

WACD Financial Report Comments October 2020

Statement of Financial Position - ASSETS

- Net Assets: Net Income for October was **-\$73,985.68**
 - Executive Net Income (as of 10/31/20) \$ 88,927.71
 - Unrealized Gains (Edward Jones as of 10/31/20) \$ 58,744.82
 - PMC Net Income (as of 10/31/20) -\$221,658.21*
 - \$ 73,985.68

** The Plant Materials Center will not post a positive cash flow until February 2021.*

- Current Assets – PMC: PMC assets (checking and savings) at Banner Bank are \$153,312.56 and PMC Savings at Edward Jones is \$206,021.16.

In October, PMC received another check from the IRS for the refund of our 2018 990T (for a total of \$20,556.53). Jim contacted the IRS about the refund for the taxes we paid on our 2018 990T and the IRS said that we did not owe any taxes that year, so they refunded it, in full, with interest. Keaton is unsure why the IRS says we do not owe any taxes. The refund check from the IRS for the 2018 990T was deposited with Edward Jones and added to the money market account that was set up to deposit the refund check from the IRS for the double refund of the 2016 backup withholding tax. The money market is invested in US securities and is earning 1.8% annually.

- Current Assets – Executive: Executive assets (checking and savings) at Wells Fargo are \$244,929.75.
- Aged Receivables for PMC: \$64,245.53 - Customer deposits on plants are not due until December 1st.

0 - 30 Days	\$ 17,070.53
31 - 60 Days	\$ 39,803.30
61 - 90 Days:	\$ 7,072.45
Over 90 Days	\$ 299.25

2021 Deposits	\$56,112.15
2021 Sales Orders Shipped	\$ 7,819.21
Order from 2020	\$ 287.52
Finance Charges	<u>\$ 26.65</u>
	\$64,245.53

- Aged Receivables for Executive: \$15,555.56. Per the 2018 Audit, Larson Gross recommended that dues receivable be recorded in the accounting system when invoiced (July 1st). This allows management to collect on unpaid receivables in a timely manner.

0 - 30 Days	
31 - 60 Days	
61 - 90 Days:	
Over 90 Days	\$ 7,777.78

The following Districts have not paid their dues: Adams and San Juan Island.

- Prepaid Expenses – PMC: Per the recommendation from our accountant, we created a new Prepaid Expenses – this is for prepayment of our 2019 payment to the IRS. Larson Gross estimated what our 2019 income tax liability would be and recommended that it be paid quarterly to avoid penalties next year when we submit our 990T form.
- Long Term Investments: As of October 31st, the value of the Long-Term Investments was \$1,206,771.80 (down from \$1,206,962.01 in September).

Statement of Financial Position – LIABILITIES AND ASSETS

- Prepaid Expenses - Executive: This is for a deposit for the 2021 annual meeting.
- Current Liabilities – PMC:
 - Unrecognized Tax Benefit Liability – Our previous accountant did not file the 990-T. Given that the statute of limitations does not begin until a 990-T is filed, then this liability will likely stay on the books in case the IRS decides to go back and audit us.

Executive Operations Profit and Loss:

- Revenue is at 58.24% and expenses are at 31.86% of the Fiscal Year 2020-21 budget. The Executive Operations has a Fiscal Year net income of \$88,927.71
- Fiscal Year-to-Date Breakdown of Consulting Services:

Martin Flynn Public Affairs	\$ 12,000.00
James L. Huckabay and Associates	\$ 550.00
TOTAL	\$ 12,550.00

Plant Materials Center Profit and Loss

- Revenue is at 4.85% and expenses are at 24.12% of the Fiscal Year 2020-21 budget. The Plant Materials Center had a Fiscal Year loss of -\$221,658.21 (this number does not include the unrealized gain from Edward Jones) The Plant Materials Center will not post a positive cash flow until February 2021.

- Accounting is at 175% of projected budget. This is for work to date on the review (\$2,800.00) and additional consultations during the 2nd and 3rd quarters of 2020 (\$475.00) In the past, the audits have paid out of the reserve account. This will be a discussion at our next finance meeting. The only thing that was budgeted and approved under accounting was the preparation of the 990-T
- Chemicals – We should not need to purchase additional chemical during the Fiscal Year.
- Plant Sales: Budget Goal - \$1,100,900.00**

	Total	% of Budget	# of Orders
October 2020	\$ 786,920.12	71%	213
October 2019	\$ 822,741.14	75%	194

October 2020	Total	# of Orders
District	\$ 232,297.72	30
Non-District Sales	\$ 786,920.12	183

Washington Association of Conservation Districts
Statement of Financial Position
October 31, 2020

ASSETS

Current Assets - PMC

PMC Checking (Banner Bank)	\$ 73,512.24
PMC Savings (Banner Bank)	79,800.32
IRS Deposit (Edward Jones)	53,291.63
PMC Savings (Edward Jones)	206,021.16

Total PMC Current Assets 412,625.35

Current Assets - EXEC

WACD Checking (Wells Fargo)	121,564.11
WACD Savings (Wells Fargo)	123,365.64

Total EXEC Current Assets 244,929.75

Other Current Assets - PMC

Inventory Value (June 30 2020)	137,882.74
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Total Other Current Assets 137,882.74

Aged Receivables - PMC

PMC Accounts Receivable	64,245.53
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Total PMC Aged Receivable 64,245.53

Prepaid Expenses - PMC

Prepaid Expenses (PMC) - 990T	19,600.00
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Total PMC Prepaid Expense 19,600.00

Accounts Receivables - EXEC

WACD Accounts Receivable	7,777.78
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Total WACD Accounts Receivable 7,777.78

Prepaid Expenses - EXEC

Prepaid Expenses (Exec)	1,500.00
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Total EXEC Prepaid Expense 1,500.00

Total Current Assets 888,561.15

Property and Equipment - PMC

Machinery (PMC)	410,041.52
Automobiles (PMC)	7,200.00
Computer Equipment (PMC)	4,438.95
Pole Building (PMC)	14,794.65
Lease Improvements (PMC)	40,100.12
Accum. Depreciation Machinery	(301,228.19)
Accum. Depreciation Auto	(7,200.00)
Accum. Depreciation Computers	(2,861.15)
Accum. Depreciation Buildings	(3,225.01)
Accum. Depreciation Lease Impr	(3,647.68)

Total Property and Equipment - PMC 158,413.21

Property and Equipment - EXEC

Automobiles (EXEC)	22,457.30
Accum. Depreciation - Auto	(22,457.30)

Total Property and Equipment - EXEC 0.00

Washington Association of Conservation Districts
Statement of Financial Position
October 31, 2020

Total Property and Equipment		158,413.21
<u>Long Term Investments - PMC</u>		
Long Term Invt (Edward Jones)	1,206,771.80	
Total Long Term Investments		1,206,771.80
Total Assets	\$	2,253,746.16

LIABILITIES AND NET ASSETS

<u>Current Liabilities - PMC</u>		
Accounts Payable (PMC)	\$ 1,761.83	
Accrued Vacation (PMC)	19,119.70	
Customer Deposit (Plants) 2021	231,713.45	
Due to IRS	26,072.00	
Federal Taxes (941 - Office)	2,842.88	
Federal Taxes (943 - Nursery)	3,006.57	
FUTA Taxes (Federal)	8.52	
SUTA Taxes (State)	135.55	
L&I Taxes	1,227.29	
WA Paid Family Leave	89.67	
Simple IRA	441.24	
Unrecognized Tax Benefit Liabi	73,000.00	
Washington Sales Tax	645.94	
Total PMC Current Liabilities		360,064.64
<u>Current Liabilities - EXEC</u>		
SUTA Taxes (State)	21.88	
L&I Taxes	73.69	
Simple IRA	206.52	
WA Paid Family Leave	34.88	
Accrued Vacation (EXEC)	12,561.92	
Total WACD Current Liabilities		12,898.89
Total Current Liabilities		372,963.53
<u>Net Assets</u>		
<u>Unrestricted Net Assets</u>		
Unrestricted Net Assets	698,281.86	
Net Income*	(73,985.68)	
Total Unrestricted Net Assets		624,296.18
<u>Restricted Net Assets - EXEC</u>		
Leadership Development Funds	12,019.10	
Total WACD Restricted Net Assets		12,019.10
<u>Restricted Net Assets - PMC</u>		
Operating Reserves	480,700.00	
Retained Earnings Reserves	100,000.00	
Capital/Depreciation Reserves	455,974.85	
<u>Prior Year Inventory Adjustment - PMC</u>		
Prior Year Inventory	207,792.50	
Total PMC Restricted Net Assets		1,244,467.35

For Management Purposes Only

Washington Association of Conservation Districts
Statement of Financial Position
October 31, 2020

Total Liabilities & Net Assets	\$ <u>2,253,746.16</u>
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*Net Income is the difference between the revenue and expenses
(YEAR TO DATE ACTUALS) as shown on the Income Statement
compared with Budget for Executive Operations and the Plant Materials Center

Plant Material Center
Profit and Loss
October 31, 2020

	Actuals for Oct. 31, 2020	Year to Date Actual	Fiscal Year Budget	% of Budget
<u>Operating Revenues</u>				
Brokered Plants	\$ 0.00	\$ 0.00	\$ 60,000.00	0.00
Contract Growing	0.00	0.00	9,200.00	0.00
Plant Sales	33,846.00	34,527.78	1,025,000.00	3.37
Plug Sales	0.00	0.00	4,500.00	0.00
Interest Income	10.11	81.97	2,500.00	3.28
Restocking Fee	0.00	0.00	1,500.00	0.00
Other Income	45.02	45.02	750.00	6.00
IRS Refund Check	20,556.53	20,556.53	0.00	0.00
Packaging/Storage Fee	0.00	0.00	700.00	0.00
Shipping Charges Reimbursed	510.83	510.83	45,000.00	1.14
Finance Income	8.97	22.69	0.00	0.00
Total Operating Revenues	54,977.46	55,744.82	1,149,150.00	4.85
<u>Edward Jones Investment Account</u>				
Unrealized Gain/Loss	1,124.43	58,195.06	0.00	0.00
Total Revenues	56,101.89	113,939.88	1,149,150.00	9.92
<u>Expenses</u>				
Accounting Expenses	3,375.00	3,675.00	2,100.00	175.00
Advertising	0.00	484.00	2,500.00	19.36
Bank / Credit Card Charges	238.45	732.77	6,000.00	12.21
Brokered Stock	1,746.00	2,556.00	45,000.00	5.68
Cleaning Supplies	97.60	204.14	1,500.00	13.61
Communications	108.83	456.88	1,300.00	35.14
Education & Registrations	0.00	55.00	1,500.00	3.67
Executive Operations	0.00	0.00	75,000.00	0.00
Farm and Nursery Supplies	269.26	1,014.77	9,500.00	10.68
Fuel	127.18	1,447.89	4,500.00	32.18
Insurance Expense	407.69	1,630.76	6,300.00	25.89
IT Support & Technology	70.00	610.23	3,000.00	20.34
Lease Payment	0.00	0.00	1.00	0.00
Licenses & Memberships	159.75	668.31	1,600.00	41.77
Office Supplies	16.29	539.19	2,000.00	26.96
Packaging Supplies	2,767.83	5,267.83	20,000.00	26.34
Postage	0.00	117.25	500.00	23.45
Property Tax	1,819.27	1,819.27	3,000.00	60.64
Repair & Maintenance - Bldg	0.00	6.50	2,000.00	0.33
Repair & Maintenance - Equip.	914.09	1,318.20	4,000.00	32.96
Taxes - B&O Tax	0.00	0.00	8,000.00	0.00
Travel. Meals and Meetings	0.00	0.00	2,000.00	0.00
Utilities	293.00	1,385.10	9,800.00	14.13
Management Fee (State of WA)	0.00	0.00	125.00	0.00
Cold Storage	0.00	60.00	3,500.00	1.71
Shipping - Inbound	0.00	0.00	2,500.00	0.00
Shipping - Outbound	428.06	428.06	37,000.00	1.16
Chemicals	0.00	42,020.58	45,000.00	93.38
Fertilizer	0.00	1,400.00	10,000.00	14.00
Seeds	5,896.07	24,650.65	53,000.00	46.51
Transplants	0.00	0.00	33,500.00	0.00
Employee Medical Benefits	4,146.19	21,414.61	81,300.00	26.34
Wages - Staff	21,750.78	107,325.28	331,266.64	32.40
Wages - Staff Overtime	0.00	0.00	500.00	0.00
Wages - Seasonal Labor	9,804.65	27,874.50	230,000.00	12.12

For Management Purposes Only

Plant Material Center
Profit and Loss
October 31, 2020

	Actuals for Oct. 31, 2020	Year to Date Actual	Fiscal Year Budget	% of Budget
Wages - Labor Contractor	0.00	0.00	10,000.00	0.00
Simple IRA (Retirement)	772.85	3,608.67	11,000.00	32.81
Payroll Tax - FICA/Medicare	2,414.02	10,342.72	46,000.00	22.48
Payroll Tax - FUTA	8.52	8.52	1,500.00	0.57
Payroll Tax - L&I	890.89	3,232.07	23,000.00	14.05
Payroll Tax - SUTA	125.35	554.19	2,500.00	22.17
Investment Management Fees	1,314.64	5,279.29	15,000.00	35.20
Wages - Accrued Vacation	(322.98)	(7,775.92)	0.00	0.00
Depreciation Expense	3,091.70	12,440.96	0.00	0.00
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Total Expenses	62,730.98	276,853.27	1,147,792.64	24.12
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Net Income	\$ (6,629.09)	\$ (162,913.39)	\$ 1,357.36	(12,002.22)
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<u>Funded from Reserve Accounts</u>				
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Total Funding of Reserve Account	0.00	0.00	0.00	0.00
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Plant Materials Center
Income Statement
For the Four Months Ending October 31, 2020

	Monthly Total Oct. 2020	Monthly Total Oct. 2019	Current FY 7/1/20 - 10/31/20	Previous FY 7/1/19 - 10/31/19
Revenues				
Plant Sales	\$ 33,846.00	\$ 26,729.00	\$ 34,527.78	\$ 26,770.50
Interest Income	10.11	304.70	81.97	1,369.08
Other Income	45.02	1,500.00	45.02	1,500.00
IRS Refund Check	20,556.53	0.00	20,556.53	0.00
Shipping Charges Reimbursed	510.83	444.10	510.83	444.10
Finance Income	8.97	14.56	22.69	359.08
Unrealized Gain/Loss	1,124.43	11,528.00	58,195.06	23,829.07
Total Revenues	56,101.89	40,520.36	113,939.88	54,271.83
Expenses				
Accounting Expenses	3,375.00	100.00	3,675.00	400.00
Advertising	0.00	115.00	484.00	751.00
Bank / Credit Card Charges	238.45	212.44	732.77	1,541.64
Brokered Stock	1,746.00	0.00	2,556.00	135.00
Cleaning Supplies	97.60	34.94	204.14	324.13
Communications	108.83	113.10	456.88	450.49
Education & Registrations	0.00	0.00	55.00	94.00
Farm and Nursery Supplies	269.26	3,333.47	1,014.77	3,644.87
Fuel	127.18	54.24	1,447.89	1,287.90
Insurance Expense	407.69	731.73	1,630.76	1,858.92
IT Support & Technology	70.00	0.00	610.23	0.00
Licenses & Memberships	159.75	285.57	668.31	586.07
Office Supplies	16.29	263.56	539.19	365.70
Packaging Supplies	2,767.83	16,884.39	5,267.83	16,884.39
Postage	0.00	178.45	117.25	178.45
Property Tax	1,819.27	1,476.75	1,819.27	1,476.75
Repair & Maintenance - Bldg	0.00	1,139.50	6.50	1,139.50
Repair & Maintenance - Equip.	914.09	611.95	1,318.20	1,134.21
Travel. Meals and Meetings	0.00	153.03	0.00	1,331.26
Utilities	293.00	281.56	1,385.10	1,503.15
Management Fee (State of WA)	0.00	0.00	0.00	22.47
Investment Management Fees	0.00	1,258.01	0.00	2,493.71
Cold Storage	0.00	0.00	60.00	0.00
Shipping - Inbound	0.00	0.00	0.00	25.34
Shipping - Outbound	428.06	374.76	428.06	374.76
Chemicals	0.00	0.00	42,020.58	43,161.45
Fertilizer	0.00	0.00	1,400.00	0.00
Seeds	5,896.07	3,401.70	24,650.65	22,262.23
Transplants	0.00	0.00	0.00	7,075.00
Employee Medical Benefits	4,146.19	5,162.06	21,414.61	20,675.69
Wages - Staff	21,750.78	24,843.90	107,325.28	97,761.22
Wages - Seasonal Labor	9,804.65	8,343.93	27,874.50	25,952.32
Simple IRA (Retirement)	772.85	663.42	3,608.67	2,372.23
Payroll Tax - FICA/Medicare	2,414.02	2,538.87	10,342.72	9,464.03
Payroll Tax - FUTA	8.52	14.04	8.52	50.47
Payroll Tax - L&I	890.89	799.03	3,232.07	2,621.11
Payroll Tax - SUTA	125.35	63.97	554.19	249.15
Investment Management Fees	1,314.64	0.00	5,279.29	2,580.35
Wages - Accrued Vacation	(322.98)	0.00	(7,775.92)	(6,135.21)
Depreciation Expense	3,091.70	2,310.73	12,440.96	9,242.92
Total Expenses	62,730.98	75,744.10	276,853.27	275,336.67
Net Income	\$ (6,629.09)	\$ (35,223.74)	\$ (162,913.39)	\$ (221,064.84)

For Management Purposes Only

Executive Operations
Income Statement
For the Four Months Ending October 31, 2020

	Monthly Total Oct. 2020	Monthly Total Oct. 2019	Current FY 7/1/20 - 10/30/20	Previous FY 7/1/19 - 10/30/19
Revenues				
WACD - Annual Meeting	\$ 0.00	\$ 5,035.00	\$ 0.00	\$ 5,035.00
WACD - District Dues	0.00	0.00	175,000.05	177,360.00
WACD - Interest Income	1.05	8.32	4.16	33.01
WACD - Other Income	10.00	0.00	970.00	0.00
WACD - WSCC Contract	10,144.54	1,283.33	16,247.93	1,283.33
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Total Revenues	10,155.59	6,326.65	192,222.14	183,711.34
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Expenses				
NRCS Meeting Expenses	0.00	0.00	0.00	7,385.57
Communications	26.24	1,671.47	967.68	2,256.58
Insurance Expense	9.66	9.66	38.64	38.64
IT Support & Technology	289.98	340.35	1,132.14	781.01
Office Supplies	10.00	17.00	109.36	80.50
Bank / Credit Card Charges	22.00	0.00	88.00	0.00
Postage	0.00	54.44	24.18	81.73
Travel, Meals & Meetings	0.00	7,481.20	701.17	19,616.94
Office Rent	950.00	1,179.00	6,148.00	4,716.00
Automobile Expense	934.02	0.00	934.02	0.00
Employee Medical Benefits	2,469.06	1,442.82	9,876.24	5,813.13
Wages (Staff)	17,613.46	15,575.00	58,917.04	81,954.67
Payroll Tax - FICA/Med.	1,347.44	573.76	4,507.22	4,416.31
Payroll Tax - L&I	60.88	19.46	197.92	79.55
Payroll Tax - SUTA	32.08	18.76	97.75	64.75
Simple IRA (Retirement)	528.41	192.97	1,763.98	595.32
Printing	0.00	437.76	0.00	477.96
Consulting Services	3,550.00	9,104.00	12,550.00	17,766.20
Annual Meeting Expenses	884.15	2,372.25	1,462.54	4,372.25
Wages - Accrued Vacation	1,167.64	0.00	3,778.55	(8,217.21)
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Total Expenses	29,895.02	40,489.90	103,294.43	142,279.90
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Other Income				
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Net Income	\$ (19,739.43)	\$ (34,163.25)	\$ 88,927.71	\$ 41,431.44
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Exeuctive Operations
Profit and Loss
October 31, 2020

	Actuals for Oct. 30, 2020	Year to Date Actual	Fiscal Year Budget	% of Budget
Revenues				
WACD - Annual Meeting	\$ 0.00	\$ 0.00	\$ 15,000.00	0.00
WACD - District Dues	0.00	175,000.05	175,000.00	100.00
WACD - Interest Income	1.05	4.16	75.00	5.55
WACD - Other Income	10.00	970.00	0.00	0.00
WACD - Executive Operations	0.00	0.00	75,000.00	0.00
WACD - WSCC Contract	10,144.54	16,247.93	65,000.00	25.00
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Total Revenues	10,155.59	192,222.14	330,075.00	58.24
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Expenses				
Communications	26.24	967.68	7,000.00	13.82
Education & Registrations	0.00	0.00	1,000.00	0.00
Insurance Expense	9.66	38.64	1,700.00	2.27
IT Support & Technology	289.98	1,132.14	5,000.00	22.64
Memberships	0.00	0.00	775.00	0.00
Office Supplies	10.00	109.36	1,300.00	8.41
Bank / Credit Card Charges	22.00	88.00	450.00	19.56
Postage	0.00	24.18	300.00	8.06
Travel, Meals & Meetings	0.00	701.17	18,000.00	3.90
Office Rent	950.00	6,148.00	14,150.00	43.45
Automobile Expense	934.02	934.02	1,500.00	62.27
Automobile Insurance	0.00	0.00	450.00	0.00
Employee Medical Benefits	2,469.06	9,876.24	30,400.00	32.49
Wages (Staff)	17,613.46	58,917.04	179,766.00	32.77
Payroll Tax - FICA/Med.	1,347.44	4,507.22	12,450.00	36.20
Payroll Tax - FUTA	0.00	0.00	84.00	0.00
Payroll Tax - L&I	60.88	197.92	564.00	35.09
Payroll Tax - SUTA	32.08	97.75	800.00	12.22
Simple IRA (Retirement)	528.41	1,763.98	5,440.00	32.43
Printing	0.00	0.00	1,100.00	0.00
Lobbying Services	0.00	0.00	18,000.00	0.00
Consulting Services	3,550.00	12,550.00	19,000.00	66.05
Annual Meeting Expenses	884.15	1,462.54	5,000.00	29.25
Wages - Accrued Vacation	1,167.64	3,778.55	0.00	0.00
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Total Expenses	29,895.02	103,294.43	324,229.00	31.86
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Other Income				
Total Other Income	0.00	0.00	0.00	0.00
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Net Income	\$ (19,739.43)	\$ 88,927.71	\$ 5,846.00	1,521.17
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WA. Assoc. of Conservation Districts
Account Reconciliation
 As of Oct 31, 2020
 1000 - PMC Checking (Banner Bank)
 Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance			64,010.64
Add: Cash Receipts			82,100.79
Less: Cash Disbursements			(55,215.67)
Add (Less) Other			(17,383.52)
Ending GL Balance			<u>73,512.24</u>
Ending Bank Balance			88,119.71
Add back deposits in transit			
	Oct 29, 2020	Christian Fromut	302.77
	Oct 29, 2020	Dan Sorensen	112.85
	Oct 29, 2020	Walter Rung	<u>1,216.00</u>
Total deposits in transit			1,631.62
(Less) outstanding checks			
	Sep 22, 2020	26029	(197.47)
	Oct 15, 2020	26072	(607.64)
	Oct 20, 2020	26085	(339.18)
	Oct 26, 2020	26091	(37.52)
	Oct 30, 2020	26092	(855.92)
	Oct 30, 2020	26093	(855.92)
	Oct 30, 2020	26094	(908.36)
	Oct 30, 2020	26096	(914.84)
	Oct 30, 2020	26097	(924.94)
	Oct 30, 2020	26098	(3,098.38)
	Oct 30, 2020	26099	(1,863.05)
	Oct 30, 2020	26100	(1,777.63)
	Oct 30, 2020	26101	(1,776.05)
	Oct 30, 2020	26102	<u>(1,587.68)</u>
Total outstanding checks			(15,744.58)
Add (Less) Other			
	Oct 7, 2020	3rd Q 2020 Taxe	<u>(494.51)</u>
Total other			(494.51)
Unreconciled difference			<u>0.00</u>
Ending GL Balance			<u><u>73,512.24</u></u>



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 P.O. Box 907
 Walla Walla, WA 99362-0265
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Statement of Account

Statement Date	10/30/20
Page	1 of 3
Account Number	XXXXXXXXXXXX5697

(509) 527-3636 | (800) 272-9933 Toll-Free

Washington Assoc Of Conservation Dist
 16564 Bradley Rd
 Bow WA 98232-9702

**Get paid
 directly
 to your
 account
 with
 Direct
 Deposit.**



SUMMARY OF ACCOUNTS

Complete Business Int Checking	XXXXXXXXXXXX5697	\$88,119.71	Direct Deposit gives you fast access to your cash. Funds are securely deposited in your account electronically. There's no wait for the mail and no need to deposit checks. It's great for paychecks, government payments and more. Just relax and let your money roll in. Ask us how to set it up.
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CHECKING ACCOUNT

XXXXXXXXXXXX5697

Complete Business Int Checking

Account Title: Washington Assoc Of Conservation Dist		Statement Dates		10/01/20 thru 11/01/20
Account Number	XXXXXXXXXXXX5697	Days in the statement period	32	
Previous Balance	80,873.38	Average Ledger	66,609.82	
23 Deposits/Credits	80,580.67	Average Collected	64,495.89	
10 Debits	16,896.79	Interest Earned	5.64	
57 Checks	56,442.98	Annual Percentage Yield Earned	0.10%	
Service Charge	.00	2020 Interest Paid	91.55	
Interest Paid	5.43			
Current Balance	88,119.71			

Deposits and Additions

Date	Description	Amount
10/01	Deposit	1,216.84
10/01	BANKCARD MERCH DEP CCD 948907957098888 1246825337	109.15
10/05	Deposit	1,235.50
10/06	Deposit	11,242.10
10/07	WA ASSOC. OF CON DEPOSIT CCD DP86381875 BIZEDP	388.50



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Statement of Account

Statement Date	10/30/20
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Account Number	XXXXXXXXXXXX5697

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10/07	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		2,202.55
10/08	Deposit					332.07
10/09	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		1,473.00
10/14	Deposit					1,324.00
10/15	Deposit Correction - Credit					2.35
10/15	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		1,162.00
10/16	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		483.25
10/21	Deposit					16,653.65
10/22	Deposit					458.25
10/22	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		85.25
10/23	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		2,920.50
10/26	Deposit					450.01
10/27	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		1,006.00
10/28	Deposit					8,935.50
10/28	BANKCARD	MERCH DEP CCD	948907957098888	1246825337		2,007.68
10/29	Deposit					3,386.75
10/30	Deposit					11,213.00
10/30	WA ASSOC. OF CON	DEPOSIT CCD	DP87802697	BIZEDP		12,292.77
10/31	Interest Deposit					5.43

Withdrawals and Deductions

Date	Description	Amount
10/02	BANKCARD MERCH FEES CCD 948907957098888 1246825337	-238.45
10/02	EDWARD JONES INVESTMENT PPD 4496699001	-883.00
10/02	IRS USATAXPYMT CCD 270067644391840 3387702000	-2,615.69
10/02	IRS USATAXPYMT CCD 270067690546713 3387702000	-2,954.14
10/05	WA DEPT REVENUE TAX PYMT CCD 3929694 9916001118	-40.80
10/14	PAID FAMILY MED PAYMENT CCD A 556620618 1916001099	-367.18
10/16	EDWARD JONES INVESTMENT PPD 4496699001	-853.70
10/16	IRS USATAXPYMT CCD 270069085351480 3387702000	-2,654.93
10/16	IRS USATAXPYMT CCD 270069063080223 3387702000	-2,900.70
10/16	LABOR&INDUSTRIES L&I ELF CCD 84944001-021WPX 9ELFLNIP01	-3,388.20

Checks in Number Order

Date	Check No	Amount	Date	Check No	Amount
10/05	26002	992.20	10/05	26047*	607.64
10/01	26003	200.00	10/02	26048	607.64
10/01	26007*	164.00	10/02	26049	1,606.72
10/14	26021*	360.00	10/13	26050	368.00
10/05	26030*	490.00	10/13	26051	1,050.08
10/06	26033*	295.00	10/13	26052	70.00
10/06	26034	1,078.46	10/13	26053	417.35
10/14	26035	485.00	10/07	26054	86.76
10/05	26036	188.30	10/13	26055	1,819.27
10/05	26037	46.17	10/09	26056	961.41
10/08	26038	205.06	10/09	26057	867.83
10/02	26039	3,098.38	10/13	26058	36.02
10/02	26040	1,863.05	10/14	26059	3,030.00
10/05	26042*	2,073.42	10/20	26060	1,900.00
10/01	26043	1,771.62	10/19	26061	934.00
10/01	26045*	596.74	10/26	26063*	120.00



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Statement of Account

Statement Date	10/30/20
Page	3 of 3
Account Number	XXXXXXXXXXXX5697

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Checks In Number Order (Continued)

Date	Check No	Amount	Date	Check No	Amount
10/20	26064	68.76	10/16	26079	1,773.83
10/20	26065	40.07	10/19	26080	3,103.37
10/26	26066	1,746.00	10/19	26081	1,481.69
10/16	26067	576.87	10/21	26082	3,275.00
10/21	26068	584.13	10/30	26083	10.03
10/16	26069	596.74	10/28	26084	6,469.50
10/20	26070	585.86	10/23	26086*	210.81
10/23	26071	608.48	10/26	26087	46.17
10/19	26073*	41.26	10/29	26088	51.36
10/16	26074	10.84	10/28	26089	145.75
10/21	26075	100.00	10/30	26090	1,921.55
10/19	26077*	1,865.27	10/30	26095*	693.61
10/16	26078	2,045.91			

*Denotes missing check numbers.

Daily Balance Summary

Date	Balance	Date	Balance	Date	Balance
10/01	79,467.01	10/14	67,861.71	10/26	58,564.38
10/02	65,599.94	10/15	69,026.06	10/27	59,570.38
10/05	62,396.91	10/16	54,707.59	10/28	63,898.31
10/06	72,265.55	10/19	47,282.00	10/29	67,233.70
10/07	74,769.84	10/20	44,687.31	10/30	88,114.28
10/08	74,896.85	10/21	57,381.83	10/31	88,119.71
10/09	74,540.61	10/22	57,925.33		
10/13	70,779.89	10/23	60,026.54		

Interest Rate Summary

Date	Rate
9/30	0.100000%

***** END OF STATEMENT *****

WA. Assoc. of Conservation Districts
Account Reconciliation

As of Oct 31, 2020

1082 - WACD Checking (Wells Fargo)

Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance				132,617.22
Add: Cash Receipts				17,932.32
Less: Cash Disbursements				(28,137.35)
Add (Less) Other				<u>(848.08)</u>
Ending GL Balance				<u>121,564.11</u>
Ending Bank Balance				121,706.11
Add back deposits in transit				
Total deposits in transit				
(Less) outstanding checks	Sep 3, 2020	8701		<u>(142.00)</u>
Total outstanding checks				(142.00)
Add (Less) Other				
Total other				
Unreconciled difference				<u>0.00</u>
Ending GL Balance				<u><u>121,564.11</u></u>

Wells Fargo Business Choice Checking

October 31, 2020 ■ Page 1 of 5

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WA ASSOC. OF CONSERVATION DISTRICTS
16564 BRADLEY RD
BOW WA 98232-9719

Questions?

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En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120)
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Account options

A check mark in the box indicates you have these convenient services with your account(s). Go to wellsfargo.com/biz or call the number above if you have questions or if you would like to add new services.

Business Online Banking
Online Statements
Business Bill Pay
Business Spending Report
Overdraft Protection



IMPORTANT ACCOUNT INFORMATION

We're making important changes to the terms and conditions of several of our accounts. If these changes affect you, a detailed message is included below your transaction detail for each impacted account.

Statement period activity summary

Beginning balance on 10/1	\$132,759.22
Deposits/Credits	17,932.32
Withdrawals/Debits	- 28,985.43
Ending balance on 10/31	\$121,706.11
Average ledger balance this period	\$127,567.99

Account number:

WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125006547

For Wire Transfers use

Routing Number (RTN): 121000248



Overdraft Protection

Your account is linked to the following for Overdraft Protection:

- Savings -

Transaction history

Date	Check Number	Description	Deposits/ Credits	Withdrawals/ Debits	Ending daily balance
10/1		WF Direct Pay-Payment- Tran ID Dp88084873		3,950.00	128,809.22
10/2		Edward Jones Investment 100120 18838P883864211 Washington Association		413.04	128,396.18
10/6		WF Direct Pay-Payment- 3rd Q Payroll Tax Reimbursement-Tran ID Dp86370763		388.50	128,007.68
10/8		Direct Pay Individual Pymt Trans		3.00	
10/8		Direct Pay Nonwf Bus Pymt Trans		9.00	
10/8		Direct Pay Monthly Base		10.00	127,985.68
10/14		WF Direct Pay-Payment- Payroll Oct 15, 2020-Tran ID Dp86823961		5,351.57	
10/14	8704	Check		252.00	122,382.11
10/16		Edward Jones Investment 101520 18838P883864211 Washington Association		413.04	121,969.07
10/19	8706	Check		550.00	121,419.07
10/22		Deposit	14,043.43		135,462.50
10/29		Deposit	3,888.89		
10/29		WF Direct Pay-Payment- Payroll Oct. 30, 2020-Tran ID Dp87776255		5,352.51	
10/29		WF Direct Pay-Payment- October Reimbursement and Wage 1st Q-Tran ID Dp87776251		12,292.77	121,706.11
Ending balance on 10/31					121,706.11
Totals			\$17,932.32	\$28,985.43	

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Summary of checks written (checks listed are also displayed in the preceding Transaction history)

Number	Date	Amount	Number	Date	Amount
8704	10/14	252.00	8706 *	10/19	550.00

* Gap in check sequence.

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period	Standard monthly service fee	You paid
10/01/2020 - 10/31/2020	\$14.00	\$0.00
How to avoid the monthly service fee		Minimum required
Have any ONE of the following account requirements		This fee period
- Average ledger balance	\$7,500.00	\$127,568.00 <input checked="" type="checkbox"/>
- A qualifying transaction from a linked Wells Fargo Merchant Services account	1	0 <input type="checkbox"/>
- Total number of posted debit card purchases or posted debit card payments of bills in any combination	10	0 <input type="checkbox"/>
- Enrollment in a linked Direct Pay service through Wells Fargo Business Online	1	1 <input checked="" type="checkbox"/>
- Combined balance in linked accounts, which may include	\$10,000.00	<input checked="" type="checkbox"/>
- Average ledger balance in business checking, savings, and Time Accounts (Cds)		

WA. Assoc. of Conservation Districts
Account Reconciliation
As of Oct 31, 2020
1086 - WACD Savings (Wells Fargo)
Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance		123,364.59
Add: Cash Receipts		
Less: Cash Disbursements		
Add (Less) Other		<u>1.05</u>
Ending GL Balance		<u>123,365.64</u>
Ending Bank Balance		123,365.64
Add back deposits in transit	<u> </u>	
Total deposits in transit		
(Less) outstanding checks	<u> </u>	
Total outstanding checks		
Add (Less) Other	<u> </u>	
Total other		
Unreconciled difference		<u>0.00</u>
Ending GL Balance		<u>123,365.64</u>

Business High Yield Savings

October 31, 2020 ■ Page 1 of 4

WELLS
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WA ASSOC. OF CONSERVATION DISTRICTS
16564 BRADLEY RD
BOW WA 98232-9719

Questions?

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IMPORTANT ACCOUNT INFORMATION

We're making important changes to the terms and conditions of several of our accounts. If these changes affect you, a detailed message is included below your transaction detail for each impacted account.

Statement period activity summary

Beginning balance on 10/1	\$123,364.59
Deposits/Credits	1.05
Withdrawals/Debits	- 0.00
Ending balance on 10/31	\$123,365.64
Average ledger balance this period	\$123,364.59

Account number

WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125008547

For Wire Transfers use

Routing Number (RTN): 121000248

Interest summary

Interest paid this statement	\$1.05
Average collected balance	\$123,364.59
Annual percentage yield earned	0.01%
Interest earned this statement period	\$1.05
Interest paid this year	\$31.86

Transaction history

Date	Description	Deposits/ Credits	Withdrawals/ Debits	Ending daily balance
10/30	Interest Payment	1.05		123,365.64
Ending balance on 10/31				123,365.64
Totals		\$1.05	\$0.00	

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period 10/01/2020 - 10/31/2020	Standard monthly service fee \$10.00	You paid \$0.00
How to avoid the monthly service fee	Minimum required	This fee period
Have any ONE of the following account requirements		
- Minimum daily balance	\$8,000.00	\$123,364.59 <input checked="" type="checkbox"/>

The Monthly service fee summary fee period ending date shown above includes a Saturday, Sunday, or holiday which are non-business days. Transactions occurring after the last business day of the month will be included in your next fee period.

Account transaction fees summary

Service charge description	Units used	Units included	Excess units	Service charge per excess units (\$)	Total service charge (\$)
Deposited Items	0	20	0	0.50	0.00
Cash Deposited (\$)	0	5,000	0	0.0030	0.00
Total service charges					\$0.00

**IMPORTANT ACCOUNT INFORMATION****IMPORTANT ACCOUNT INFORMATION****Regulation D and Wells Fargo withdrawal and transfer restrictions on all savings accounts have been discontinued.**

The Federal Reserve Board recently removed Regulation D's six transaction limit on certain withdrawals and transfers from savings accounts, and allowed banks to suspend enforcement of that limit at each bank's discretion. Your Deposit Account Agreement states that both Regulation D and Wells Fargo limit certain types of withdrawals and transfers from a savings account to a combined total of six per monthly fee period. This message is to advise you that these limits were removed in May 2020. We have also discontinued charging the related excess activity fees, and have ceased account conversions and account closures related to the six withdrawal or transfer limit.

While it will take a period of time to update our disclosures and other materials, the changes described above apply to your account immediately and allow you to make withdrawals and transfers, including online and mobile, from your savings account without regard



WASHINGTON ASSOCIATION OF
CONSERVATION DISTRICTS
16564 BRADLEY ROAD
BOW WA 98232-9719

Portfolio Summary

Total Portfolio Value

\$1,466,084.59

1 Month Ago	\$1,445,715.94
1 Year Ago	\$1,399,908.90
3 Years Ago	\$1,053,062.74
5 Years Ago	\$751,448.26

Giving Thanks

As Thanksgiving approaches, we pause to reflect on all for which we are grateful. We want you to know how much we appreciate the confidence you have placed in Edward Jones. We are grateful for your business, and we value the relationship we've built together.

Thank You, Veterans

This Veterans Day, we honor all those who have served our country. We join the rest of the nation in expressing our gratitude for the sacrifices of America's veterans.

Overview of Accounts

Accounts	Account Holder	Account Number	Value 1 Year Ago	Current Value
Corporate Account Select	Washington Association of		\$204,867.21	\$206,021.16
Corporate Account Advisory Solutions Fund Model	Washington Association of		\$1,162,564.02	\$1,206,771.80
Corporate Account Select	Washington Association of		\$32,477.67	\$53,291.63
Total Accounts			\$1,399,908.90	\$1,466,084.59

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Important disclosures, such as Statement of Financial Condition, Conditions that Govern Your Account, Account Safety, Errors, Complaints, Withholding, Free Credit Balance, Fair Market Value or Terminology, relating to your account(s) are available on the last page of this package or at www.edwardjones.com/statementdisclosures.

WA. Assoc. of Conservation Districts
Account Reconciliation
As of Oct 31, 2020
1022 - Long Term Invt (Edward Jones)
Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	1,206,962.01
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>(190.21)</u>
Ending GL Balance	<u>1,206,771.80</u>
Ending Bank Balance	1,206,771.80
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u> 0.00</u>
Ending GL Balance	<u><u>1,206,771.80</u></u>



Washington Association of
Conservation Districts

Searching for Stock Ideas?

If you're looking for the potential for long-term growth, the Edward Jones Stock Focus List is a great place to start. The list includes stocks of quality companies across a variety of industries that our research analysts believe can provide solid return potential over a number of years. Together, you and your financial advisor can determine which stocks are most appropriate for your long-term goals and risk tolerance.

Corporate - Advisory Solutions Fund Model

Portfolio Objective - Account: Balanced Growth and Income

For more information about the Advisory Solutions program go to www.edwardjones.com/advisorybrochures.

Account Value	
\$1,206,771.80	
1 Month Ago	\$1,206,962.01
1 Year Ago	\$1,162,564.02
3 Years Ago	\$1,024,704.30
5 Years Ago	\$728,224.94

Value Summary		
	This Period	This Year
Beginning value	\$1,206,962.01	\$1,200,748.67
Assets added to account	0.00	0.00
Assets withdrawn from account	0.00	0.00
Fees and charges	-1,314.64	-12,872.09
Change in value	1,124.43	18,895.22
Ending Value	\$1,206,771.80	

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Asset Details (as of Oct 30, 2020)

additional details at www.edwardjones.com/access

Assets Held At Edward Jones

	Current Yield/Rate	Beginning Balance	Deposits	Withdrawals	Ending Balance
Money Market	0.01%*	\$24.78	\$6.02	—	\$30.80

* The average yield on the money market fund for the past seven days.

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Br Equity Dividend K	17.41	1,339.574	27,320.42	-3,998.44	23,321.98
Blackrock High Yield Bond K	7.44	8,299.969	60,937.98	813.79	61,751.77
Bridge Builder Core Bond	10.89	21,328.904	217,909.17	14,362.59	232,271.76
Bridge Builder Core Plus Bond	10.61	25,426.543	259,598.29	10,177.33	269,775.62
Bridge Builder INTL Equity	11.37	7,236.757	77,524.90	4,757.03	82,281.93

WA. Assoc. of Conservation Districts
Account Reconciliation
As of Oct 31, 2020
1010.30 - PMC Savings (Edward Jones)
Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	206,019.26
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>1.90</u>
Ending GL Balance	<u>206,021.16</u>
Ending Bank Balance	206,021.16
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u>206,021.16</u>



Washington Association of
Conservation Districts

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Corporate - Select
Portfolio Objective - Account: Preservation of Principal

Account Value	
\$206,021.16	
1 Month Ago	\$206,019.26
1 Year Ago	\$204,867.21
3 Years Ago	\$28,358.44
5 Years Ago	\$23,223.32

Value Summary		
	This Period	This Year
Beginning value	\$206,019.26	\$205,288.43
Assets added to account	0.00	0.00
Assets withdrawn from account	-0.60	-231.38
Fees and charges	0.00	0.00
Change in value	2.50	964.11
Ending Value	\$206,021.16	

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Asset Details (as of Oct 30, 2020) additional details at www.edwardjones.com/access

Assets Held At Edward Jones

Asset	Balance
Cash	\$42.57

WA, Assoc. of Conservation Districts

Account Reconciliation

As of Oct 31, 2020

1010.10 - IRS Deposit (Edward Jones)

Bank Statement Date: October 31, 2020

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	32,734.67
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>20,556.96</u>
Ending GL Balance	<u>53,291.63</u>
Ending Bank Balance	53,291.63
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u> 0.00</u>
Ending GL Balance	<u><u>53,291.63</u></u>



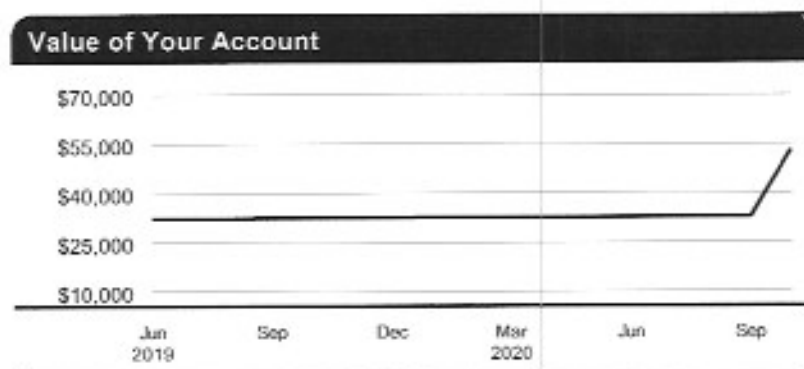
Washington Association of
Conservation Districts

Rules of the Road: Invest for the Long Term

One of the biggest mistakes investors make is trying to time the markets, moving in and out based on short-term declines or the latest prediction. Getting in and out of the market at the wrong time can result in lower performance over time. While buy and hold doesn't mean buy and forget, it's important to make changes for the right reasons. Work with your financial advisor to review the role those investments play in your overall strategy. See all 10 rules at edwardjones.com/investingrules.

Corporate - Select Portfolio Objective - Account: Preservation of Principal

Account Value	
\$53,291.63	
1 Month Ago	\$32,734.67
1 Year Ago	\$32,477.67
3 Years Ago	\$0.00
5 Years Ago	\$0.00



Value Summary			
	This Period	This Year	
Beginning Value	\$32,734.67	\$32,569.88	
Assets Added to Account	20,556.53	20,556.53	
Assets Withdrawn from Account	0.00	0.00	
Fees and Charges	0.00	0.00	
Change in Value	0.43	165.22	
Ending Value	\$53,291.63		

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Rate of Return					
Your Personal Rate of Return for Assets Held at Edward Jones	This Quarter	Year to Date	Last 12 Months	3 Years Annualized	5 Years Annualized
	0.00%	0.49%	0.77%	—	—

WA. Assoc. of Conservation Districts

Aged Payables

As of Oct 31, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Vendor ID	Vendor	Invoice/C	Date Due	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
EK100	Ekrem Hardware Do-It Center	B66181	11/25/20	22.78				22.78
EK100	Ekrem Hardware Do-It Center			22.78				22.78
JO100	Jonny Native Seed	1555	11/27/20	577.00				577.00
JO100	Jonny Native Seed			577.00				577.00
NA100	Native Seed Foundation	239	11/29/20	987.07				987.07
NA100	Native Seed Foundation			987.07				987.07
SE125	Sedro Woolley Auto Parts, Inc.	IC-32272 4967-337	6/14/20 11/12/20	17.13			-38.28	-38.28 17.13
SE125	Sedro Woolley Auto Parts, Inc.			17.13			-38.28	-21.15
SK150	Skagit Farmers Supply	Fuel Octo 241341 241392	10/31/20 10/31/20 10/31/20	127.18 58.96 9.99				127.18 58.96 9.99
SK150	Skagit Farmers Supply			196.13				196.13
Report Total				1,800.11			-38.28	1,761.83

WA. Assoc. of Conservation Districts
Aged Receivables
 As of Oct 30, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
Adams Conservation District Cara Hulce 509-659-1553	Dues #1				3,888.89	3,888.89
Adams Conservation District					3,888.89	3,888.89
San Juan Islands Conservation Distri Mike Ramsey 360-378-6621	Dues #32				3,888.89	3,888.89
San Juan Islands Conservation Distri					3,888.89	3,888.89
					7,777.78	7,777.78

WA. Assoc. of Conservation Districts

Aged Receivables

As of Oct 30, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
BL0020	Blue Heron Farm Carlos Oliveira 541-754-4224	21-224-Deposit	1,050.50				1,050.50
BL0020	Blue Heron Farm		1,050.50				1,050.50
CA0145	Cascadia CD (Ken Muir) 509-436-1601	21-187-Final	392.86				392.86
CA0145	Cascadia CD (Ken Muir)		392.86				392.86
CA0150	Cascadia Ecological Services Jim Barnes 360-601-8631	21-203-Deposit 21-2020-Final	164.55 643.92				164.55 643.92
CA0150	Cascadia Ecological Services		808.47				808.47
CA0180	Cascadia Farm and Forestry Services Ian Smith 360-319-8917	21-104-Deposit 21-200-Deposit	4,037.00		6,296.00		6,296.00 4,037.00
CA0180	Cascadia Farm and Forestry Services		4,037.00		6,296.00		10,333.00
CR0040	Crown Landscape, Inc (Joyce Parker) Joyce Parker 503-678-7900	21-216-Deposit	1,464.00				1,464.00
CR0040	Crown Landscape, Inc (Joyce Parker)		1,464.00				1,464.00
ES0001	Estuary Partnership Samantha Dumont 503-226-1565 ext 245	21-214-Deposit 21-215-Deposit	236.50 527.50				236.50 527.50
ES0001	Estuary Partnership		764.00				764.00
FO0010	Forest Management Solutions LLC Ben Carlsen	21-006-Deposit		3,600.00			3,600.00
FO0010	Forest Management Solutions LLC			3,600.00			3,600.00
HO0025	Hood Canal Salmon Enhancement Gr Alex Papiez 360-275-3575 ext. 12	21-169-Deposit		2,589.00			2,589.00
HO0025	Hood Canal Salmon Enhancement Gr			2,589.00			2,589.00

WA. Assoc. of Conservation Districts

Aged Receivables

As of Oct 30, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
JM0001	JM Tree Trimming Joe Mendoza 360-300-7481	20-485-Final FCJuly2020 21-020-Deposit August FC 2020 Sept FC 2020 Oct FC 2020	0.50 1.35	0.50	586.00	29.99 1.61	29.99 1.61 586.00 0.50 0.50 1.35
JM0001	JM Tree Trimming		1.85	0.50	586.00	31.60	619.95
NA0045	Native Plant Salvage Foundation Erica Guttman 360-402-8879	21-235-Deposit	272.80				272.80
NA0045	Native Plant Salvage Foundation		272.80				272.80
NO0055	Nordvind Company Rick Hewson 206-963-0949	21-183-Final		520.80			520.80
NO0055	Nordvind Company			520.80			520.80
OX0001	Oxbow Farm and Conservation Cent Matthew Distler 206-743-6005	21-181-Final	3,922.60				3,922.60
OX0001	Oxbow Farm and Conservation Cent		3,922.60				3,922.60
QU0000	Quileute Tribe Sarah Riutzel 360-374-2688	21-225 Deposit	256.50				256.50
QU0000	Quileute Tribe		256.50				256.50
SK0130	Skagit River System Coop. (Brenda) Brenda Clifton 360-770-5375	21-160-Final	74.00				74.00
SK0130	Skagit River System Coop. (Brenda)		74.00				74.00
SN0020	Snohomish CD (Elyssa Kerr) Elyssa Kerr 425-377-7009	21-227-Final	420.00				420.00
SN0020	Snohomish CD (Elyssa Kerr)		420.00				420.00
SN0050	Snohomish County Surface Water M Scott Moore	21-194-Final	1,184.82				1,184.82

WA. Assoc. of Conservation Districts

Aged Receivables

As of Oct 30, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
	425-388-6462						
SN0050	Snohomish County Surface Water M		1,184.82				1,184.82
SQ0001	Squalicum Mountain Enterprises, Inc Brad Newell 360-961-2512	21-220-Final	364.00				364.00
SQ0001	Squalicum Mountain Enterprises, Inc		364.00				364.00
TH0160	Thurston CD (Mara Healy) Mara Healy 360-754-3588	21-213 Deposit	571.00				571.00
TH0160	Thurston CD (Mara Healy)		571.00				571.00
TR0010	TransAlta Centralia Mining Tammy Stout 360-330-8140	21-170-Deposit		31,183.00			31,183.00
TR0010	TransAlta Centralia Mining			31,183.00			31,183.00
TR0020	Tree Best Reforesters, Inc. Tim O'Neill 503-623-2028	20-039-Final FCMay2020 FCJune2020 FCJuly2020 FCSept2020 October 2020 FC				257.53 4.40 1.78 3.94	257.53 4.40 1.78 3.94
TR0020	Tree Best Reforesters, Inc.		7.62	4.95			7.62
TU0040	Tulalip Tribes (Ross Fenton) Ross Fenton 425-754-5881	21-233-Deposit	858.25				858.25
TU0040	Tulalip Tribes (Ross Fenton)		858.25				858.25
TU0050	Turnbull National Wildlife Refuge Brian Walker 509-235-4723	Spokane Watershed		1,910.00			1,910.00
TU0050	Turnbull National Wildlife Refuge			1,910.00			1,910.00
WE0120	Wetlands Creation, Inc. (Tim Laulain Tim Laulainen 425-248-5567	21-129-Deposit		185.00			185.00
WE0120	Wetlands Creation, Inc. (Tim Laulain			185.00			185.00

WA. Assoc. of Conservation Districts
Aged Receivables
 As of Oct 30, 2020

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
WI0005	Widener & Associates Christina Neff 425-332-3961	21-229-Deposit	183.25				183.25
WI0005	Widener & Associates		183.25				183.25
WI0030	Wild Fish Conservancy (MaryLou W MaryLou White 425-788-1167	21-221-Final	296.21				296.21
WI0030	Wild Fish Conservancy (MaryLou W		296.21				296.21
ZFR020	Scott Freeman 360-316-6641	21-218-Deposit	141.30				141.30
ZFR020	Scott Freeman		141.30				141.30
Report Tota			17,071.03	39,993.25	6,882.00	299.25	64,245.53

SICK AND ANNUAL LEAVE - October 2020

SICK LEAVE

Name	Ending Balance 9/30/20	Accrued Oct.	YTD Accrued	Taken Oct.	YTD Taken	Sick Remaining
Ryan Baye	128	8	80	12	68	124
Jim Brown	955	8	80	10	19	953
John Knox	166	8	80	8	29	166
Lori McLaughlin	167	8	80	18	79	157
Bill Mulder	394.5	8	80	40	85.5	362.5
Jessica Oman	12	8	80	10	82	10
Tom Salzer	42	8	80	0	30	50

ANNUAL LEAVE

Name	Ending Balance 9/30/20	Personnal Holiday	Accrued Oct.	YTD Accrued	Taken Oct.	YTD Taken	Vacation Remaining	Liability
Ryan Baye	176	8	12	120	0	64	188	\$ 5,050.92
Jim Brown	228	0	12	120	8	128	232	\$ 10,354.16
John Knox	36	8	8	80	0	92	44	\$ 1,191.08
Lori McLaughlin	252	8	12	120	18	111	246	\$ 8,879.84
Bill Mulder	216	8	12	120	0	125	228	\$ 5,975.52
Jessica Oman	8	8	8	80	6	74	10	\$ 229.80
Tom Salzer	124	8	16	160	0	20	140	\$ 7,511.00

\$ 31,681.32

This is the amount that on the Statement of Financial Position (Oct.)

WACD	\$ 12,561.92
PMC	\$ 19,119.40
	\$ 31,681.32