.80	
SUTA Taxes (State)	67.46	
L&I Taxes	79.31	
Simple IRA	206.52	
WA Paid Family Leave	34.88	
Accrued Vacation (EXEC)	14,381.80	
Total WACD Current Liabilities		14,838.77
Total Current Liabilities		395,844.38
<u>Net Assets</u>		
<u>Unrestricted Net Assets</u>		
Unrestricted Net Assets	698,289.22	
Net Income*	(60,361.16)	
Total Unrestricted Net Assets		637,928.06
<u>Restricted Net Assets - EXEC</u>		
Leadership Development Funds	12,019.10	
Total WACD Restricted Net Assets		12,019.10
<u>Restricted Net Assets - PMC</u>		
Operations Reserve Account	471,700.00	
Executive Reserve Account	100,000.00	
Capital Reserve Account	455,974.85	
<u>Prior Year Inventory Adjustment - PMC</u>		
Prior Year Inventory	207,792.50	
Total PMC Restricted Net Assets		1,235,467.35

For Management Purposes Only

Washington Association of Conservation Districts
Statement of Financial Position
January 31, 2021

Total Liabilities & Net Assets	\$ <u>2,281,258.89</u>
--------------------------------	------------------------

*Net Income is the difference between the revenue and expenses
(YEAR TO DATE ACTUALS) as shown on the Income Statement
compared with Budget for Executive Operations and the Plant Materials Center

Plant Material Center
Profit and Loss
January 31, 2021

	Actuals for Jan. 31, 2021	Year to Date Actual	Fiscal Year Budget	% of Budget
<u>Operating Revenues</u>				
Brokered Plants	\$ 3,258.85	\$ 3,424.35	\$ 60,000.00	5.71
Contract Growing	0.00	0.00	9,200.00	0.00
Plant Sales	120,570.93	263,767.17	1,025,000.00	25.73
Plug Sales	0.00	0.00	4,500.00	0.00
Interest Income	5.72	349.93	2,500.00	14.00
Restocking Fee	0.00	0.00	1,500.00	0.00
Other Income	0.00	382.34	750.00	50.98
Packaging/Storage Fee	255.00	255.00	700.00	36.43
Shipping Charges Reimbursed	8,170.43	10,660.80	45,000.00	23.69
Finance Income	0.00	34.56	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Total Operating Revenues	132,260.93	278,874.15	1,149,150.00	24.27
	<hr/>	<hr/>	<hr/>	
<u>Edward Jones Investment Account</u>				
Unrealized Gain/Loss	(8,661.14)	182,447.56	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Total Revenues	123,599.79	461,321.71	1,149,150.00	40.14
	<hr/>	<hr/>	<hr/>	
<u>Expenses</u>				
Accounting Expenses	1,100.00	3,675.00	2,100.00	175.00
Advertising	120.00	604.00	2,500.00	24.16
Bank / Credit Card Charges	1,016.91	2,785.31	6,000.00	46.42
Brokered Stock	3,360.00	6,516.00	45,000.00	14.48
Cleaning Supplies	65.27	463.36	1,500.00	30.89
Communications	118.85	816.49	1,300.00	62.81
Education & Registrations	0.00	55.00	1,500.00	3.67
Executive Operations	0.00	0.00	75,000.00	0.00
Farm and Nursery Supplies	601.78	3,192.74	9,500.00	33.61
Fuel	0.00	2,008.70	4,500.00	44.64
Insurance Expense	427.92	3,330.20	6,300.00	52.86
IT Support & Technology	70.00	892.23	3,000.00	29.74
Lease Payment	0.00	0.00	1.00	0.00
Licenses & Memberships	205.06	1,775.95	1,600.00	111.00
Office Supplies	244.04	1,338.65	2,000.00	66.93
Packaging Supplies	79.70	20,115.85	20,000.00	100.58
Postage	56.80	283.80	500.00	56.76
Property Tax	0.00	1,819.27	3,000.00	60.64
Repair & Maintenance - Bldg	0.00	340.14	2,000.00	17.01
Repair & Maintenance - Equip.	0.00	2,683.24	4,000.00	67.08
Taxes - B&O Tax	340.32	678.85	8,000.00	8.49
Travel, Meals and Meetings	0.00	0.00	2,000.00	0.00
Utilities	1,179.97	4,468.42	9,800.00	45.60
Management Fee (State of WA)	0.00	0.00	125.00	0.00
Cold Storage	0.00	60.00	3,500.00	1.71
Shipping - Inbound	0.00	0.00	2,500.00	0.00
Shipping - Outbound	6,905.11	9,203.01	37,000.00	24.87
Chemicals	0.00	42,020.58	45,000.00	93.38
Fertilizer	0.00	1,400.00	10,000.00	14.00
Seeds	206.40	33,029.45	53,000.00	62.32
Transplants	0.00	0.00	33,500.00	0.00
Employee Medical Benefits	14,454.21	42,336.26	81,300.00	52.07
Wages - Staff	22,089.78	179,888.60	331,266.64	54.30
Wages - Staff Overtime	0.00	0.00	500.00	0.00
Wages - Seasonal Labor	48,776.72	134,919.18	230,000.00	58.66
Wages - Labor Contractor	0.00	0.00	10,000.00	0.00

For Management Purposes Only

Plant Material Center
Profit and Loss
January 31, 2021

	Actuals for Jan. 31, 2021	Year to Date Actual	Fiscal Year Budget	% of Budget
Simple IRA (Retirement)	362.26	6,107.28	11,000.00	55.52
Payroll Tax - FICA/Medicare	5,421.24	24,082.78	46,000.00	52.35
Payroll Tax - FUTA	439.39	608.73	1,500.00	40.58
Payroll Tax - L&I	3,410.90	10,032.66	23,000.00	43.62
Payroll Tax - SUTA	354.10	1,330.16	2,500.00	53.21
Investment Management Fees	1,447.95	9,458.67	15,000.00	63.06
Wages - Accrued Vacation	(6,600.80)	(5,944.02)	0.00	0.00
Depreciation Expense	3,091.70	21,716.06	0.00	0.00
IRS Penalty	1,565.80	1,565.80	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Total Expenses	110,911.38	569,658.40	1,147,792.64	49.63
	<hr/>	<hr/>	<hr/>	
Net Income	\$ 12,688.41	\$ (108,336.69)	\$ 1,357.36	(7,981.43)
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	
<u>Funded from Reserve Accounts</u>				
Operations (Larson Gross)	\$ 1,850.00	\$ 9,000.00	\$ 0.00	0.00
Operations (Pagefreezer)	0.00	779.00	0.00	0.00
Executive (Pagefreezer)	0.00	779.00	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Total Funding of Reserve Account	(1,850.00)	(10,558.00)	0.00	0.00
	<hr/>	<hr/>	<hr/>	

Plant Materials Center
Income Statement
For the Seven Months Ending January 31, 2021

	Monthly Total Jan. 2021	Monthly Total Jan. 2020	Current FY 7/1/20 - 01/31/21	Previous FY 7/1/19 - 01/31/21
Revenues				
Brokered Plants	\$ 3,258.85	\$ 7,502.00	\$ 3,424.35	\$ 8,228.70
Plant Sales	120,570.93	191,786.72	263,767.17	336,499.16
Interest Income	5.72	239.17	349.93	2,161.35
Other Income	0.00	100.00	382.34	1,600.00
Packaging/Storage Fee	255.00	255.00	255.00	285.00
Shipping Charges Reimbursed	8,170.43	8,560.03	10,660.80	11,306.24
Finance Income	0.00	95.44	34.56	468.62
Total Operating Revenues	132,260.93	208,538.36	278,874.15	360,549.07
Edward Jones Investment Account				
Unrealized Gain/Loss	(8,661.14)	(2,167.61)	182,447.56	62,424.77
Total Revenues	123,599.79	206,370.75	461,321.71	422,973.84
Expenses				
Accounting Expenses	1,100.00	300.00	3,675.00	900.00
Advertising	120.00	164.00	604.00	1,260.00
Bank / Credit Card Charges	1,016.91	1,102.84	2,785.31	4,039.18
Brokered Stock	3,360.00	11,145.00	6,516.00	13,160.00
Cleaning Supplies	65.27	332.82	463.36	793.34
Communications	118.85	112.05	816.49	748.15
Education & Registrations	0.00	0.00	55.00	345.00
Farm and Nursery Supplies	601.78	462.54	3,192.74	5,548.88
Fuel	0.00	0.00	2,008.70	2,162.85
Insurance Expense	427.92	407.69	3,330.20	3,081.96
IT Support & Technology	70.00	0.00	892.23	94.00
Licenses & Memberships	205.06	284.60	1,775.95	1,154.74
Office Supplies	244.04	530.49	1,338.65	1,203.26
Packaging Supplies	79.70	1,214.36	20,115.85	22,712.09
Postage	56.80	54.75	283.80	300.42
Property Tax	0.00	0.00	1,819.27	1,476.75
Repair & Maintenance - Bldg	0.00	0.00	340.14	1,721.34
Repair & Maintenance - Equip.	0.00	44.07	2,683.24	2,328.34
Taxes - B&O Tax	340.32	334.10	678.85	690.30
Travel, Meals and Meetings	0.00	440.61	0.00	2,189.85
Utilities	1,179.97	1,079.23	4,468.42	4,766.25
Management Fee (State of WA)	0.00	1.56	0.00	24.03
Cold Storage	0.00	0.00	60.00	0.00
Shipping - Inbound	0.00	0.00	0.00	890.25
Shipping - Outbound	6,905.11	7,368.26	9,203.01	10,187.91
Chemicals	0.00	0.00	42,020.58	43,161.45
Fertilizer	0.00	0.00	1,400.00	0.00
Seeds	206.40	14,564.70	33,029.45	42,134.93
Transplants	0.00	0.00	0.00	7,075.00
Employee Medical Benefits	14,454.21	6,599.67	42,336.26	39,377.85
Wages - Staff	22,089.78	24,798.94	179,888.60	175,716.57
Wages - Staff Overtime	0.00	55.22	0.00	55.22
Wages - Seasonal Labor	48,776.72	42,015.50	134,919.18	117,015.11
Simple IRA (Retirement)	362.26	675.63	6,107.28	4,856.47
Payroll Tax - FICA/Medicare	5,421.24	4,850.69	24,082.78	22,129.64
Payroll Tax - FUTA	439.39	419.52	608.73	640.35
Payroll Tax - L&I	3,410.90	2,940.62	10,032.66	8,806.22
Payroll Tax - SUTA	354.10	312.82	1,330.16	750.31
Investment Management Fees	1,447.95	1,333.58	9,458.67	8,986.30
Wages - Accrued Vacation	(6,600.80)	1,316.86	(5,944.02)	(6,029.53)
Depreciation Expense	3,091.70	3,854.57	21,716.06	18,413.36

For Management Purposes Only

Plant Materials Center
Income Statement
For the Seven Months Ending January 31, 2021

	Monthly Total Jan. 2021	Monthly Total Jan. 2020	Current FY 7/1/20 - 01/31/21	Previous FY 7/1/19 - 01/31/21
IRS Penalty	1,565.80	0.00	1,565.80	0.00
Total Expenses	110,911.38	129,117.29	569,658.40	564,868.14
Net Income	\$ 12,688.41	\$ 77,253.46	\$ (108,336.69)	\$ (141,894.30)

Exeuctive Operations
Profit and Loss
January 31, 2021

	Actuals for Jan. 31, 2021	Year to Date Actual	Fiscal Year Budget	% of Budget
Revenues				
WACD - Annual Meeting	\$ 250.00	\$ 11,300.00	\$ 15,000.00	75.33
WACD - District Dues	0.00	175,000.05	175,000.00	100.00
WACD - Interest Income	1.05	7.27	75.00	9.69
WACD - Other Income	0.00	970.00	0.00	0.00
WACD - Executive Operations	0.00	0.00	75,000.00	0.00
WACD - WSCC Contract	812.50	55,125.00	65,000.00	84.81
	<hr/>	<hr/>	<hr/>	
Total Revenues	1,063.55	242,402.32	330,075.00	73.44
	<hr/>	<hr/>	<hr/>	
Expenses				
Bad Debt Expense	0.00	3,888.89	0.00	0.00
Communications	127.18	2,784.56	7,000.00	39.78
Education & Registrations	0.00	0.00	1,000.00	0.00
Insurance Expense	9.66	67.62	1,700.00	3.98
IT Support & Technology	316.36	1,856.36	5,000.00	37.13
Licenses & Memberships	0.00	10.00	775.00	1.29
Office Supplies	62.99	248.29	1,300.00	19.10
Bank / Credit Card Charges	278.12	411.12	450.00	91.36
Postage	27.25	51.43	300.00	17.14
Travel, Meals & Meetings	0.00	701.17	18,000.00	3.90
Office Rent	950.00	8,998.00	14,150.00	63.59
Automobile Expense	0.00	1,019.52	1,500.00	67.97
Automobile Insurance	0.00	432.43	450.00	96.10
Employee Medical Benefits	5,720.26	18,108.56	30,400.00	59.57
Wages (Staff)	16,879.30	103,364.06	179,766.00	57.50
Payroll Tax - FICA/Med.	1,291.28	7,907.46	12,450.00	63.51
Payroll Tax - FUTA	68.80	68.80	84.00	81.90
Payroll Tax - L&I	62.95	364.83	564.00	64.69
Payroll Tax - SUTA	75.85	217.33	800.00	27.17
Simple IRA (Retirement)	299.86	3,097.40	5,440.00	56.94
Printing	0.00	0.00	1,100.00	0.00
Lobbying Services	3,000.00	3,000.00	18,000.00	16.67
Consulting Services	0.00	19,025.00	19,000.00	100.13
Annual Meeting Expenses	74.39	2,446.09	5,000.00	48.92
Wages - Accrued Vacation	1,803.00	5,799.87	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Total Expenses	31,047.25	183,868.79	324,229.00	56.71
	<hr/>	<hr/>	<hr/>	
Other Income				
Total Other Income	0.00	0.00	0.00	0.00
	<hr/>	<hr/>	<hr/>	
Net Income	\$ (29,983.70)	\$ 58,533.53	\$ 5,846.00	1,001.26
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	

Executive Operations
Income Statement
For the Seven Months Ending January 31, 2021

	Monthly Total Jan. 2021	Monthly Total Jan. 2021	Current FY 7/1/20 - 01/31/21	Previous FY 7/1/19 - 01/31/20
Revenues				
WACD - Annual Meeting	\$ 250.00	\$ 600.00	\$ 11,300.00	\$ 60,840.00
WACD - District Dues	0.00	0.00	175,000.05	177,360.00
WACD - Interest Income	1.05	6.94	7.27	53.96
WACD - Other Income	0.00	0.00	970.00	0.00
WACD - WSCC Contract	812.50	36,883.33	55,125.00	44,432.46
	<hr/>	<hr/>	<hr/>	<hr/>
Total Revenues	1,063.55	37,490.27	242,402.32	282,686.42
	<hr/>	<hr/>	<hr/>	<hr/>
Expenses				
NRCS Meeting Expenses	0.00	0.00	0.00	7,385.57
Bad Debt Expense	0.00	0.00	3,888.89	2,640.00
Communications	127.18	640.46	2,784.56	3,385.98
Education & Registrations	0.00	0.00	0.00	50.00
Insurance Expense	9.66	9.66	67.62	67.62
IT Support & Technology	316.36	284.80	1,856.36	1,358.59
Licenses & Memberships	0.00	775.00	10.00	775.00
Office Supplies	62.99	177.89	248.29	440.04
Bank / Credit Card Charges	278.12	568.46	411.12	568.46
Postage	27.25	107.46	51.43	189.19
Travel, Meals & Meetings	0.00	1,786.49	701.17	26,450.95
Office Rent	950.00	1,179.00	8,998.00	8,253.00
Automobile Expense	0.00	0.00	1,019.52	0.00
Automobile Insurance	0.00	0.00	432.43	440.09
Employee Medical Benefits	5,720.26	2,549.44	18,108.56	11,434.16
Wages (Staff)	16,879.30	23,177.64	103,364.06	120,132.31
Payroll Tax - FICA/Med.	1,291.28	2,037.93	7,907.46	7,601.76
Payroll Tax - FUTA	68.80	68.18	68.80	68.18
Payroll Tax - L&I	62.95	50.15	364.83	162.60
Payroll Tax - SUTA	75.85	113.89	217.33	180.40
Simple IRA (Retirement)	299.86	707.44	3,097.40	1,752.76
Printing	0.00	604.84	0.00	1,082.80
Lobbying Services	3,000.00	0.00	3,000.00	3,000.00
Consulting Services	0.00	58.00	19,025.00	17,824.20
Annual Meeting Expenses	74.39	8,637.91	2,446.09	79,975.83
Wages - Accrued Vacation	1,803.00	1,436.97	5,799.87	(5,955.22)
	<hr/>	<hr/>	<hr/>	<hr/>
Total Expenses	31,047.25	44,971.61	183,868.79	289,264.27
	<hr/>	<hr/>	<hr/>	<hr/>
Other Income				
	<hr/>	<hr/>	<hr/>	<hr/>
Net Income	\$ (29,983.70)	\$ (7,481.34)	\$ 58,533.53	\$ (6,577.85)
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

WA. Assoc. of Conservation Districts
Account Reconciliation
 As of Jan 31, 2021
 1000 - PMC Checking (Banner Bank)
 Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance		76,429.94
Add: Cash Receipts		63,749.22
Less: Cash Disbursements		(103,917.55)
Add (Less) Other		(3,897.21)
Ending GL Balance		32,364.40
Ending Bank Balance		73,508.30
Add back deposits in transit		
Total deposits in transit		
(Less) outstanding checks		
	Jan 22, 2021	26303 (206.40)
	Jan 26, 2021	26303 (927.00)
	Jan 22, 2021	26305 (2,100.82)
	Jan 26, 2021	26307 (1,560.00)
	Jan 26, 2021	26308 (573.14)
	Jan 26, 2021	26309 (830.00)
	Jan 26, 2021	26310 (2,850.00)
	Jan 27, 2021	26311 (1,016.30)
	Jan 27, 2021	26312 (406.00)
	Jan 28, 2021	26313 (122.00)
	Jan 28, 2021	26314 (290.75)
	Jan 28, 2021	26315 (1,565.80)
	Jan 29, 2021	26316 (956.46)
	Jan 29, 2021	26317 (956.46)
	Jan 29, 2021	26318 (1,026.95)
	Jan 29, 2021	26319 (1,038.54)
	Jan 29, 2021	26320 (1,056.31)
	Jan 29, 2021	26321 (1,074.73)
	Jan 29, 2021	26325 (1,041.88)
	Jan 29, 2021	26326 (1,056.31)
	Jan 29, 2021	26327 (1,060.44)
	Jan 29, 2021	26328 (1,029.91)
	Jan 29, 2021	26329 (1,056.31)
	Jan 29, 2021	26330 (1,041.68)
	Jan 29, 2021	26331 (978.80)
	Jan 29, 2021	26332 (943.33)
	Jan 29, 2021	26333 (1,056.31)
	Jan 29, 2021	26334 (1,040.49)
	Jan 29, 2021	26335 (1,041.88)
	Jan 29, 2021	26336 (829.70)
	Jan 29, 2021	26337 (3,098.40)
	Jan 29, 2021	26338 (1,714.63)
	Jan 29, 2021	26339 (1,884.49)
	Jan 29, 2021	26340 (1,613.24)
	Jan 29, 2021	26341 (1,463.81)
	Jan 29, 2021	26343 (11.60)
Total outstanding checks		(40,520.87)
Add (Less) Other		
	Jan 11, 2021	4th Q 2020 Taxe (623.03)
Total other		(623.03)
Unreconciled difference		0.00
Ending GL Balance		32,364.40



10 South First Avenue
 P.O. Box 907
 Walla Walla, WA 99362-0265
 bannerbank.com

Statement of Account

Statement Date	01/29/21
Page	1 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 | (800) 272-9933 Toll-Free

Washington Assoc Of Conservation Dist
 16564 Bradley Rd
 Bow WA 98232-9702

**Tap our app and
 take control.**



SUMMARY OF ACCOUNTS

Complete Business Int Checking	XXXXXXXXXXXX5697	\$73,508.30	Protect your debit card with a tap of our Debit Card Controls app. Easily turn your card on or off, get real-time alerts, set spending limits and even let us know when you'll be traveling. Download the app today to complement your Banner Bank Mobile Banking app. Ask us for details.
--------------------------------	------------------	-------------	--

CHECKING ACCOUNT XXXXXXXXXXXX5697

Complete Business Int Checking

Account Title: Washington Assoc Of Conservation Dist		Statement Dates	1/01/21 thru 1/31/21
Account Number	XXXXXXXXXXXX5697	Days in the statement period	31
Previous Balance	103,981.66	Average Ledger	64,649.66
27 Deposits/Credits	94,362.35	Average Collected	63,103.71
10 Debits	33,279.54	Interest Earned	5.36
73 Checks	91,561.53	Annual Percentage Yield Earned	0.10%
Service Charge	.00	2021 Interest Paid	5.36
Interest Paid	5.36		
Current Balance	73,508.30		

Deposits and Additions

Date	Description	Amount
1/04	Deposit	682.82
1/04	BANKCARD MERCH DEP CCD 948907957098888 1246825337	613.13
1/06	BANKCARD MERCH DEP CCD 948907957098888 1246825337	31.04
1/07	Deposit	1,267.30
1/11	BANKCARD MERCH DEP CCD 948907957098888 1246825337	433.60



10 South First Avenue
 P.O. Box 907
 Walla Walla, WA 99362-0265
 bannerbank.com

Statement of Account

Statement Date	01/29/21
Page	2 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 | (800) 272-9933 Toll-Free

1/12	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	358.05
1/12	WA ASSOC. OF CON	DEPOSIT CCD DP92469229 BIZEDP	3,514.30
1/13	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	1,290.09
1/14	Deposit		2,874.78
1/14	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	1,235.49
1/15	Deposit		764.79
1/15	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	958.90
1/19	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	549.47
1/20	Deposit		7,185.35
1/20	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	3,747.46
1/21	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	215.00
1/22	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	2,965.98
1/25	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	977.60
1/26	Deposit		3,141.27
1/27	Deposit		5,639.56
1/27	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	4,333.59
1/28	Deposit		1,488.12
1/28	Trsf to Checking XX5697 Funds Transfer via Online		30,000.00
1/28	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	350.25
1/29	Deposit		6,042.29
1/29	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	3,283.25
1/29	WA ASSOC. OF CON	DEPOSIT CCD DP93510023 BIZEDP	10,418.87
1/31	Interest Deposit		5.36

Withdrawals and Deductions

Date	Description	Amount
1/04	IRS USATAXPYMT CCD 270140451330702 3387702000	-169.34
1/04	BANKCARD MERCH FEES CCD 948907957098888 1246825337	-1,274.03
1/04	IRS USATAXPYMT CCD 270140485762523 3387702000	-3,048.41
1/04	IRS USATAXPYMT CCD 270140472828623 3387702000	-6,397.66
1/15	PAID FAMILY MED PAYMENT CCD A 571709787 1916001099	-469.88
1/19	IRS USATAXPYMT CCD 270141961990438 3387702000	-2,901.19
1/19	LABOR&INDUSTRIES L&I ELF CCD 84944001-0248JP 9ELFLNIP01	-6,010.05
1/19	IRS USATAXPYMT CCD 270141932887453 3387702000	-6,075.93
1/20	EDWARD JONES INVESTMENT PPD 4496699001	-911.20
1/26	WA DEPT REVENUE TAX PYMT CCD 6239392 9916001118	-6,021.85

Checks In Number Order

Date	Check No	Amount	Date	Check No	Amount
1/07	26179	5,930.00	1/19	26235	1,037.77
1/22	26189*	1,131.09	1/04	26236	865.29
1/11	26214*	600.00	1/04	26237	968.51
1/06	26218*	2,733.22	1/04	26242*	824.40
1/06	26219	119.21	1/04	26243	3,122.78
1/11	26224*	750.36	1/04	26244	2,235.37
1/11	26225	969.56	1/04	26248*	2,048.53
1/11	26227*	1,061.66	1/11	26249	70.00
1/05	26228	719.53	1/12	26250	100.00
1/22	26229	1,004.25	1/08	26251	243.10
1/04	26233*	1,034.19	1/28	26252	437.58
1/04	26234	1,009.13	1/11	26253	36.01



10 South First Avenue
 P.O. Box 907
 Walla Walla, WA 99362-0265
 bannerbank.com

Statement of Account

Statement Date	01/29/21
Page	3 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 | (800) 272-9933 Toll-Free

Checks In Number Order (Continued)

Date	Check No	Amount	Date	Check No	Amount
1/15	26254	1,000.57	1/26	26280	726.21
1/12	26255	491.93	1/19	26281	1,045.71
1/13	26256	40.01	1/25	26282	967.68
1/13	26257	120.00	1/19	26283	911.61
1/13	26258	10,129.80	1/19	26284	1,023.26
1/19	26259	53.67	1/19	26285	1,027.52
1/19	26260	330.36	1/19	26286	1,032.54
1/21	26261	22.13	1/29	26287	3,098.40
1/20	26262	879.41	1/20	26288	1,867.47
1/19	26263	740.67	1/19	26289	1,570.30
1/26	26264	205.06	1/15	26290	1,175.91
1/19	26266*	914.69	1/19	26291	1,992.64
1/19	26267	947.97	1/19	26292	1,772.01
1/22	26268	1,018.03	1/27	26293	1,143.96
1/22	26269	1,028.49	1/28	26298*	537.40
1/19	26270	1,045.71	1/29	26299	149.80
1/22	26271	1,063.90	1/26	26300	79.70
1/19	26272	343.38	1/29	26301	78.84
1/15	26273	1,009.34	1/29	26302	1,800.00
1/15	26274	1,014.55	1/27	26304*	9,894.87
1/15	26275	820.08	1/29	26322*	997.81
1/25	26276	1,032.54	1/29	26323	1,039.19
1/19	26277	1,045.71	1/29	26324	851.79
1/19	26278	1,050.03	1/29	26342*	1,179.29
1/19	26279	198.05			

*Denotes missing check numbers.

Daily Balance Summary

Date	Balance	Date	Balance	Date	Balance
01/01	103,981.66	01/12	74,059.68	01/22	38,070.11
01/04	82,279.97	01/13	65,059.96	01/25	37,047.49
01/05	81,560.44	01/14	69,170.23	01/26	33,155.94
01/06	78,739.05	01/15	65,403.59	01/27	32,090.26
01/07	74,076.35	01/19	32,882.29	01/28	62,953.65
01/08	73,833.25	01/20	40,157.02	01/29	73,502.94
01/11	70,779.26	01/21	40,349.89	01/31	73,508.30

Interest Rate Summary

Date	Rate
12/31	0.100000%

* * * * * END OF STATEMENT * * * * *

WA. Assoc. of Conservation Districts
Account Reconciliation
 As of Jan 31, 2021
 1082 - WACD Checking (Wells Fargo)
 Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance		127,018.86
Add: Cash Receipts		2,438.89
Less: Cash Disbursements		(28,750.29)
Add (Less) Other		(434.04)
Ending GL Balance		<u>100,273.42</u>
Ending Bank Balance		<u>100,273.42</u>
Add back deposits in transit		
Total deposits in transit		
(Less) outstanding checks		
Total outstanding checks		
Add (Less) Other		
Total other		
Unreconciled difference		<u>0.00</u>
Ending GL Balance		<u><u>100,273.42</u></u>

Wells Fargo Business Choice Checking

January 31, 2021 ■ Page 1 of 4

WELLS
FARGO

WA ASSOC. OF CONSERVATION DISTRICTS
16564 BRADLEY RD
BOW WA 98232-9719

Questions?

Available by phone 24 hours a day, 7 days a week:
Telecommunications Relay Services calls accepted

1-800-CALL-WELLS (1-800-225-5935)

TTY: 1-800-877-4833

En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120)
P.O. Box 6995
Portland, OR 97228-6995

Your Business and Wells Fargo

Visit wellsfargoworks.com to explore videos, articles, infographics, interactive tools, and other resources on the topics of business growth, credit, cash flow management, business planning, technology, marketing, and more.

Account options

A check mark in the box indicates you have these convenient services with your account(s). Go to wellsfargo.com/biz or call the number above if you have questions or if you would like to add new services.

Business Online Banking	<input checked="" type="checkbox"/>
Online Statements	<input checked="" type="checkbox"/>
Business Bill Pay	<input checked="" type="checkbox"/>
Business Spending Report	<input checked="" type="checkbox"/>
Overdraft Protection	<input checked="" type="checkbox"/>

Statement period activity summary

Beginning balance on 1/1	\$127,018.86
Deposits/Credits	2,438.89
Withdrawals/Debits	- 29,184.33
Ending balance on 1/31	\$100,273.42

Account number:

WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125008547

For Wire Transfers use

Routing Number (RTN): 121000248

Overdraft Protection

Your account is linked to the following for Overdraft Protection:

- Savings - 000001864361066



Transaction history

Date	Check Number	Description	Deposits/ Credits	Withdrawals/ Debits	Ending daily balance
1/4		WF Direct Pay-Payment- Rent - January 2021-Tran ID Dp92008319		950.00	126,068.86
1/6		WF Direct Pay-Payment- Invoice 060857-Tran ID Dp92167871		3,000.00	123,068.86
1/7		Deposit	700.00		123,768.86
1/11		Direct Pay Individual Pymt Trans		2.00	
1/11		Direct Pay Nonwf Bus Pymt Trans		9.00	
1/11		Direct Pay Monthly Base		10.00	
1/11		WF Direct Pay-Payment- 4Q Taxes and Health Insurance-Tran ID Dp92433063		3,514.30	120,233.56
1/14		WF Direct Pay-Payment- January 15, 2021 Paychecks-Tran ID Dp92657675		5,363.56	
1/14	8711	Check		142.00	114,728.00
1/15		Deposit	300.00		
1/15		Deposit	1,438.89		116,466.89
1/20		Edward Jones Investment 011921 18838P883864211 Washington Association		413.04	116,053.85
1/28		WF Direct Pay-Payment- Payroll January 29, 2021-Tran ID Dp93444093		5,361.56	
1/28		WF Direct Pay-Payment- January 2021 Reimbursement-Tran ID Dp93444095		10,418.87	100,273.42
Ending balance on 1/31					100,273.42
Totals			\$2,438.89	\$29,184.33	

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Summary of checks written (checks listed are also displayed in the preceding Transaction history)

Number	Date	Amount
8711	1/14	142.00

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wells Fargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period 01/01/2021 - 01/31/2021	Standard monthly service fee \$14.00	You paid \$0.00
How to avoid the monthly service fee	Minimum required	This fee period
Have any ONE of the following account requirements		
· Average ledger balance	\$1,000.00	\$117,375.00 <input checked="" type="checkbox"/>
· Minimum daily balance	\$500.00	\$100,273.42 <input checked="" type="checkbox"/>

The Monthly service fee summary fee period ending date shown above includes a Saturday, Sunday, or holiday which are non-business days. Transactions occurring after the last business day of the month will be included in your next fee period.

vxwx

WA. Assoc. of Conservation Districts

Account Reconciliation

As of Jan 31, 2021

1086 - WACD Savings (Wells Fargo)

Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	123,367.70
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	1.05
Ending GL Balance	123,368.75
Ending Bank Balance	123,368.75
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	0.00
Ending GL Balance	123,368.75

Business High Yield Savings

January 31, 2021 ■ Page 1 of 3

WELLS
FARGO

WA ASSOC. OF CONSERVATION DISTRICTS
16564 BRADLEY RD
BOW WA 98232-9719

Questions?

Available by phone 24 hours a day, 7 days a week:
Telecommunications Relay Services calls accepted

1-800-CALL-WELLS (1-800-225-5935)

TTY: 1-800-877-4833

En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120)
P.O. Box 6995
Portland, OR 97228-6995

Your Business and Wells Fargo

Visit wellsfargoworks.com to explore videos, articles, infographics, interactive tools, and other resources on the topics of business growth, credit, cash flow management, business planning, technology, marketing, and more.

Statement period activity summary

Beginning balance on 1/1	\$123,367.70
Deposits/Credits	1.05
Withdrawals/Debits	- 0.00
Ending balance on 1/31	\$123,368.75

Account number

WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125008547

For Wire Transfers use

Routing Number (RTN): 121000248

Interest summary

Interest paid this statement	\$1.05
Average collected balance	\$123,367.70
Annual percentage yield earned	0.01%
Interest earned this statement period	\$1.05
Interest paid this year	\$1.05
Total interest paid in 2020	\$33.92



Transaction history

<i>Date</i>	<i>Description</i>	<i>Deposits/ Credits</i>	<i>Withdrawals/ Debits</i>	<i>Ending daily balance</i>
1/29	Interest Payment	1.05		123,368.75
Ending balance on 1/31				123,368.75
Totals		\$1.05	\$0.00	

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period 01/01/2021 - 01/31/2021	Standard monthly service fee \$10.00	You paid \$0.00
How to avoid the monthly service fee	Minimum required	This fee period
Have any ONE of the following account requirements		
· Minimum daily balance	\$8,000.00	\$123,367.70 <input checked="" type="checkbox"/>

The Monthly service fee summary fee period ending date shown above includes a Saturday, Sunday, or holiday which are non-business days. Transactions occurring after the last business day of the month will be included in your next fee period.

VP/YP

Account transaction fees summary

<i>Service charge description</i>	<i>Units used</i>	<i>Units included</i>	<i>Excess units</i>	<i>Service charge per excess units (\$)</i>	<i>Total service charge (\$)</i>
Deposited Items	0	20	0	0.50	0.00
Cash Deposited (\$)	0	5,000	0	0.0030	0.00
Total service charges					\$0.00

Other Wells Fargo Benefits

Our National Business Banking Center customer service number 1-800-CALL-WELLS (1-800-225-5935) hours of operation have temporarily changed to 7:00 a.m. to 11:00 p.m. Eastern Time, Monday through Saturday and Sunday 9:00 a.m. to 10:00 p.m. Eastern Time. Access to our automated banking system, the ability to report a fraud claim on your business credit or debit card, and access to report a lost or stolen business card will continue to be available 24 hours a day, 7 days per week. Thank you for banking with Wells Fargo. We appreciate your business.



WASHINGTON ASSOCIATION OF
CONSERVATION DISTRICTS
16564 BRADLEY ROAD
BOW WA 98232-9719

Portfolio Summary

Total Portfolio Value

\$1,586,159.03

1 Month Ago	\$1,596,267.76
1 Year Ago	\$1,435,341.15
3 Years Ago	\$1,105,939.36
5 Years Ago	\$718,389.10

Securely Share Your Tax Forms with Your Tax Preparer

You can share your Edward Jones tax forms electronically with your tax professional using our secure, easy process. Just log in to Online Access, indicate which tax forms to share and click Send to Tax Preparer to get started. Provide your tax professional's email address and we'll notify him or her to download the forms. You can also ask your local branch team to share your tax forms with your tax professional using the same secure, electronic system. To learn more, contact your Edward Jones office.

Easily Access Your Tax Forms

You can view, print and download your Edward Jones tax information through Online Access. Ask your branch team for details. Consolidated 1099 Tax Statements labeled as Figures Not Final can be viewed and printed but not imported or downloaded. All forms will be finalized by March 15.

Overview of Accounts

Accounts	Account Holder	Account Number	Value 1 Year Ago	Current Value
Corporate Account Select	Washington Association of		\$205,483.71	\$206,021.30
Corporate Account Advisory Solutions Fund Model	Washington Association of		\$1,197,247.48	\$1,326,844.92
Corporate Account Select	Washington Association of		\$32,609.96	\$53,292.81
Total Accounts			\$1,435,341.15	\$1,586,159.03

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Important disclosures; such as Statement of Financial Condition, Conditions that Govern Your Account, Account Safety, Errors, Complaints, Withholding, Free Credit Balance, Fair Market Value or Termination; relating to your account(s) are available on the last page of this package or at www.edwardjones.com/statementdisclosures.

WA. Assoc. of Conservation Districts
Account Reconciliation
As of Jan 31, 2021
1022 - Long Term Invt (Edward Jones)
Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	1,336,954.01
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>(10,109.09)</u>
Ending GL Balance	<u>1,326,844.92</u>
Ending Bank Balance	1,326,844.92
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u><u>1,326,844.92</u></u>



Washington Association of
Conservation Districts

Understanding Your Statement

Every financial services firm is required to send you account statements, but at Edward Jones, we go beyond the required. We want to give you the best resources to help you achieve your goals, and that includes your account statement, so it's important that you understand it. For a complete statement guide, visit edwardjones.com/mystatementguide. And as always, don't hesitate to contact your branch team if you have questions about your account.

Corporate - Advisory Solutions Fund Model

Portfolio Objective - Account: Balanced Growth and Income

For more information about the Advisory Solutions program go to www.edwardjones.com/advisorybrochures.

Account Value	
\$1,326,844.92	
1 Month Ago	\$1,336,954.01
1 Year Ago	\$1,197,247.48
3 Years Ago	\$1,077,558.89
5 Years Ago	\$695,165.12

Value Summary		
	This Period	This Year
Beginning value	\$1,336,954.01	\$1,336,954.01
Assets added to account	0.00	0.00
Assets withdrawn from account	0.00	0.00
Fees and charges	-1,447.95	-1,447.95
Change in value	-8,661.14	-8,661.14
Ending Value	\$1,326,844.92	

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Asset Details (as of Jan 29, 2021)

additional details at www.edwardjones.com/access

Assets Held At Edward Jones

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Br Equity Dividend K	20.06	1,381.698	28,159.14	-442.28	\$27,716.86
Blackrock High Yield Bond K	7.76	8,407.697	61,761.34	3,482.39	65,243.73
Bridge Builder Core Bond	10.71	21,924.205	224,337.71	10,470.53	234,808.24
Bridge Builder Core Plus Bond	10.53	26,110.728	266,843.79	8,102.18	274,945.97
Bridge Builder INTL Equity	13.40	7,375.139	79,361.22	19,465.64	98,826.86
Bridge Builder Large Growth	20.25	6,757.659	94,837.53	42,005.06	136,842.59
Bridge Builder Large Value	14.38	12,705.831	139,123.79	43,586.06	182,709.85
Bridge Builder Small/Mid Grw	17.00	2,618.273	29,822.04	14,688.60	44,510.64
Bridge Builder Small/Mid Value	12.81	5,813.861	57,653.24	16,822.32	74,475.56
Dfa INTL Small Company I	20.16	713.294	12,126.03	2,253.98	14,380.01

WA. Assoc. of Conservation Districts
Account Reconciliation
As of Jan 31, 2021
1010.10 - IRS Deposits (Edward Jones)
Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	53,292.45
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>0.36</u>
Ending GL Balance	<u>53,292.81</u>
Ending Bank Balance	53,292.81
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u><u>53,292.81</u></u>



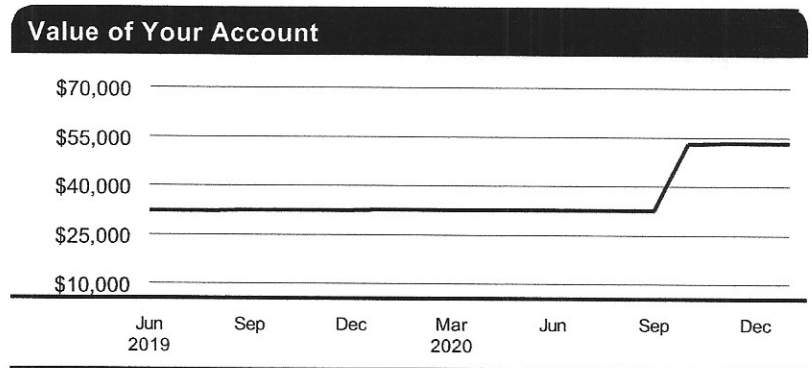
Washington Association of
Conservation Districts

Ask to Receive Our Free Newsletter

Our monthly newsletter helps keep you informed about the market and investing topics that are most interesting to you. Visit edwardjones.com/newsletter to read the latest articles and ask your local branch team to sign you up to receive the "Edward Jones Perspective" e-newsletter in your inbox every month.

Corporate - Select
Portfolio Objective - Account: Preservation of Principal

Account Value	
\$53,292.81	
1 Month Ago	\$53,292.45
1 Year Ago	\$32,609.96
3 Years Ago	\$0.00
5 Years Ago	\$0.00



Value Summary		
	This Period	This Year
Beginning Value	\$53,292.45	\$53,292.45
Assets Added to Account	0.00	0.00
Assets Withdrawn from Account	0.00	0.00
Fees and Charges	0.00	0.00
Change In Value	0.36	0.36
Ending Value	\$53,292.81	

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Rate of Return					
Your Personal Rate of Return for Assets Held at Edward Jones	This Quarter	Year to Date	Last 12 Months	3 Years Annualized	5 Years Annualized
		0.00%	0.00%	0.33%	—

WA. Assoc. of Conservation Districts
Aged Receivables
 As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
Walla Walla County CD Renee Hadley 509-965-3753	WACD FY21 #6	812.50				812.50
Walla Walla County CD		812.50				812.50
		812.50				812.50
		812.50				812.50

WA. Assoc. of Conservation Districts
Aged Receivables
 As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
CA0150	Cascadia Ecological Services	21-204-Final	581.61				581.61
	Jim Barnes	21-239-Final	583.60				583.60
	360-601-8631						
CA0150	Cascadia Ecological Services		1,165.21				1,165.21
CA0160	Cascadia Edible Landscapes	21-316-Deposit		180.00			180.00
	Michael Seliga-Soulseed						
	206-708-9298						
CA0160	Cascadia Edible Landscapes			180.00			180.00
CA0180	Cascadia Farm and Forestry Services	21-104-Deposit				6,296.00	6,296.00
	Ian Smith						
	360-319-8917						
CA0180	Cascadia Farm and Forestry Services					6,296.00	6,296.00
CA0190	Cascadian Farm	21-360-Deposit	205.00				205.00
	Tim Colton						
	206-735-1363						
CA0190	Cascadian Farm		205.00				205.00
CE0060	Center for Ecodynamic Restoration	21-074-Invoice #1	198.97				198.97
	Robin Dobson						
CE0060	Center for Ecodynamic Restoration		198.97				198.97
CI0050	City of Bellingham	21-092-Final	2,027.47				2,027.47
	Sara Benjamin	21-184-Invoice #1	1,389.23				1,389.23
	360-778-7969	21-075-Final	136.87				136.87
		21-076-Final	107.49				107.49
		21-077-Final	96.17				96.17
		21-078-Final	162.12				162.12
		21-079-Final	73.50				73.50
		21-080-Final	73.50				73.50
		21-081-Final	73.50				73.50
		21-082-Final	147.18				147.18
		21-083-Final	96.36				96.36
		21-084-Final	73.50				73.50
		21-085-Final	107.81				107.81
		21-086-Final	69.97				69.97
		21-184-Invoice #2	1,835.49				1,835.49
CI0050	City of Bellingham		6,470.16				6,470.16
CI0250	City of Issaquah (Matt Mechler)	21-282-Final	1,865.75				1,865.75
	Matt Mechler						
	425-837-3362						

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
CI0250	City of Issaquah (Matt Mechler)		1,865.75				1,865.75
CI0260	City of Kent (Jennifer Harrell) Jennifer Harrell 253-740-8477	21-341-Final	617.18				617.18
CI0260	City of Kent (Jennifer Harrell)		617.18				617.18
CI0420	City of Roseburg - Parks Dept. Tracy Pope 541-492-7021	21-251-Final	133.60				133.60
CI0420	City of Roseburg - Parks Dept.		133.60				133.60
CI0540	City of Vancouver (Tim Esary) Tim Esary 360-696-8177 ext. 12	21-319-Final	1,492.77				1,492.77
CI0540	City of Vancouver (Tim Esary)		1,492.77				1,492.77
CL0091	Clean Water Services Randy Lawrence 503-681-4455	21-335-Deposit		612.50			612.50
CL0091	Clean Water Services			612.50			612.50
CO0035	Columbia CD (Aneesha Dieu) Aneesha Dieu 509-382-4273	21-368-Deposit	1,072.50				1,072.50
CO0035	Columbia CD (Aneesha Dieu)		1,072.50				1,072.50
CO0250	Cowlitz Conservation District (Darin) Darin Houpt 360-425-1880	21-344-Deposit	3,078.00				3,078.00
CO0250	Cowlitz Conservation District (Darin)		3,078.00				3,078.00
DO0001	Doak Creek Native Plant Nursery Cynthia Lafferty 541-484-9206	21-107-Deposit #2	500.00				500.00
DO0001	Doak Creek Native Plant Nursery		500.00				500.00
EI0010	1855 Plants, LLC Duane Lane	21-116-Invoice #1	737.03				737.03

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
	425-256-1918						
EI0010	1855 Plants, LLC		737.03				737.03
ES0001	Estuary Partnership Samantha Dumont 503-226-1565 ext 245	21-310-Final 21-214-Final	835.51 938.51				835.51 938.51
ES0001	Estuary Partnership		1,774.02				1,774.02
FA0001	Fairbanks SWCD Brian Atkinson 907-479-1213 ext 108	21-307-Deposit		222.25			222.25
FA0001	Fairbanks SWCD			222.25			222.25
FO0010	Forest Management Solutions LLC Ben Carlsen	21-006-Invoice #3	2,615.34				2,615.34
FO0010	Forest Management Solutions LLC		2,615.34				2,615.34
GA0015	Garden Gate Nursery Everett Wray 509-546-1376	21-389-Deposit	375.00				375.00
GA0015	Garden Gate Nursery		375.00				375.00
KI0000	King CD (Kieran O'Donnell) Kieran O'Donnell 206-379-5314	21-305-Final	470.53				470.53
KI0000	King CD (Kieran O'Donnell)		470.53				470.53
KI0140	King County Parks (Brian Lund) Brian Lund 206-477-6112	21-284-Invoice #1	3,390.63				3,390.63
KI0140	King County Parks (Brian Lund)		3,390.63				3,390.63
KI0240	Kitsap CD (Jenny Morgan) Jenny Morgan 360-204-5529 ext 125	21-339-Final	22.33				22.33
KI0240	Kitsap CD (Jenny Morgan)		22.33				22.33

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
LA0040	Landscaping by Cockburn, Inc Doug Cockburn 360-681-0132 ext 2	21-219-Invoice #1	161.00				161.00
LA0040	Landscaping by Cockburn, Inc		161.00				161.00
LO0060	Lower Columbia Fish Enhancement (Brice Crayne 360-882-6671	21-285-Deposit			922.65		922.65
LO0060	Lower Columbia Fish Enhancement (922.65		922.65
LO0080	Lower Elwha Klallam Tribe Kim Williams 360-457-4012 x 7499	21-136-Final	639.98				639.98
LO0080	Lower Elwha Klallam Tribe		639.98				639.98
LO0100	Lower Columbia Estuary Partnership Doug Kreuzer	21-192-Final	904.83				904.83
LO0100	Lower Columbia Estuary Partnership		904.83				904.83
MA0001	Mason CD (Jen Thurman-Williams) Jen Thurman-Williams 360-427-9436	21-201-Invoice #1	9,446.86				9,446.86
MA0001	Mason CD (Jen Thurman-Williams)		9,446.86				9,446.86
MA0070	Matia Contractors (Mary Lawrence) Mary Lawrence 360-676-9177 ext. 13	21-042-Final	107.00				107.00
MA0070	Matia Contractors (Mary Lawrence)		107.00				107.00
ME0030	Methow Natives Rob Crandall 509-996-3562	21-342-Deposit	562.25				562.25
ME0030	Methow Natives		562.25				562.25
ME0040	Metro - Oregon Marsha Holt-Kingsley 503-638-7240	21-173-Final	6,274.80				6,274.80
ME0040	Metro - Oregon		6,274.80				6,274.80

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
NA0010	Native Grounds Nursery Mike Nehls 541-954-0148	21-309-Deposit		551.50			551.50
NA0010	Native Grounds Nursery			551.50			551.50
NI0040	Nisqually Land Trust (Addie Schluss Addie Schlusssel 360-489-3400	21-045-Final	1,278.17				1,278.17
NI0040	Nisqually Land Trust (Addie Schluss		1,278.17				1,278.17
NO0035	Nooksack Indian Tribe (Eric Stover) Eric Stover 360-592-5140 x 3141	21-178-Invoice #2	236.42				236.42
NO0035	Nooksack Indian Tribe (Eric Stover)		236.42				236.42
NO0120	North Olympic Salmon Coalition (Na Nate Roberts 360-504-5611	21-332-Final	1,073.10				1,073.10
NO0120	North Olympic Salmon Coalition (Na		1,073.10				1,073.10
NO0160	North Yakima Conservation District Brian Schmidt 509-454-5736 x 8557	21-385-Deposit	311.75				311.75
NO0160	North Yakima Conservation District		311.75				311.75
NO0170	Northern Forest Resources, Inc. Michael Gutterud 208-773-6879	21-373-Deposit	175.00				175.00
NO0170	Northern Forest Resources, Inc.		175.00				175.00
OL0001	Olson Environmental LLC Aaron Gibson 360-869-8188	21-354-Deposit	208.70				208.70
OL0001	Olson Environmental LLC		208.70				208.70
OL0030	Olympic Terrace HOA Chris Grassi 360-344-2222	21-180-Invoice #1	39.41				39.41
OL0030	Olympic Terrace HOA		39.41				39.41

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
OS0001	OSU Research Forests Carli Morgan 541-974-2021 (cell)	21-182-Final	2,399.46				2,399.46
OS0001	OSU Research Forests		2,399.46				2,399.46
PA0150	Palouse Clearwater Environmental In Nick Davids 360-882-1444	21-380-Deposit	225.00				225.00
PA0150	Palouse Clearwater Environmental In		225.00				225.00
PI0010	Pierce Conservation District (Jayme) Jayme Gordon 253-845-9770 ext 102	21-256-Invoice #1	613.50				613.50
PI0010	Pierce Conservation District (Jayme)		613.50				613.50
PO0070	Port of Seattle (George Blomberg) George Blomberg 206-787-3194	21-329-Final	71.24				71.24
PO0070	Port of Seattle (George Blomberg)		71.24				71.24
PO0115	Poulsbo Park & Recreation Pat Hightower 360-779-9898	21-063-Invoice #1	1,901.56				1,901.56
PO0115	Poulsbo Park & Recreation		1,901.56				1,901.56
RA0030	Rain Shadow Consulting (Carson) Carson Sprenger 360-376-9100	21-362-Deposit	220.00				220.00
RA0030	Rain Shadow Consulting (Carson)		220.00				220.00
RA0070	Raintree Nursery Tina Cline 800-291-8892 ext 233	21-029-Final	903.35				903.35
RA0070	Raintree Nursery		903.35				903.35
RO0000	Rocky Mountain Nursery Rocky Paratore 503-838-4222	21-363-Deposit	428.50				428.50

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
RO0000	Rocky Mountain Nursery		428.50				428.50
SA0005	Salish Biochar Mike Yates 965-966-6782	21-314-Deposit		451.00			451.00
SA0005	Salish Biochar			451.00			451.00
SA0015	Sandy River Watershed Council Sara Ennis 971-325-4224	21-376-Deposit	106.25				106.25
SA0015	Sandy River Watershed Council		106.25				106.25
SA0065	San Juan Preservation Trust Dean Dougherty 360-317-4916	21-186-Final	67.97				67.97
SA0065	San Juan Preservation Trust		67.97				67.97
SE0055	Security EAT 378, Inc Kathryn Magoon 323-972-6601	21-308-Final	79.77				79.77
SE0055	Security EAT 378, Inc		79.77				79.77
SE0070	Sevenoaks Native Nursery Mike Ridling 541-757-6520	21-052-Final 21-375-Final	11,098.49 1,063.50				11,098.49 1,063.50
SE0070	Sevenoaks Native Nursery		12,161.99				12,161.99
SI0030	Siuslaw SWCD Seth Mead 541-997-1272	21-151-Final	37.95				37.95
SI0030	Siuslaw SWCD		37.95				37.95
SK0070	Skagit Fisheries Enhancement (Adam Adam Airoldi 360-336-0172 ext 306	21-031-Invoice #3 21-031-Invoice #4	730.71 222.43				730.71 222.43
SK0070	Skagit Fisheries Enhancement (Adam		953.14				953.14
SK0130	Skagit River System Coop. (Brenda)	21-353-Deposit	183.00				183.00

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
	Brenda Clifton 360-770-5375						
SK0130	Skagit River System Coop. (Brenda)		183.00				183.00
SN0075	Snoqualmie Indian Tribe (Ryan Lewi Ryan Lewis 425-414-6342	21-348-Final	2,162.41				2,162.41
SN0075	Snoqualmie Indian Tribe (Ryan Lewi)		2,162.41				2,162.41
TH0020	The Nature Conservancy (Jamie B) Jamie Bass 360-780-0320	21-391-Deposit	436.00				436.00
TH0020	The Nature Conservancy (Jamie B)		436.00				436.00
TU0040	Tulalip Tribes (Ross Fenton) Ross Fenton 425-754-5881	21-370-Deposit	172.50				172.50
TU0040	Tulalip Tribes (Ross Fenton)		172.50				172.50
VA0050	Vashon Land Trust (Abel Eckhardt) Abel Eckhardt 360-948-7644	21-156-Final	1,869.78				1,869.78
VA0050	Vashon Land Trust (Abel Eckhardt)		1,869.78				1,869.78
WE0095	Westerra Developments, Inc Chris Lilly 604-773-7331	21-366-Deposit	315.88				315.88
WE0095	Westerra Developments, Inc		315.88				315.88
WH0135	Whisper Lake Development Dwayne Engelsman 360-603-1468	21-382-Deposit	320.35				320.35
WH0135	Whisper Lake Development		320.35				320.35
WH0150	Whitehorse Mountain LLC Kelli Smith	21-381-Deposit	474.15				474.15
WH0150	Whitehorse Mountain LLC		474.15				474.15

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
WI0005	Widener & Associates Christina Neff 425-332-3961	21-229-Final		376.87			376.87
WI0005	Widener & Associates			376.87			376.87
WI0060	Wildlands Nursery Ryan Watts 509-588-4328	21-387-Deposit	1,182.25				1,182.25
WI0060	Wildlands Nursery		1,182.25				1,182.25
WS0030	WSDOT (James Criswell) James Criswell 360-239-9095	21-196-Final 21-197-Final	98.97 658.57				98.97 658.57
WS0030	WSDOT (James Criswell)		757.54				757.54
ZAW000	Jessica Aws 206-549-1632	21-384-Deposit	554.74				554.74
ZAW000	Jessica Aws		554.74				554.74
ZBE095	Shawn Bergman 509-250-3955	21-379-Deposit	327.88				327.88
ZBE095	Shawn Bergman		327.88				327.88
ZCA001	Larry Campbell	21-331-Final		66.19			66.19
ZCA001	Larry Campbell			66.19			66.19
ZCO005	Stephen Coker 360-628-4280	21-330-Final	35.26				35.26
ZCO005	Stephen Coker		35.26				35.26
ZCO015	Tim Colton 206-735-1363	21-365-Deposit	249.88				249.88
ZCO015	Tim Colton		249.88				249.88

WA. Assoc. of Conservation Districts

Aged Receivables

As of Jan 31, 2021

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
ZEN001	Dave English 425-503-2375	21-317-Deposit	605.10				605.10
ZEN001	Dave English		605.10				605.10
ZEN010	Lucas English 390-901-3112 ext 2	21-345-Final	55.34				55.34
ZEN010	Lucas English		55.34				55.34
ZGR000	Craig Graham 360-840-0836	21-377-Deposit	457.65				457.65
ZGR000	Craig Graham		457.65				457.65
ZWE009	Paul Wendler 360-918-6495	21-334-Deposit		787.68			787.68
ZWE009	Paul Wendler			787.68			787.68
ZWR000	James Wright 206-782-0348	21-394-Deposit	1,601.46				1,601.46
ZWR000	James Wright		1,601.46				1,601.46
Report Tota			79,534.14	3,247.99	922.65	6,296.00	90,000.78

SICK AND ANNUAL LEAVE - January 2021

SICK LEAVE

Name	Ending Balance 12/31/20	Accrued Jan.	YTD Accrued	Taken Jan.	YTD Taken	Sick Remaining
Ryan Baye	140	8	8	8	8	140
Jim Brown	953	8	8	0	0	961
John Knox	78	8	8	1	1	85
Lori Mclaughlin	161	8	8	0	0	169
Bill Mulder	342.5	8	8	0	0	350.5
Jessica Oman	17	8	8	0	0	25
Maria Rivera	16	8	8	6	6	18
Tom Salzer	66	8	8	4	4	70

ANNUAL LEAVE

Name	Ending Balance 12/31/20	Personnal Holiday	Accrued Jan.	YTD Accrued	Taken Jan.	YTD Taken	Vacation Remaining	Liability
Ryan Baye	180	8	12	12	0	0	192	\$ 5,154.00
Jim Brown	232	8	12	12	0	0	244	\$ 11,246.76
John Knox	52	8	8	8	0	0	60	\$ 1,840.76
Lori Mclaughlin	240	8	12	12	0	0	252	\$ 9,089.60
Bill Mulder	240	8	12	12	0	0	252	\$ 6,583.20
Jessica Oman	26	8	8	8	0	0	34	\$ 965.16
Maria Rivera	16	8	8	8	0	0	24	\$ 544.00
Tom Salzer	148	8	16	16	0	0	164	\$ 9,227.80

\$ 34,879.48

This is the amount that on the Statement of Financial Position (Jan.)

WACD	\$ 14,381.80
PMC	\$ 20,497.68
	\$ 34,879.48