# WACD Financial Report Comments December 2020

### **Statement of Financial Position - ASSETS**

• Net Assets: Net Income for November was -\$32,348.61.

Executive Net Income (as of 12/31/20) \$ 88,289.47
 Unrealized Gains (Edward Jones as of 12/31/20) \$191,108.70
 Funded from Reserve Accounts (12/31/20) -\$ 8,708.00
 PMC Net Income (as of 12/31/20) -\$303,038.78\*
 -\$32,348.61

- <u>Current Assets PMC</u>: PMC assets (checking and savings) at Banner Bank are \$156,237.10 and PMC Savings at Edward Jones is \$206,021.16.
- <u>Current Assets Executive</u>: Executive assets (checking and savings) at Wells Fargo are \$250,386.56.
- Aged Receivables for PMC: \$21,215,82

0 - 30 Days	\$ 11,046.67
31 - 60 Days	\$ 3,839.20
61 - 90 Days:	\$ 1.35
Over 90 Days	\$ 6,328.60

2021 Deposits	\$18	3,698.40
2021 Sales Orders Shipped	\$ 2	,481.38
Order from 2020	\$	29.99
Finance Charges	\$	6.05
	\$21	,215.82

• Aged Receivables for Executive: \$2,188.89.

0 - 30 Days	
31 - 60 Days	\$ 1,300.00
61 - 90 Days:	
Over 90 Days	\$ 888.89

WACD Dues \$ 888.89
WACD Annual Meeting \$ 1,300.00
\$ 2,188.89

<sup>\*</sup> The Plant Materials Center will not post a positive cash flow until February or March 2021.

The following Districts have <u>not paid their dues</u>: San Juan Island has paid \$3,000 and still owe \$888.89. Received noticed from Adams CD that they did not pay their dues. This will be reflected on the Executive Operations Profit and Loss under Bad Debt Expense.

- <u>Prepaid Expenses PMC:</u> Per the recommendation from our accountant, we created a new Prepaid Expenses – this is for prepayment of our 2019 payment to the IRS. Larson Gross estimated what our 2019 income tax liability would be and recommended that it be paid quarterly to avoid penalties next year when we submit our 990T form.
- <u>Long Term Investments</u>: As of December 30th, the value of the Long-Term Investments was \$1,336,954.01 (up from \$1,300,205.97 in November).

### <u>Statement of Financial Position – LIABILITIES AND ASSETS</u>

- Prepaid Expenses Executive: This is for a deposit for the 2021 annual meeting.
- <u>Current Liabilities PMC:</u>
  - Unrecognized Tax Benefit Liability Our previous accountant did not file the 990-T.
     Given that the statute of limitations does not begin until a 990-T is filed, then this liability will likely stay on the books in case the IRS decides to go back and audit us.

### **Executive Operations Profit and Loss:**

- Revenue is at 73.12% and expenses are at 47.20% of the Fiscal Year 2020-21 budget. The Executive Operations has a Fiscal Year net income of \$88,289.47.
- Bad Debt Expense This was a recommendation from our accountant to record bad debt from customers/districts who do not pay their bills. This year, Adams Conservation District was the only district that did not pay their dues.
- Employee Medical Benefits for the month of December was lower due to a delay in our health care provider releasing January's billing.
- Annual Meeting Net income for the annual meeting fell short by \$1,321.70.

	Budgeted	Actual
Revenue	\$15,000.00	\$11,050.00
Expenses	\$ 5,000.00	\$ 2,371.50
Net Income	\$10,000.00	\$ 8,678.30

• Fiscal Year-to-Date Breakdown of Consulting Services:

Martin Flynn Public Affairs		\$ 18,000.00
Larson Gross		\$ 475.00
James L. Huckabay and Associates		\$ 550.00
	TOTAL	\$ 19,025.00

### **Plant Materials Center Profit and Loss**

- Revenue is at 12.76% and expenses are at 39.18% of the Fiscal Year 2020-21 budget. The Plant Materials Center had a Fiscal Year loss of \$303,038.78 (this number does not include the unrealized gain from Edward Jones).
- Accounting Expenses We have been working with our accountant to determine our correct filing with the IRS. It is realistic that additional costs will be incurred.
- Packaging Supplies We should not need to purchase additional supplies this year.
- Seasonal Labor is up from last year due to the 2020 increase in minimum wage.
- All of the other expenses are in line with where they need to be.
- Plant Sales: Budget Goal \$1,100,900.00

	Total	% of Budget	# of Orders
December 2020	\$ 974,136.82	88%	309
December 2019	\$ 941,389.62	86%	280

December 2020	Total	# of Orders
District	\$ 243,950.12	40
Non-District Sales	\$ 730,186.70	269

# Washington Association of Conservation Districts Statement of Financial Position January 31, 2021

AS	SE	TS

	ASSE	TS	
Current Assets - PMC PMC Checking (Banner Bank) PMC Savings (Banner Bank) IRS Deposits (Edward Jones)	\$	32,364.40 49,807.16 53,292.81	
PMC Savings (Edward Jones)  Total PMC Current Assets		206,021.30	341,485.67
Current Assets - EXEC WACD Checking (Wells Fargo) WACD Savings (Wells Fargo)		100,273.42 123,368.75	
Total EXEC Current Assets			223,642.17
Other Current Assets - PMC Inventory Value (June 30 2020)		140,056.74	
Total Other Current Assets			140,056.74
Aged Receivables - PMC PMC Accounts Receivable		90,000.78	
Total PMC Aged Receivable			90,000.78
Prepaid Expenses - PMC Prepaid Expenses (PMC) - 990T		7,769.00	
Total PMC Prepaid Expense			7,769.00
Accounts Receivables - EXEC WACD Accounts Receivable		812.50	
Total WACD Accounts Receivable			812.50
Prepaid Expenses - EXEC Prepaid Expenses (Exec)		1,500.00	
Total EXEC Prepaid Expense			1,500.00
Total Current Assets			805,266.86
Machinery (PMC) Automobiles (PMC) Computer Equipment (PMC) Pole Building (PMC) Lease Improvements (PMC) Accum. Depreciation Machinery Accum. Depreciation Auto Accum. Depreciation Computers Accum. Depreciation Buildings Accum. Depreciation Lease Impr  Total Property and Equipment - PMC  Property and Equipment - EXEC Automobiles (EXEC)		402,278.52 7,200.00 4,438.95 14,794.65 40,100.12 (301,909.09) (7,200.00) (2,930.15) (3,318.87) (4,316.02)	149,138.11
Accum. Depreciation - Auto		(22,457.30)	
Total Property and Equipment - EXEC			9.00

## Washington Association of Conservation Districts Statement of Financial Position January 31, 2021

January 5.	1, 2021	
Total Property and Equipment		149,147.11
<u>Long Term Investments - PMC</u> Long Term Invt (Edward Jones)	1,326,844.92	
Total Long Term Investments		1,326,844.92
Total Assets		\$ 2,281,258.89
LIABILITIES ANI	O NET ASSETS	
<u>Current Liabilities - PMC</u>		
Accrued Vacation (PMC) \$	20,497.68	
Customer Deposit (Plants) 2021	220,029.63	
Due to IRS	46,385.00	
Federal Taxes (941 - Office)	2,825.39	
Federal Taxes (943 - Nursery)	6,337.81	
FUTA Taxes (Federal)	439.39	
SUTA Taxes (State)	362.49	
L&I Taxes	4,586.68	
WA Paid Family Leave	187.46	
Simple IRA	436.89	
Unrecognized Tax Benefit Liabi	73,000.00	
Washington Sales Tax	5,917.19	
Total PMC Current Liabilities		381,005.61
Total Tivic Current Elabilities		381,003.01
Current Liabilities - EXEC		
FUTA Taxes (Federal)	68.80	
SUTA Taxes (State)	67.46	
L&I Taxes	79.31	
Simple IRA	206.52	
WA Paid Family Leave	34.88	
Accrued Vacation (EXEC)	14,381.80	
		14.020.55
Total WACD Current Liabilities		14,838.77
Total Current Liabilities		395,844.38
Net Assets		
Unrestricted Net Assets		
Unrestricted Net Assets	698,289.22	
Net Income*	(60,361.16)	
Total Unrestricted Net Assets		637,928.06
Restricted Net Assets - EXEC		
Leadership Development Funds	12,019.10	
Total WACD Restricted Net Assets		12,019.10
Restricted Net Assets - PMC		
Operations Reserve Account	471,700.00	
Executive Reserve Account	100,000.00	
Capital Reserve Account	455,974.85	
Delay Wass Issued A.P. ( DAG		
Prior Year Inventory Adjustment - PMC	207 702 70	
Prior Year Inventory	207,792.50	
Total PMC Restricted Net Assets		1,235,467.35

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### Washington Association of Conservation Districts Statement of Financial Position January 31, 2021

Total Liabilities & Net Assets	\$ 2,281,258.89

\*Net Income is the difference between the revenue and expenses (YEAR TO DATE ACTUALS) as shown on the Income Statement compared with Budget for Executive Operations and the Plant Materials Center

## Plant Material Center Profit and Loss January 31, 2021

	Actuals for Jan. 31, 2021		Year to Date Actual		Fiscal Year Budget	% of Budget
Operating Revenues	Jun. 51, 2021		Tiotaar		Buager	Buager
Brokered Plants	\$ 3,258.85	5 \$	3,424.35	\$	60,000.00	5.71
Contract Growing	0.00		0.00	-	9,200.00	0.00
Plant Sales	120,570.93		263,767.17		1,025,000.00	25.73
Plug Sales	0.00		0.00		4,500.00	0.00
Interest Income	5.72		349.93		2,500.00	14.00
Restocking Fee	0.00		0.00		1,500.00	0.00
Other Income	0.00		382.34		750.00	50.98
Packaging/Storage Fee	255.00		255.00		700.00	36.43
Shipping Charges Reimbursed	8,170.43		10,660.80		45,000.00	23.69
Finance Income	0.00		34.56		0.00	0.00
		-				
Total Operating Revenues	132,260.93	<u>.                                    </u>	278,874.15		1,149,150.00	24.27
Edward Jones Investment Account						
Unrealized Gain/Loss	(8,661.14	<b>!</b> )	182,447.56		0.00	0.00
Total Revenues	123,599.79	_ ·	461,321.71		1,149,150.00	40.14
Total Revenues	123,333.73		101,321.71			10.11
Expenses _						
Accounting Expenses	1,100.00	)	3,675.00		2,100.00	175.00
Advertising	120.00	)	604.00		2,500.00	24.16
Bank / Credit Card Charges	1,016.91		2,785.31		6,000.00	46.42
Brokered Stock	3,360.00	)	6,516.00		45,000.00	14.48
Cleaning Supplies	65.27	'	463.36		1,500.00	30.89
Communications	118.85	;	816.49		1,300.00	62.81
Education & Registrations	0.00	)	55.00		1,500.00	3.67
Executive Operations	0.00		0.00		75,000.00	0.00
Farm and Nursery Supplies	601.78		3,192.74		9,500.00	33.61
Fuel	0.00		2,008.70		4,500.00	44.64
Insurance Expense	427.92		3,330.20		6,300.00	52.86
IT Support & Technology	70.00		892.23		3,000.00	29.74
Lease Payment	0.00		0.00		1.00	0.00
Licenses & Memberships	205.06		1,775.95		1,600.00	111.00
Office Supplies	244.04		1,338.65		2,000.00	66.93
Packaging Supplies	79.70		20,115.85		20,000.00	100.58
Postage	56.80		283.80		500.00	56.76
Property Tax	0.00		1,819.27		3,000.00	60.64
Repair & Maintenance - Bldg	0.00 0.00		340.14 2,683.24		2,000.00	17.01 67.08
Repair & Maintenance - Equip. Taxes - B&O Tax	340.32		678.85		4,000.00 8,000.00	8.49
	0.00		0.00		2,000.00	0.00
Travel. Meals and Meetings Utilities	1,179.97		4,468.42		9,800.00	45.60
Management Fee (State of WA)	0.00		0.00		125.00	0.00
Cold Storage	0.00		60.00		3,500.00	1.71
Shipping - Inbound	0.00		0.00		2,500.00	0.00
Shipping - Outbound	6,905.11		9,203.01		37,000.00	24.87
Chemicals	0.00		42,020.58		45,000.00	93.38
Fertilizer	0.00		1,400.00		10,000.00	14.00
Seeds	206.40		33,029.45		53,000.00	62.32
Transplants	0.00		0.00		33,500.00	0.00
Employee Medical Benefits	14,454.21		42,336.26		81,300.00	52.07
Wages - Staff	22,089.78		179,888.60		331,266.64	54.30
Wages - Staff Overtime	0.00		0.00		500.00	0.00
Wages - Seasonal Labor	48,776.72		134,919.18		230,000.00	58.66
Wages - Labor Contractor	0.00		0.00		10,000.00	0.00

For Management Purposes Only

## Plant Material Center Profit and Loss January 31, 2021

	Actuals for		Year to Date Actual	Fiscal Year	% of
Cimple ID A (Detirement)	Jan. 31, 2021 362.26		6,107.28	Budget 11,000.00	Budget 55.52
Simple IRA (Retirement)			· /	,	
Payroll Tax - FICA/Medicare	5,421.24		24,082.78	46,000.00	52.35
Payroll Tax - FUTA	439.39		608.73	1,500.00	40.58
Payroll Tax - L&I	3,410.90		10,032.66	23,000.00	43.62
Payroll Tax - SUTA	354.10		1,330.16	2,500.00	53.21
Investment Management Fees	1,447.95		9,458.67	15,000.00	63.06
Wages - Accrued Vacation	(6,600.80)		(5,944.02)	0.00	0.00
Depreciation Expense	3,091.70		21,716.06	0.00	0.00
IRS Penalty	1,565.80		1,565.80	0.00	0.00
Total Expenses	110,911.38	,	569,658.40	1,147,792.64	49.63
Net Income	\$ 12,688.41	\$	(108,336.69)	\$ 1,357.36	(7,981.43)
Funded from Reserve Accounts					
Operations (Larson Gross)	\$ 1,850.00	\$	9,000.00	\$ 0.00	0.00
Operations (Pagefreezer)	0.00		779.00	0.00	0.00
Executive (Pagefreezer)	0.00		779.00	0.00	0.00
Total Funding of Reserve Account	(1,850.00)		(10,558.00)	0.00	0.00

### Plant Materials Center Income Statement For the Seven Months Ending January 31, 2021

	Monthly Total Jan. 2021		Monthly Total Jan. 2020	Current FY 7/1/20 - 01/31/21	Previous FY 7/1/19 - 01/31/21
Revenues	A 2250.05	ф	7 502 00	Φ 2.424.25	¢ 0.220.70
Brokered Plants	\$ 3,258.85	\$	7,502.00	\$ 3,424.35	\$ 8,228.70
Plant Sales	120,570.93		191,786.72	263,767.17	336,499.16
Interest Income	5.72		239.17	349.93	2,161.35
Other Income	0.00		100.00	382.34	1,600.00
Packaging/Storage Fee	255.00		255.00	255.00	285.00
Shipping Charges Reimbursed	8,170.43		8,560.03	10,660.80	11,306.24
Finance Income	0.00		95.44	34.56	468.62
Total Operating Revenues	132,260.93		208,538.36	278,874.15	360,549.07
Edward Jones Investment Account	(0.554.4.1)		(2.1.7- 11)	100 (17.70	<b>20.101.77</b>
Unrealized Gain/Loss	(8,661.14)		(2,167.61)	182,447.56	62,424.77
Total Revenues	123,599.79		206,370.75	461,321.71	422,973.84
Expenses					
Accounting Expenses	1,100.00		300.00	3,675.00	900.00
Advertising Expenses	1,100.00		164.00	604.00	1,260.00
Bank / Credit Card Charges	1,016.91		1,102.84	2,785.31	4,039.18
Brokered Stock	3,360.00		11,145.00	6,516.00	13,160.00
Cleaning Supplies	65.27		332.82	463.36	793.34
Communications	118.85		112.05	816.49	748.15
Education & Registrations	0.00		0.00	55.00	345.00
Farm and Nursery Supplies	601.78		462.54	3,192.74	5,548.88
Fuel	0.00		0.00	2,008.70	2,162.85
Insurance Expense	427.92		407.69	3,330.20	3,081.96
IT Support & Technology	70.00		0.00	892.23	94.00
Licenses & Memberships	205.06		284.60	1,775.95	1,154.74
Office Supplies	244.04		530.49	1,338.65	1,203.26
Packaging Supplies	79.70		1,214.36	20,115.85	22,712.09
Postage	56.80		54.75	283.80	300.42
Property Tax	0.00		0.00	1,819.27	1,476.75
Repair & Maintenance - Bldg	0.00		0.00	340.14	1,721.34
Repair & Maintenance - Equip.	0.00		44.07	2,683.24	2,328.34
Taxes - B&O Tax	340.32		334.10	678.85	690.30
Travel. Meals and Meetings	0.00		440.61	0.00	2,189.85
Utilities	1,179.97		1,079.23	4,468.42	4,766.25
Management Fee (State of WA)	0.00		1.56	0.00	24.03
Cold Storage	0.00		0.00	60.00	0.00
Shipping - Inbound	0.00		0.00	0.00	890.25
Shipping - Outbound	6,905.11		7,368.26	9,203.01	10,187.91
Chemicals	0.00		0.00	42,020.58	43,161.45
Fertilizer	0.00		0.00	1,400.00	0.00
Seeds	206.40		14,564.70	33,029.45	42,134.93
Transplants	0.00		0.00	0.00	7,075.00
Employee Medical Benefits	14,454.21		6,599.67	42,336.26	39,377.85
Wages - Staff Overtime	22,089.78		24,798.94	179,888.60	175,716.57
Wages - Staff Overtime	0.00		55.22	0.00	55.22
Wages - Seasonal Labor Simple IRA (Retirement)	48,776.72 362.26		42,015.50 675.63	134,919.18 6,107.28	117,015.11 4,856.47
	5,421.24		4,850.69		
Payroll Tax - FICA/Medicare Payroll Tax - FUTA	439.39		4,830.69	24,082.78 608.73	22,129.64 640.35
Payroll Tax - FUTA Payroll Tax - L&I	3,410.90		2,940.62	10,032.66	8,806.22
Payroll Tax - SUTA	354.10		312.82	1,330.16	750.31
Investment Management Fees	1,447.95		1,333.58	9,458.67	8,986.30
Wages - Accrued Vacation	(6,600.80)		1,316.86	(5,944.02)	(6,029.53)
Depreciation Expense	3,091.70		3,854.57	21,716.06	18,413.36

For Management Purposes Only

### Plant Materials Center Income Statement For the Seven Months Ending January 31, 2021

IRS Penalty	Monthly Total Jan. 2021 1,565.80	Monthly Total Jan. 2020 0.00	Current FY 7/1/20 - 01/31/21 1,565.80	,	Previous FY 7/1/19 - 01/31/21 0.00
Total Expenses	110,911.38	129,117.29	569,658.40		564,868.14
Net Income	\$ 12,688.41	\$ 77,253.46	\$ (108,336.69)	\$	(141,894.30)

## Exeuctive Operations Profit and Loss January 31, 2021

	Actuals for Jan. 31, 2021		Year to Date Actual		Fiscal Year Budget	% of Budget
Revenues	¢ 250.00	ф	11 200 00	ф	15 000 00	75.22
WACD - Annual Meeting	\$ 250.00	\$	11,300.00	\$	15,000.00	75.33
WACD - District Dues	0.00 1.05		175,000.05		175,000.00	100.00
WACD - Interest Income			7.27		75.00	9.69
WACD - Other Income	0.00 0.00		970.00 0.00		0.00 75,000.00	0.00 0.00
WACD - Executive Operations WACD - WSCC Contract	812.50		55,125.00		65,000.00	84.81
WACD - WSCC Contract	812.30	-	33,123.00		63,000.00	84.81
Total Revenues	1,063.55	-	242,402.32		330,075.00	73.44
Expenses						
Bad Debt Expense	0.00		3,888.89		0.00	0.00
Communications	127.18		2,784.56		7,000.00	39.78
Education & Registrations	0.00		0.00		1,000.00	0.00
Insurance Expense	9.66		67.62		1,700.00	3.98
IT Support & Technology	316.36		1,856.36		5,000.00	37.13
Licenses & Memberships	0.00		10.00		775.00	1.29
Office Supplies	62.99		248.29		1,300.00	19.10
Bank / Credit Card Charges	278.12		411.12		450.00	91.36
Postage	27.25		51.43		300.00	17.14
Travel, Meals & Meetings	0.00		701.17		18,000.00	3.90
Office Rent	950.00		8,998.00		14,150.00	63.59
Automobile Expense	0.00		1,019.52		1,500.00	67.97
Automobile Insurance	0.00		432.43		450.00	96.10
Employee Medical Benefits	5,720.26		18,108.56		30,400.00	59.57
Wages (Staff)	16,879.30		103,364.06		179,766.00	57.50
Payroll Tax - FICA/Med.	1,291.28		7,907.46		12,450.00	63.51
Payroll Tax - FUTA	68.80		68.80		84.00	81.90
Payroll Tax - L&I	62.95		364.83		564.00	64.69
Payroll Tax - SUTA	75.85		217.33		800.00	27.17
Simple IRA (Retirement)	299.86		3,097.40		5,440.00	56.94
Printing	0.00		0.00		1,100.00	0.00
Lobbying Services	3,000.00		3,000.00		18,000.00	16.67
Consulting Services	0.00		19,025.00		19,000.00	100.13
Annual Meeting Expenses	74.39		2,446.09		5,000.00	48.92
Wages - Accrued Vacation	1,803.00	-	5,799.87		0.00	0.00
Total Expenses	31,047.25		183,868.79		324,229.00	56.71
Other Income		-				
Total Other Income	0.00		0.00		0.00	0.00
Net Income	\$ (29,983.70)	\$	58,533.53	\$	5,846.00	1,001.26

## Executive Operations Income Statement For the Seven Months Ending January 31, 2021

Revenues WACD - Annual Meeting WACD - District Dues WACD - Interest Income WACD - Other Income WACD - WSCC Contract  Total Revenues	250.00 0.00 1.05	\$	600.00				7/1/19 - 01/31/20
WACD - District Dues WACD - Interest Income WACD - Other Income WACD - WSCC Contract	0.00	Ф		\$	11 200 00	\$	60 940 00
WACD - Interest Income WACD - Other Income WACD - WSCC Contract			0.00	Ф	11,300.00 175,000.05	Ф	60,840.00 177,360.00
WACD - Other Income WACD - WSCC Contract	1.03		6.94				
WACD - WSCC Contract	0.00		0.00		7.27 970.00		53.96 0.00
Total Revenues	812.50		36,883.33		55,125.00	-	44,432.46
	1,063.55		37,490.27		242,402.32	-	282,686.42
Expenses							
NRCS Meeting Expenses	0.00		0.00		0.00		7,385.57
Bad Debt Expense	0.00		0.00		3,888.89		2,640.00
Communications	127.18		640.46		2,784.56		3,385.98
Education & Registrations	0.00		0.00		0.00		50.00
Insurance Expense	9.66		9.66		67.62		67.62
IT Support & Technology	316.36		284.80		1,856.36		1,358.59
Licenses & Memberships	0.00		775.00		1,830.30		775.00
Office Supplies	62.99		177.89		248.29		440.04
	278.12		568.46				568.46
Bank / Credit Card Charges	278.12		107.46		411.12		368.46 189.19
Postage					51.43		
Travel, Meals & Meetings	0.00		1,786.49		701.17		26,450.95
Office Rent	950.00		1,179.00		8,998.00		8,253.00
Automobile Expense	0.00		0.00		1,019.52		0.00
Automobile Insurance	0.00		0.00		432.43		440.09
Employee Medical Benefits	5,720.26		2,549.44		18,108.56		11,434.16
Wages (Staff)	16,879.30		23,177.64		103,364.06		120,132.31
Payroll Tax - FICA/Med.	1,291.28		2,037.93		7,907.46		7,601.76
Payroll Tax - FUTA	68.80		68.18		68.80		68.18
Payroll Tax - L&I	62.95		50.15		364.83		162.60
Payroll Tax - SUTA	75.85		113.89		217.33		180.40
Simple IRA (Retirement)	299.86		707.44		3,097.40		1,752.76
Printing	0.00		604.84		0.00		1,082.80
Lobbying Services	3,000.00		0.00		3,000.00		3,000.00
Consulting Services	0.00		58.00		19,025.00		17,824.20
Annual Meeting Expenses	74.39		8,637.91		2,446.09		79,975.83
Wages - Accrued Vacation	1,803.00		1,436.97		5,799.87	_	(5,955.22)
Total Expenses	31,047.25		44,971.61		183,868.79		289,264.27
Other Income							
Net Income \$	(29,983.70)	\$	(7,481.34)	\$	58,533.53	\$	(6,577.85)

# WA. Assoc. of Conservation Districts Account Reconciliation

As of Jan 31, 2021 1000 - PMC Checking (Banner Bank) Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance				76,429.94	
Add: Cash Receipts				63,749.22	
Less: Cash Disbursements				(103,917.55)	
Add (Less) Other				(3,897.21)	
Ending GL Balance			-	32,364.40	
Ending Bank Balance			=	73,508.30	
Add back deposits in transit					
Total deposits in transit					
(Less) outstanding checks					
	Jan 22, 2021 Jan 26, 2021 Jan 27, 2021 Jan 27, 2021 Jan 28, 2021 Jan 28, 2021 Jan 29, 2021	26303 26303 26305 26307 26308 26309 26310 26311 26312 26313 26314 26315 26316 26317 26318 26319 26320 26321 26325 26326 26327 26328 26329 26330 26331 26331 26332 26333 26334 26335 26336 26337 26338 26339 26340 26341	(206.40) (927.00) (2,100.82) (1,560.00) (573.14) (830.00) (2,850.00) (1,016.30) (406.00) (122.00) (290.75) (1,565.80) (956.46) (956.46) (1,026.95) (1,038.54) (1,056.31) (1,074.73) (1,041.88) (1,056.31) (1,060.44) (1,029.91) (1,056.31) (1,041.68) (978.80) (943.33) (1,056.31) (1,040.49) (1,041.88) (829.70) (3,098.40) (1,714.63) (1,884.49) (1,613.24) (1,463.81)		
Total autotau dina ahaala	Jan 29, 2021	26343	(11.60)	(40.520.97)	
Total outstanding checks				(40,520.87)	
Add (Less) Other	Jan 11, 2021	4th Q 2020 Taxe	(623.03)		
Total other				(623.03)	
Unreconciled difference			-	0.00	
Ending GL Balance				32,364.40	



Statement of Account

 Statement Date
 01/29/21

 Page
 1 of 3

 Account Number
 XXXXXXXXXXXXX5697

(509) 527-3636 I (800) 272-9933 Toll-Free



Washington Assoc Of Conservation Dist 16564 Bradley Rd Bow WA 98232-9702

#### SUMMARY OF ACCOUNTS

Complete Business Int Checking

XXXXXXXXXXXX5697

\$73,508.30 Protect your debit card with a tap of our Debit Card Controls app. Easily turn your card on or off, get real-time alerts, set spending limits and even let us know when you'll be traveling.

Download the app today to complement your Banner Bank Mobile Banking app. Ask us for details.

### CHECKING ACCOUNT

### XXXXXXXXXXX5697

### **Complete Business Int Checking**

Associat Titles Mashinster A	Of Community Dist		
Account Title: Washington A			
Account Number	XXXXXXXXXXXX5697	Statement Dates	1/01/21 thru 1/31/21
Previous Balance	103,981.66	Days in the statement period	31
27 Deposits/Credits	94,362.35	Average Ledger	64,649.66
10 Debits	33,279.54	Average Collected	63,103.71
73 Checks	91,561.53		
Service Charge	.00	Interest Earned	5.36
Interest Paid	5.36	Annual Percentage Yield Earned	0.10%
Current Balance	73,508.30	2021 Interest Paid	5.36

## **Deposits and Additions**

Date	Description		Amount
1/04	Deposit		682.82
1/04	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	613.13
1/06	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	31.04
1/07	Deposit		1,267.30
1/11	BANKCARD	MERCH DEP CCD 948907957098888 1246825337	433.60



# **Statement of Account**

ate	01/29/21
ge	2 of 3
per	XXXXXXXXXXX5697

(509) 527-3636 I (800) 272-9933 Toll-Free

1/12 1/13 1/14 1/14 1/15 1/15 1/15 1/19 1/20 1/21 1/20 1/21 1/25 1/25 1/26 1/27 1/27 1/28 1/28 1/28 1/29 1/29	## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## WA ASSOC. OF CON DEPOSIT CCD DP92469229   BIZEDP   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   Deposit   Deposit   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   Deposit   Trsf to Checking XX5697 Funds Transfer via Online   ## BANKCARD   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   Deposit   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   Deposit   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   Deposit   MERCH DEP CCD   948907957098888   1246825337   ## Deposit   D	358.05 3,514.30 1,290.09 2,874.78 1,235.49 764.79 958.90 549.47 7,185.35 3,747.46 215.00 2,965.98 977.60 3,141.27 5,639.56 4,333.59 1,488.12 30,000.00 350.25 6,042.29 3,283.25

# **Withdrawals and Deductions**

Date	Description	Amount
1/04	IRS USATAXPYMT CCD 270140451330702 3387702000	
1/04	BANKCARD MERCH FEES CCD 948907957098888 1246825337	-169.34
1/04	IRS USATAXPYMT CCD 270140485762523 3387702000	-1,274.03
1/04	IRS USATAXPYMT CCD 270140472828623 3387702000	-3,048.41
1/15	PAID FAMILY MED PAYMENT CCD A 571709787 1916001099	-6,397.66
1/19	IRS USATAXPYMT CCD 270141961990438 3387702000	-469.88
1/19	LABOR&INDUSTRIES L&I ELF CCD 84944001-0248JP 9ELFLNIP01	-2,901.19
1/19	IRS USATAXPYMT CCD 270141932887453 3387702000	-6,010.05
1/20	EDWARD JONES INVESTMENT PPD 4496699001	-6,075.93
1/26	WA DEPT REVENUE TAX PYMT CCD 6239392 9916001118	-911.20
		-6,021.85

# **Checks In Number Order**

Date	Check No	Amount	Date	Check No	Amount
1/07	26179	5,930.00	1/19	26235	1.037.77
1/22	26189*	1,131.09	1/04	26236	865.29
1/11	26214*	600.00	1/04	26237	968.51
1/06	26218*	2,733.22	1/04	26242*	824.40
1/06	26219	119.21	1/04	26243	3.122.78
1/11	26224*	750.36	1/04	26244	2,235.37
1/11	26225	969.56	1/04	26248*	2,048.53
1/11	26227*	1,061.66	1/11	26249	70.00
1/05	26228	719.53	1/12	26250	100.00
1/22	26229	1,004.25	1/08	26251	243.10
1/04	26233*	1,034.19	1/28	26252	437.58
1/04	26234	1,009.13	1/11	26253	36.01



# **Statement of Account**

01/29/21	Statement Date
3 of 3	Page
XXXXXXXXXXXX5697	Account Number

(509) 527-3636 I (800) 272-9933 Toll-Free

# **Checks In Number Order (Continued)**

Date	Check No	Amount	Date	Check No	Amount
1/15	26254	1,000.57	1/26	26280	726.21
1/12	26255	491.93	1/19	26281	1,045.71
1/13	26256	40.01	1/25	26282	967.68
1/13	26257	120.00	1/19	26283	911.61
1/13	26258	10,129.80	1/19	26284	
1/19	26259	53.67	1/19	26285	1,023.26 1,027.52
1/19	26260	330.36	1/19	26286	1,032.54
1/21	26261	22.13	1/29	26287	
1/20	26262	879.41	1/20	26288	3,098.40
1/19	26263	740.67	1/19	26289	1,867.47
1/26	26264	205.06	1/15	26290	1,570.30
1/19	26266*	914.69	1/19	26291	1,175.91 1,992.64
1/19	26267	947.97	1/19	26292	1,772.01
1/22	26268	1,018.03	1/27	26293	
1/22	26269	1,028.49	1/28	26298*	1,143.96 537.40
1/19	26270	1,045.71	1/29	26299	149.80
1/22	26271	1,063.90	1/26	26300	79.70
1/19	26272	343.38	1/29	26301	78.84
1/15	26273	1,009.34	1/29	26302	1,800.00
1/15	26274	1,014.55	1/27	26304*	9,894.87
1/15	26275	820.08	1/29	26322*	997.81
1/25	26276	1,032.54	1/29	26323	
1/19	26277	1,045.71	1/29	26324	1,039.19
1/19	26278	1,050.03	1/29	26342*	851.79
1/19	26279	198.05	1723	20072	1,179.29
*Denotes	missing shook number				

<sup>\*</sup>Denotes missing check numbers.

# **Daily Balance Summary**

Date	Balance	Date	Balance	Date	Balance
01/01	103,981.66	01/12	74,059.68	01/22	38,070.11
01/04	82,279.97	01/13	65,059.96	01/25	37,047.49
01/05	81,560.44	01/14	69,170.23	01/26	33,155.94
01/06	78,739.05	01/15	65,403.59	01/27	32,090.26
01/07	74,076.35	01/19	32,882.29	01/28	62,953.65
01/08	73,833.25	01/20	40,157.02	01/29	73,502.94
01/11	70,779.26	01/21	40,349.89	01/31	73,508.30

# **Interest Rate Summary**

Date	Rate
12/31	0.100000%

\* \* \* \* \* \* \* \* \* \* END OF STATEMENT \* \* \* \* \* \* \* \* \*

## WA. Assoc. of Conservation Districts Account Reconciliation As of Jan 31, 2021

1082 - WACD Checking (Wells Fargo) Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	127,018.86	
Add: Cash Receipts	2,438.89	
Less: Cash Disbursements	(28,750.29)	
Add (Less) Other	(434.04)	
Ending GL Balance	100,273.42	
Ending Bank Balance	100,273.42	
Add back deposits in transit		
Total deposits in transit		
(Less) outstanding checks		
Total outstanding checks		
Add (Less) Other		
Total other		
Unreconciled difference	0.00	
Ending GL Balance	100,273.42	

# Wells Fargo Business Choice Checking

January 31, 2021 ■ Page 1 of 4



WA ASSOC. OF CONSERVATION DISTRICTS 16564 BRADLEY RD BOW WA 98232-9719

#### Questions?

Available by phone 24 hours a day, 7 days a week: Telecommunications Relay Services calls accepted 1-800-CALL-WELLS (1-800-225-5935)

TTY: 1-800-877-4833

En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120)

P.O. Box 6995

Portland, OR 97228-6995

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#### **Account options**

A check mark in the box indicates you have these convenient services with your account(s). Go to wellsfargo.com/biz or call the number above if you have questions or if you would like to add new services.

Business Online Banking
Online Statements
Business Bill Pay
Business Spending Report
Overdraft Protection

### Statement period activity summary

 Beginning balance on 1/1
 \$127,018.86

 Deposits/Credits
 2,438.89

 Withdrawals/Debits
 - 29,184.33

 Ending balance on 1/31
 \$100,273,42

Account number:

### WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125008547

For Wire Transfers use

Routing Number (RTN): 121000248

#### **Overdraft Protection**

Your account is linked to the following for Overdraft Protection:

Savings - 000001864361066



# Transaction history

Totals			\$2,438.89	\$29,184.33	
Ending bala	nce on 1/31				100,273.42
1/28		WF Direct Pay-Payment- January 2021 Reimbursement-Tran ID Dp93444095		10,418.87	100,273.42
1/28		WF Direct Pay-Payment- Payroll January 29, 2021-Tran ID Dp93444093		5,361.56	
1/20		Edward Jones Investment 011921 18838P883864211 Washington Association		413.04	116,053.85
1/15		Deposit	1,438.89		116,466.89
1/15		Deposit	300.00		111,120.00
1/14	8711			142.00	114,728.00
1/14		WF Direct Pay-Payment- January 15, 2021 Paychecks-Tran ID Dp92657675		5,363.56	
1/11		WF Direct Pay-Payment- 4Q Taxes and Health Insurance-Tran ID Dp92433063		3,514.30	120,233.56
1/11		Direct Pay Monthly Base		10.00	
1/11		Direct Pay Nonwf Bus Pymt Trans		9.00	
1/11		Direct Pay Individual Pymt Trans		2.00	120,700.00
1/7		Deposit	700.00	0,000.00	123,768.86
1/6		WF Direct Pay-Payment- Invoice 060857-Tran ID Dp92167871		3.000.00	123,068.86
1/4		WF Direct Pay-Payment- Rent - January 2021-Tran ID Dp92008319		950.00	126,068.86
Date	Number	Description	Deposits/ Credits	Withdrawals/ Debits	Ending daily balance
	Check		Danas'ts/	ueu	_

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

# Summary of checks written (checks listed are also displayed in the preceding Transaction history)

Number	Date	Amount
8711	1/14	142.00

### Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period 01/01/2021 - 01/31/2021	Standard monthly service fee \$14.00	You paid \$0.00
How to avoid the monthly service fee	Minimum required	This fee period
Have any ONE of the following account requirements		, , re peea
Average ledger balance	\$1,000.00	\$117.375.00
· Minimum daily balance	\$500.00	\$100,273.42

The Monthly service fee summary fee period ending date shown above includes a Saturday, Sunday, or holiday which are non-business days. Transactions occurring after the last business day of the month will be included in your next fee period.

# WA. Assoc. of Conservation Districts Account Reconciliation As of Jan 31, 2021 1086 - WACD Savings (Wells Fargo) Bank Statement Date: January 31, 2021 Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	123,367.70	
Add: Cash Receipts		
Less: Cash Disbursements		
Add (Less) Other	1.05	
Ending GL Balance	123,368.75	
Ending Bank Balance	123,368.75	
Add back deposits in transit		
Total deposits in transit	-	
(Less) outstanding checks		
Total outstanding checks	-	
Add (Less) Other		
Total other	-	
Unreconciled difference	0.00	
Ending GL Balance	123,368.75	

# **Business High Yield Savings**

January 31, 2021 ■ Page 1 of 3



WA ASSOC. OF CONSERVATION DISTRICTS 16564 BRADLEY RD BOW WA 98232-9719

#### Questions?

Available by phone 24 hours a day, 7 days a week: Telecommunications Relay Services calls accepted

1-800-CALL-WELLS (1-800-225-5935)

TTY: 1-800-877-4833 En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (120)

P.O. Box 6995

Portland, OR 97228-6995

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### Statement period activity summary

 Beginning balance on 1/1
 \$123,367.70

 Deposits/Credits
 1.05

 Withdrawals/Debits
 - 0.00

 Ending balance on 1/31
 \$123,368.75

Account number

### WA ASSOC. OF CONSERVATION DISTRICTS

Washington account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 125008547

For Wire Transfers use

Routing Number (RTN): 121000248

### Interest summary

Interest paid this statement	\$1.05
Average collected balance	\$123,367.70
Annual percentage yield earned	0.01%
Interest earned this statement period	\$1.05
Interest paid this year	\$1.05
Total interest paid in 2020	\$33.92



### **Transaction history**

Totals		\$1.05	\$0.00	
Ending	balance on 1/31			123,368.75
1/29	Interest Payment	1.05		123,368.75
Date	Description	Credits	Debits	balance
		Deposits/	Withdrawals/	Ending daily

The Ending Daily Balance does not reflect any pending withdrawals or holds on deposited funds that may have been outstanding on your account when your transactions posted. If you had insufficient available funds when a transaction posted, fees may have been assessed.

#### Monthly service fee summary

For a complete list of fees and detailed account information, see the disclosures applicable to your account or talk to a banker. Go to wellsfargo.com/feefaq for a link to these documents, and answers to common monthly service fee questions.

Fee period 01/01/2021 - 01/31/2021	Standard monthly service fee \$10.00	You paid \$0.00
How to avoid the monthly service fee	Minimum required	This fee period
Have any ONE of the following account requirements		
Minimum daily balance	\$8,000.00	\$123,367.70

The Monthly service fee summary fee period ending date shown above includes a Saturday, Sunday, or holiday which are non-business days. Transactions occurring after the last business day of the month will be included in your next fee period.

### Account transaction fees summary

Service charge description	Units used	Units included	Excess units	Service charge per excess units (\$)	Total service charge (\$)
Deposited Items	0	20	0	0.50	0.00
Cash Deposited (\$)	0	5,000	0	0.0030	0.00
Total service charges					\$0.00

## Other Wells Fargo Benefits

Our National Business Banking Center customer service number 1-800-CALL-WELLS (1-800-225-5935) hours of operation have temporarily changed to 7:00 a.m. to 11:00 p.m. Eastern Time, Monday through Saturday and Sunday 9:00 a.m. to 10:00 p.m. Eastern Time. Access to our automated banking system, the ability to report a fraud claim on your business credit or debit card, and access to report a lost or stolen business card will continue to be available 24 hours a day, 7 days per week. Thank you for banking with Wells Fargo. We appreciate your business.



### Portfolio for Washington Association of

Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273

Statement Period Jan 1 - Jan 29, 2021



Page i of i

WASHINGTON ASSOCIATION OF CONSERVATION DISTRICTS 16564 BRADLEY ROAD BOW WA 98232-9719

# Portfolio Summary

Total Portfolio Value				
\$1,586,159.0	)3			
1 Month Ago	\$1,596,267.76			
1 Year Ago	\$1,435,341.15			
3 Years Ago	\$1,105,939.36			
5 Years Ago	\$718,389.10			

# Securely Share Your Tax Forms with Your Tax Preparer

You can share your Edward Jones tax forms electronically with your tax professional using our secure, easy process. Just log in to Online Access, indicate which tax forms to share and click Send to Tax Preparer to get started. Provide your tax professional's email address and we'll notify him or her to download the forms. You can also ask your local branch team to share your tax forms with your tax professional using the same secure, electronic system. To learn more, contact your Edward Jones office.

## **Easily Access Your Tax Forms**

You can view, print and download your Edward Jones tax information through Online Access. Ask your branch team for details. Consolidated 1099 Tax Statements labeled as Figures Not Final can be viewed and printed but not imported or downloaded. All forms will be finalized by March 15.

Overview of Accounts				
Accounts	Account Holder	Account Number	Value 1 Year Ago	Current Value
Corporate Account Select	Washington Association of		\$205,483.71	\$206,021.30
Corporate Account Advisory Solutions Fund Model	Washington Association of		\$1,197,247.48	\$1,326,844.92
Corporate Account Select	Washington Association of		\$32,609.96	\$53,292.81
Total Accounts			\$1,435,341.15	\$1,586,159.03

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Important disclosures; such as Statement of Financial Condition, Conditions that Govern Your Account, Account Safety, Errors, Complaints, Withholding, Free Credit Balance, Fair Market Value or Terminology; relating to your account(s) are available on the last page of this package or at www.edwardjones.com/statementdisclosures.

## WA. Assoc. of Conservation Districts Account Reconciliation As of Jan 31, 2021

1022 - Long Term Invt (Edward Jones) Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance		1,336,954.01
Add: Cash Receipts		
Less: Cash Disbursements		
Add (Less) Other		(10,109.09)
Ending GL Balance		1,326,844.92
Ending Bank Balance	,	1,326,844.92
Add back deposits in transit		
Total deposits in transit		
(Less) outstanding checks		
Total outstanding checks		
Add (Less) Other		
Total other		
Unreconciled difference	_	0.00
Ending GL Balance	-	1,326,844.92



Account Holder(s) Washington Association of Account Number & Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273



Statement Date Jan 1 - Jan 29, 2021

Page 1 of 3

Washington Association of Conservation Districts

## **Understanding Your Statement**

Every financial services firm is required to send you account statements, but at Edward Jones, we go beyond the required. We want to give you the best resources to help you achieve your goals, and that includes your account statement, so it's important that you understand it. For a complete statement guide, visit edwardjones.com/mystatementguide. And as always, don't hesitate to contact your branch team if you have questions about your account.

# Corporate - Advisory Solutions Fund Model Portfolio Objective - Account: Balanced Growth and Income

For more information about the Advisory Solutions program go to www.edwardjones.com/advisorybrochures.

Account Value	
\$1,326,844.9	2
1 Month Ago	\$1,336,954.01
1 Year Ago	\$1,197,247.48
3 Years Ago	\$1,077,558.89
5 Years Ago	\$695,165.12

\$1,336,954.01	\$1,336,954.01
0.00	0.00
0.00	0.00
-1,447.95	-1,447.95
-8,661.14	-8,661.14
	-1,447.95

For more information regarding the Value Summary section, please visit www.edwardjones.com/mystatementguide.

Asset	Details	(as of	Jan	29	2021

additional details at www.edwardjones.com/access

#### **Assets Held At Edward Jones**

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Br Equity Dividend K	20.06	1,381.698	28,159.14	-442.28	\$27,716.86
Blackrock High Yield Bond K	7.76	8,407.697	61,761.34	3,482.39	65,243.73
Bridge Builder Core Bond	10.71	21,924.205	224,337.71	10,470.53	234,808.24
Bridge Builder Core Plus Bond	10.53	26,110.728	266,843.79	8,102.18	274,945.97
Bridge Builder INTL Equity	13.40	7,375.139	79,361.22	19,465.64	98,826.86
Bridge Builder Large Growth	20.25	6,757.659	94,837.53	42,005.06	136,842.59
Bridge Builder Large Value	14.38	12,705.831	139,123.79	43,586.06	182,709.85
Bridge Builder Small/Mid Grw	17.00	2,618.273	29,822.04	14,688.60	44,510.64
Bridge Builder Small/Mid Value	12.81	5,813.861	57,653.24	16,822.32	74,475.56
Dfa INTL Small Company I	20.16	713.294	12,126.03	2,253.98	14,380.01

# WA. Assoc. of Conservation Districts Account Reconciliation As of Jan 31, 2021

As of Jan 31, 2021 1010.10 - IRS Deposits (Edward Jones) Bank Statement Date: January 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	53,292.45	V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-V-	440.00 (a) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	
Add: Cash Receipts				
Less: Cash Disbursements				
Add (Less) Other	0.36			
Ending GL Balance	53,292.81			
Ending Bank Balance	53,292.81			
Add back deposits in transit				
Total deposits in transit				
(Less) outstanding checks				
Total outstanding checks				
Add (Less) Other				
Total other				
Unreconciled difference	0.00			
Ending GL Balance	53,292.81			



Account Holder(s) Washington Association of Account Number Financial Advisor Timothy U. Price, 360-424-0366 1616 N 18th Street, Suite 140, Mount Vernon, WA 98273



Statement Date Jan 1 - Jan 29, 2021

Page 1 of 3

Washington Association of Conservation Districts

#### Ask to Receive Our Free Newsletter

Our monthly newsletter helps keep you informed about the market and investing topics that are most interesting to you. Visit edwardjones.com/newsletter to read the latest articles and ask your local branch team to sign you up to receive the "Edward Jones Perspective" e-newsletter in your inbox every month.

# **Corporate - Select**

Portfolio Objective - Account: Preservation of Principal

Account Value	
\$53,292.81	
1 Month Ago	\$53,292.45
1 Year Ago	\$32,609.96
3 Years Ago	\$0.00
5 Years Ago	\$0.00

Value of	Your	Accour	nt				
\$70,000			****				ar ar constraint and a
\$55,000							
\$40,000							
\$25,000							*************
\$10,000							
	un 119	Sep	Dec	Mar 2020	Jun	Sep	Dec

	This Period	This Year
Beginning Value	\$53,292.45	\$53,292.45
Assets Added to Account	0.00	0.00
Assets Withdrawn from Account	0.00	0.00
Fees and Charges	0.00	0.00
Change In Value	0.36	0.36

For more information regarding the Value Summary section, please visit <a href="www.edwardjones.com/mystatementguide.">www.edwardjones.com/mystatementguide.</a>

Rate of Return					
Your Personal Rate of Return for	This Quarter	Year to Date	Last 12 Months	3 Years Annualized	5 Years Annualized
Assets Held at Edward Jones	0.00%	0.00%	0.33%		

Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
Walla Walla County CD Renee Hadley 509-965-3753	WACD FY21 #6	812.50				812.50
Walla Walla County CD		812.50				812.50
		812.50				812.50

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
CA0150	Cascadia Ecological Services Jim Barnes 360-601-8631	21-204-Final 21-239-Final	581.61 583.60				581.61 583.60
A0150	Cascadia Ecological Services		1,165.21				1,165.21
A0160	Cascadia Edible Landscapes	21-316-Deposit		180.00			180.00
	Michael Seliga-Soulseed 206-708-9298						
A0160	Cascadia Edible Landscapes			180.00			180.00
A0180	Cascadia Farm and Foresty Services Ian Smith 360-319-8917	21-104-Deposit				6,296.00	6,296.00
CA0180	Cascadia Farm and Foresty Services					6,296.00	6,296.00
A0190	Cascadian Farm Tim Colton 206-735-1363	21-360-Deposit	205.00				205.00
CA0190	Cascadian Farm		205.00				205.00
0060	Center for Ecodynamic Restoration Robin Dobson	21-074-Invoice #1	198.97				198.97
E0060	Center for Ecodynamic Restoration		198.97				198.97
0050	City of Bellingham	21-092-Final	2,027.47				2,027.47
	Sara Benjamin 360-778-7969	21-184-Invoice #1 21-075-Final 21-076-Final 21-077-Final 21-078-Final 21-079-Final	1,389.23 136.87 107.49 96.17 162.12 73.50				1,389.23 136.87 107.49 96.17 162.12 73.50
		21-080-Final 21-081-Final 21-082-Final 21-083-Final 21-084-Final 21-085-Final	73.50 73.50 147.18 96.36 73.50 107.81				73.50 73.50 147.18 96.36 73.50 107.81
		21-086-Final 21-184-Invoice #2	69.97 1,835.49				69.97 1,835.49
CI0050	City of Bellingham		6,470.16				6,470.16
10250	City of Issaquah (Matt Mechler) Matt Mechler 425-837-3362	21-282-Final	1,865.75				1,865.75

# WA. Assoc. of Conservation Districts Aged Receivables As of Jan 31, 2021 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	<b>Amount Due</b>
CI0250	City of Issaquah (Matt Mechler)		1,865.75				1,865.75
I0260	City of Kent (Jennifer Harrell) Jennifer Harrell 253-740-8477	21-341-Final	617.18				617.18
I0260	City of Kent (Jennifer Harrell)		617.18				617.18
0420	City of Roseburg - Parks Dept. Tracy Pope 541-492-7021	21-251-Final	133.60				133.60
10420	City of Roseburg - Parks Dept.		133.60				133.60
0540	City of Vancouver (Tim Esary) Tim Esary 360-696-8177 ext. 12	21-319-Final	1,492.77				1,492.77
0540	City of Vancouver (Tim Esary)		1,492.77				1,492.77
0091	Clean Water Services Randy Lawrence 503-681-4455	21-335-Deposit		612.50			612.50
0091	Clean Water Services			612.50			612.50
035	Columbia CD (Aneesha Dieu) Aneesha Dieu 509-382-4273	21-368-Deposit	1,072.50				1,072.50
00035	Columbia CD (Aneesha Dieu)		1,072.50				1,072.50
00250	Cowlitz Conservation District (Darin Darin Houpt 360-425-1880	21-344-Deposit	3,078.00				3,078.00
O0250	Cowlitz Conservation District (Darin		3,078.00				3,078.00
0001	Doak Creek Native Plant Nursery Cynthia Lafferty 541-484-9206	21-107-Deposit #2	500.00				500.00
O0001	Doak Creek Native Plant Nursery		500.00				500.00
0010	1855 Plants, LLC Duane Lane	21-116-Invoice #1	737.03				737.03

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 $\begin{tabular}{ll} Aged Receivables \\ As of Jan 31, 2021 \end{tabular}$  Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
425-256-1918						
1855 Plants, LLC		737.03				737.03
Estuary Partnership Samantha Dumont 503-226-1565 ext 245	21-310-Final 21-214-Final	835.51 938.51				835.51 938.51
Estuary Partnership		1,774.02				1,774.02
Fairbanks SWCD Brian Atkinson 907-479-1213 ext 108	21-307-Deposit		222.25			222.25
Fairbanks SWCD			222.25			222.25
Forest Management Solutions LLC Ben Carlsen	21-006-Invoice #3	2,615.34				2,615.34
Forest Management Solutions LLC		2,615.34				2,615.34
Garden Gate Nursery Everett Wray 509-546-1376	21-389-Deposit	375.00				375.00
Garden Gate Nursery		375.00				375.00
King CD (Kieran O'Donnell) Kieran O'Donnell 206-379-5314	21-305-Final	470.53				470.53
King CD (Kieran O'Donnell)		470.53				470.53
King County Parks (Brian Lund) Brian Lund 206-477-6112	21-284-Invoice #1	3,390.63				3,390.63
King County Parks (Brian Lund)		3,390.63				3,390.63
Kitsap CD (Jenny Morgan) Jenny Morgan 360-204-5529 ext 125	21-339-Final	22.33				22.33
Kitsap CD (Jenny Morgan)		22.33				22.33
	425-256-1918 1855 Plants, LLC  Estuary Partnership Samantha Dumont 503-226-1565 ext 245 Estuary Partnership  Fairbanks SWCD Brian Atkinson 907-479-1213 ext 108 Fairbanks SWCD  Forest Management Solutions LLC Ben Carlsen  Forest Management Solutions LLC Garden Gate Nursery Everett Wray 509-546-1376 Garden Gate Nursery  King CD (Kieran O'Donnell) Kieran O'Donnell 206-379-5314  King CD (Kieran O'Donnell)  King CD (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)	425-256-1918 1855 Plants, LLC  Estuary Partnership Samantha Dumont 503-226-1565 ext 245 Estuary Partnership  Fairbanks SWCD Brian Atkinson 907-479-1213 ext 108 Fairbanks SWCD  Forest Management Solutions LLC Ben Carlsen  Forest Management Solutions LLC Garden Gate Nursery Everett Wray 509-546-1376 Garden Gate Nursery  King CD (Kieran O'Donnell) Kieran O'Donnell 206-379-5314 King CD (Kieran O'Donnell)  King CD (Kieran O'Donnell)  King CD (Kieran O'Donnell)  King CD (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King CO (Kieran O'Donnell)  King County Parks (Brian Lund) Brian Lund 206-477-6112  King County Parks (Brian Lund)  Brian Lund 206-477-6512  King County Parks (Brian Lund)  Expression Lund  Sitsap CD (Jenny Morgan) Jenny Morgan Jenny Morgan 360-204-5529 ext 125	### 1855 Plants, LLC	A25-256-1918	425-256-1918	425-256-1918 1855 Plants, LLC 737.03  Estuary Partnership 21-310-Final 835.51 Surandha Dumont 21-214-Final 938.51 503-226-1565 ext 245  Estuary Partnership 1,774.02  Fairbanks SWCD Brian Atkinson 907-479-1213 ext 108  Fairbanks SWCD 222.25  Forest Management Solutions LLC Ben Carlsen  Forest Management Solutions LLC Ben Carlsen  Forest Management Solutions LLC Ben Carlsen  Forest Management Solutions LLC Surandha

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	<b>Amount Due</b>
LA0040	Landscaping by Cockburn, Inc Doug Cockburn 360-681-0132 ext 2	21-219-Invoice #1	161.00				161.00
LA0040	Landscaping by Cockburn, Inc		161.00				161.00
LO0060	Lower Columbia Fish Enhancement ( Brice Crayne 360-882-6671	21-285-Deposit			922.65		922.65
LO0060	Lower Columbia Fish Enhancement (				922.65		922.65
LO0080	Lower Elwha Klallam Tribe Kim Williams 360-457-4012 x 7499	21-136-Final	639.98				639.98
LO0080	Lower Elwha Klallam Tribe		639.98				639.98
LO0100	Lower Columbia Estuary Partnership Doug Kreuzer	21-192-Final	904.83				904.83
LO0100	Lower Columbia Estuary Partnership		904.83				904.83
MA0001	Mason CD (Jen Thurman-Williams) Jen Thurman-Williams 360-427-9436	21-201-Invoice #1	9,446.86				9,446.86
MA0001	Mason CD (Jen Thurman-Williams)		9,446.86				9,446.86
MA0070	Matia Contractors (Mary Lawrence) Mary Lawrence 360-676-9177 ext. 13	21-042-Final	107.00				107.00
MA0070	Matia Contractors (Mary Lawrence)		107.00				107.00
ME0030	Methow Natives Rob Crandall 509-996-3562	21-342-Deposit	562.25				562.25
ME0030	Methow Natives		562.25				562.25
ME0040	Metro - Oregon Marsha Holt-Kingsley 503-638-7240	21-173-Final	6,274.80				6,274.80
ME0040	Metro - Oregon		6,274.80				6,274.80

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	Over 90 days	Amount Due	
NA0010	Native Grounds Nursery Mike Nehls 541-954-0148	21-309-Deposit		551.50		551.50	
NA0010	Native Grounds Nursery			551.50		551.50	
NI0040	Nisqually Land Trust (Addie Schluss Addie Schlussel 360-489-3400	21-045-Final	1,278.17			1,278.17	
NI0040	Nisqually Land Trust (Addie Schluss		1,278.17			1,278.17	
NO0035	Nooksack Indian Tribe (Eric Stover) Eric Stover 360-592-5140 x 3141	21-178-Invoice #2	236.42			236.42	
NO0035	Nooksack Indian Tribe (Eric Stover)		236.42			236.42	
NO0120	North Olympic Salmon Coalition (Na Nate Roberts 360-504-5611	21-332-Final	1,073.10			1,073.10	
NO0120	North Olympic Salmon Coalition (Na		1,073.10			1,073.10	
NO0160	North Yakima Conservation District Brian Schmidt 509-454-5736 x 8557	21-385-Deposit	311.75			311.75	
NO0160	North Yakima Conservation District		311.75			311.75	
NO0170	Northern Forest Resources, Inc. Michael Gutterud 208-773-6879	21-373-Deposit	175.00			175.00	
NO0170	Northern Forest Resources, Inc.		175.00			175.00	
OL0001	Olson Environmental LLC Aaron Gibson 360-869-8188	21-354-Deposit	208.70			208.70	
OL0001	Olson Environmental LLC		208.70			208.70	
OL0030	Olympic Terrace HOA Chris Grassi 360-344-2222	21-180-Invoice #1	39.41			39.41	
OL0030	Olympic Terrace HOA		39.41			39.41	

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	<b>Amount Due</b>
S0001	OSU Research Forests Carli Morgan 541-974-2021 (cell)	21-182-Final	2,399.46				2,399.46
S0001	OSU Research Forests		2,399.46				2,399.46
A0150	Palouse Clearwater Environmental In Nick Davids 360-882-1444	21-380-Deposit	225.00				225.00
A0150	Palouse Clearwater Environmental In		225.00				225.00
0010	Pierce Conservation District (Jayme) Jayme Gordon 253-845-9770 ext 102	21-256-Invoice #1	613.50				613.50
10010	Pierce Conservation District (Jayme)		613.50				613.50
00070	Port of Seattle (George Blomberg) George Blomberg 206-787-3194	21-329-Final	71.24				71.24
00070	Port of Seattle (George Blomberg)		71.24				71.24
00115	Poulsbo Park & Recreation Pat Hightower 360-779-9898	21-063-Invoice #1	1,901.56				1,901.56
O0115	Poulsbo Park & Recreation		1,901.56				1,901.56
A0030	Rain Shadow Consulting (Carson) Carson Sprenger 360-376-9100	21-362-Deposit	220.00				220.00
A0030	Rain Shadow Consulting (Carson)		220.00				220.00
<b>x</b> 0070	Raintree Nursery Tina Cline 800-291-8892 ext 233	21-029-Final	903.35				903.35
A0070	Raintree Nursery		903.35				903.35
O0000	Rocky Mountain Nursery Rocky Paratore 503-838-4222	21-363-Deposit	428.50				428.50

# WA. Assoc. of Conservation Districts Aged Receivables As of Jan 31, 2021 Filter Criteria includes: 1) Includes Drop Shipments. Report order is by ID. Report is printed in Detail Format.

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
RO0000	Rocky Mountain Nursery		428.50				428.50
SA0005	Salish Biochar Mike Yates 965-966-6782	21-314-Deposit		451.00			451.00
SA0005	Salish Biochar			451.00			451.00
A0015	Sandy River Watershed Council Sara Ennis 971-325-4224	21-376-Deposit	106.25				106.25
SA0015	Sandy River Watershed Council		106.25				106.25
A0065	San Juan Preservation Trust Dean Dougherty 360-317-4916	21-186-Final	67.97				67.97
A0065	San Juan Preservation Trust		67.97				67.97
E0055	Security EAT 378, Inc Kathryn Magoon 323-972-6601	21-308-Final	79.77				79.77
E0055	Security EAT 378, Inc		79.77				79.77
0070	Sevenoaks Native Nursery Mike Ridling 541-757-6520	21-052-Final 21-375-Final	11,098.49 1,063.50				11,098.49 1,063.50
E0070	Sevenoaks Native Nursery		12,161.99				12,161.99
(0030	Siuslaw SWCD Seth Mead 541-997-1272	21-151-Final	37.95				37.95
510030	Siuslaw SWCD		37.95				37.95
K0070	Skagit Fisheries Enhancement (Adam Adam Airoldi 360-336-0172 ext 306	21-031-Invoice #3 21-031-Invoice #4	730.71 222.43				730.71 222.43
SK0070	Skagit Fisheries Enhancement (Adam		953.14				953.14
K0130	Skagit River System Coop. (Brenda)	21-353-Deposit	183.00				183.00

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
	Brenda Clifton 360-770-5375						
SK0130	Skagit River System Coop. (Brenda)		183.00				183.00
N0075	Snoqualmie Indian Tribe (Ryan Lewi Ryan Lewis 425-414-6342	21-348-Final	2,162.41				2,162.41
SN0075	Snoqualmie Indian Tribe (Ryan Lewi		2,162.41				2,162.41
ГН0020	The Nature Conservancy (Jamie B) Jamie Bass 360-780-0320	21-391-Deposit	436.00				436.00
ГН0020	The Nature Conservancy (Jamie B)		436.00				436.00
U0040	Tulalip Tribes (Ross Fenton) Ross Fenton 425-754-5881	21-370-Deposit	172.50				172.50
TU0040	Tulalip Tribes (Ross Fenton)		172.50				172.50
A0050	Vashon Land Trust (Abel Eckhardt) Abel Eckhardt 360-948-7644	21-156-Final	1,869.78				1,869.78
/A0050	Vashon Land Trust (Abel Eckhardt)		1,869.78				1,869.78
Æ0095	Westerra Developments, Inc Chris Lilly 604-773-7331	21-366-Deposit	315.88				315.88
WE0095	Westerra Developments, Inc		315.88				315.88
VH0135	Whisper Lake Development Dwayne Engelsman 360-603-1468	21-382-Deposit	320.35				320.35
WH0135	Whisper Lake Development		320.35				320.35
VH0150	Whitehorse Mountain LLC Kelli Smith	21-381-Deposit	474.15				474.15
VH0150	Whitehorse Mountain LLC		474.15				474.15

Christian Neff 425-33-3961 10005 Widener & Associates 376.87 38.87 38.8	Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	<b>Amount Due</b>
1.182.25   1.182.25	WI0005	Christina Neff	21-229-Final		376.87			376.87
Ryan Watts   S09-588-428	WI0005	Widener & Associates			376.87			376.87
S0030   WSDOT (James Criswell)   21-196-Final   98.97   588.57   658.57	VI0060	Ryan Watts	21-387-Deposit	1,182.25				1,182.25
James Criswell   21-197-Final   658.57   658.57   360-239-0905   757.54	WI0060	Wildlands Nursery		1,182.25				1,182.25
AW000 Jessica Aws 21-384-Deposit 554.74 554.74 206-549-1632 554.74 554.74 554.74 554.74 554.74 554.74 554.74 554.74 554.74 554.74 554.74 554.74 560.000 Jessica Aws 509-250-3955 560.000 Shawn Bergman 327.88	/S0030	James Criswell						
206-549-1632 206-549-1632 206000 Jessica Aws 554.74 554.74  327.88 327.88 509-250-3955 327.88	WS0030	WSDOT (James Criswell)		757.54				757.54
SE095 Shawn Bergman 21-379-Deposit 327.88 327.88 509-250-3955 327.88 327	ZAW000		21-384-Deposit	554.74				554.74
509-250-3955 Shawn Bergman 327.88 327.88  CA001 Larry Campbell 21-331-Final 66.19 66.19  CA001 Larry Campbell 66.19 66.19  CO005 Stephen Coker 21-330-Final 35.26 350-628-4280  CO005 Stephen Coker 35.26 35.26  CO005 Tim Colton 21-365-Deposit 249.88 249.88	ZAW000			554.74				554.74
A001 Larry Campbell 21-331-Final 66.19 66.19  A001 Larry Campbell 66.19 66.19  CO005 Stephen Coker 21-330-Final 35.26 360-628-4280  CO005 Stephen Coker 35.26 35.26  CO005 Tim Colton 21-365-Deposit 249.88 249.88	3E095		21-379-Deposit	327.88				327.88
2A001 Larry Campbell 66.19 66.19  20005 Stephen Coker 21-330-Final 35.26 360-628-4280  20005 Stephen Coker 35.26 35.26  20015 Tim Colton 21-365-Deposit 249.88 249.88 206-735-1363	BE095	Shawn Bergman		327.88				327.88
20005 Stephen Coker 21-330-Final 35.26 35.26 35.26 20005 Stephen Coker 35.26 35.26 35.26 20015 Tim Colton 21-365-Deposit 249.88 206-735-1363	CA001	Larry Campbell	21-331-Final		66.19			66.19
360-628-4280  CO005 Stephen Coker 35.26 35.26  CO015 Tim Colton 21-365-Deposit 249.88 249.88 206-735-1363	CA001	Larry Campbell			66.19			66.19
CO005 Stephen Coker 35.26 35.26  CO015 Tim Colton 21-365-Deposit 249.88 249.88 206-735-1363	CO005		21-330-Final	35.26				35.26
206-735-1363	CO005			35.26				35.26
	CO015		21-365-Deposit	249.88				249.88
	ZCO015			249.88				249.88

Customer	Customer Bill To Contact Telephone 1	Invoice/CM #	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
			<u> </u>				
ZEN001	Dave English	21-317-Deposit	605.10				605.10
	425-503-2375						
ZEN001	Dave English		605.10				605.10
ZEN010	Lucas English	21-345-Final	55.34				55.34
	390-901-3112 ext 2						
ZEN010	Lucas English		55.34				55.34
ZGR000	Craig Graham	21-377-Deposit	457.65				457.65
	360-840-0836						
ZGR000	Craig Graham		457.65				457.65
ZWE009	Paul Wendler	21-334-Deposit		787.68			787.68
	360-918-6495						
ZWE009	Paul Wendler			787.68			787.68
ZWR000	James Wright	21-394-Deposit	1,601.46				1,601.46
	206-782-0348						
ZWR000	James Wright		1,601.46				1,601.46
Report Tota			79,534.14	3,247.99	922.65	6,296.00	90,000.78

# **SICK AND ANNUAL LEAVE - January 2021**

SICK LEAVE												
	Ending											
	Balance	Accrued	YTD	Taken	YTD	Sick						
Name	12/31/20	Jan.	Accrued	Jan.	Taken	Remaining						
Ryan Baye	140	8	8	8	8	140						
Jim Brown	953	8	8	0	0	961						
John Knox	78	8	8	1	1	85						
Lori Mclaughlin	161	8	8	0	0	169						
Bill Mulder	342.5	8	8	0	0	350.5						
Jessica Oman	17	8	8	0	0	25						
Maria Rivera	16	8	8	6	6	18						
Tom Salzer	66	8	8	4	4	70						

ANNUAL LEAVE												
	Ending											
	Balance	Personnal	Accrued	YTD	Taken		Vacation					
Name	12/31/20	Holiday	Jan.	Accrued	Jan.	YTD Taken	Remaining	Liability				
Ryan Baye	180	8	12	12	0	0	192	\$ 5,154.00				
Jim Brown	232	8	12	12	0	0	244	\$ 11,246.76				
John Knox	52	8	8	8	0	0	60	\$ 1,840.76				
Lori Mclaughlin	240	8	12	12	0	0	252	\$ 9,089.60				
Bill Mulder	240	8	12	12	0	0	252	\$ 6,583.20				
Jessica Oman	26	8	8	8	0	0	34	\$ 965.16				
Maria Rivera	16	8	8	8	0	0	24	\$ 544.00				
Tom Salzer	148	8	16	16	0	0	164	\$ 9,227.80				

\$ 34,879.48

This is the amount that on the Statement of Financial Position (Jan.)

WACD \$ 14,381.80 PMC \$ 20,497.68 \$ 34,879.48